

Caribbean-Style Smart City

— Huawei Smart City Solution



Cities are Transforming Smart City Initiative for Caribbean

Huawei, Best Partner for Smart City



enterprise.huawei.com • Huawei Confidential • 2

3

New Challenges to Cities



City governance Terrorist attacks, natural disasters, passive emergency command, and difficult cross-agency collaboration



People's livelihood Regional education unbalance and poor healthcare conditions



Industry development Insufficient decision-making support and difficulties in enterprise innovation, upgrading, and transformation



Environmental ecology Insufficient pollution monitoring and poor green energy development



Cities

Take only 2% of Earth's land Contain 51% of the world's population Consume an estimated 80% of its resources By 2050 approximately 80% will be urbanized World Population from 7+ Billion to 9+ Billion by 2050



Smart City, The Best Initiative to Resolve New Challenges

Efficient Municipal Governance



- Social security
- Emergency response
- Utilities management
- Urban planning

• ...

High-quality Public Services



- Public transportation
- Education
- Healthcare
- Government services

• ...

Sustainable Economic Development



- Environmental ecology
- Industrial parks
- Tourism
- Intelligent manufacturing
- ...



New ICT is the Key to become a Smarter City

New ICT is Becoming Core Part of **Production System**



LEE ndustrial internet ONSORTIUM

China MADE IN CHINA 2025





Japan

New ICT is Building a Better **Connected World**

New ICT is **Bringing Innovation** for Smart City



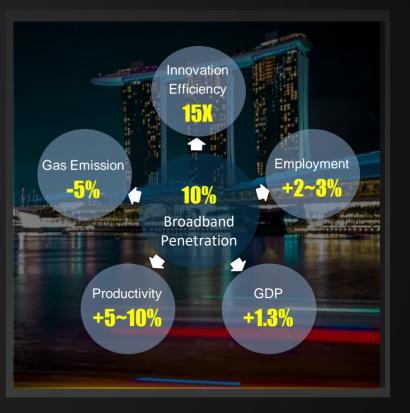
SDN

5G

5G

3G







Smart City is not just a trend, it's a Race



The world is NOT waiting. Investment and talents will be attracted to the front runner.

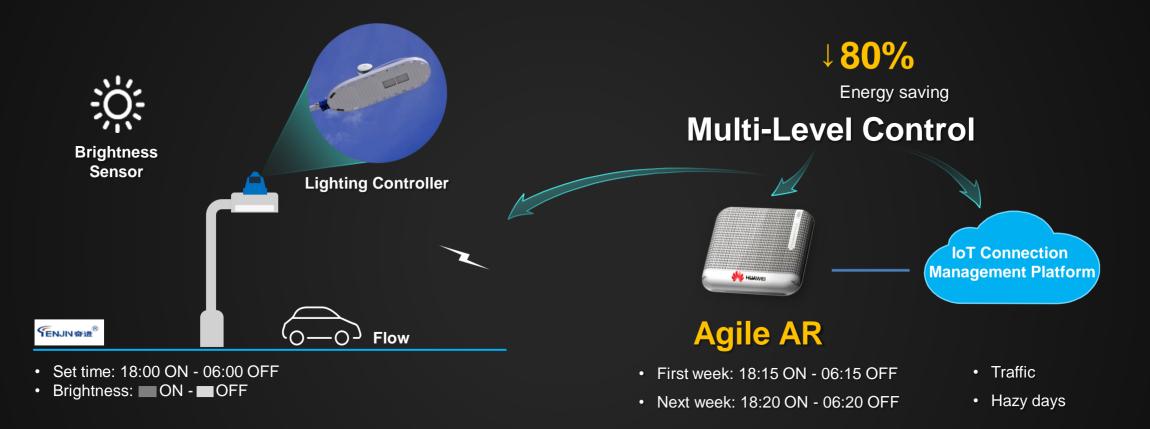


enterprise.huawei.com • Huawei Confidential • 6





Economic Value of a Smarter City



Potential Economic value as a Result of Street lamp

Electricity Savings -> Additional Revenue -> Better Retail Business Create more jobs -> Safe City with Less Crime -> Increase in Property Tax -> Increase in GDP & Investment



Other Value because of a Smarter City

Smart Living in the Dubai (Desert Area)

- Streetlight maintenance costs 42% and energy costs 35%
- Sewage water treatment operational costs 70%
- Smart waste bins operating costs 65%

Power IoT, Lighting Up the Life of Nigerian People

- Reduced power line loss by **31%**
- Bill collection time period: from 90 days to 1 day
- Reduced labor costs by **90%**

Different Regions, Characteristic Smart City. Where is Caribbean's way to Smart City?



Caribbean has the best locations, culture and resources.....



Festival

Food



Tourism Industry Has Great Impact To Regional Economy

TRAV CON	2016 % share			
1	Caribbean	14.9		
2	Oceania	12.2		
3	South East Asia	11.8		
4	European Union	10.2		
5	North Africa	9.7		
6	Middle East	9.1		
7	South Asia	8.9		
8	Latin America	8.8		
9	Other Europe	8.4		
10	North East Asia	8.4		
n	North America	8.4		
12	Sub Saharan Africa	7.1		
13	Central Asia	5.2		
TRA CON	2016 (US\$bn)			
1	North America	1771.3		
2	European Union	1682.9		
3	North East Asia	1522.6		
4	Latin America	328.2		
5	South East Asia	301.1		
6	Other Europe	278.5		
7	South Asia	252.9		
8	Middle East	227.1		
9	Oceania	182.7		
10	Sub Saharan Africa	108.0		
11	North Africa	57.7		
12	Caribbean	56.4		

	/EL & TOURISM'S TOTAL TRIBUTION TO EMPLOYMENT	2016 % share
1	Caribbean	13.4
2	Oceania	13.2
3	European Union	11.6
4	North America	11.0
5	South East Asia	9.7
6	North Africa	9.0
7	North East Asia	8.7
8	South Asia	8.3
9	Latin America	7.8
10	Middle East	7.6
11	Other Europe	6.6
12	Sub Saharan Africa	6.0
13	Central Asia	5.1
	Central Asia	
TRA		5.1 2016 '000 jobs
TRA	VEL & TOURISM'S TOTAL	2016
TRA	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT	2016 '000 jobs
TRA COI	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia	2016 '000 jobs 77048.4
TRA COI	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia South Asia	2016 '000 jobs 77048.4 47998.2
TRA COI 1 2 3	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia South Asia South East Asia	2016 '000 jobs 77048.4 47998.2 30154.9
TRA COI 1 2 3 4	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia South Asia South East Asia European Union	2016 '000 jobs 77048.4 47998.2 30154.9 26585.0
1 2 3 4 5	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia South Asia South East Asia European Union North America	2016 '000 jobs 77048.4 47998.2 30154.9 26585.0 24239.9
1 2 3 4 5 6	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia South Asia South East Asia European Union North America Latin America	2016 '000 jobs 77048.4 47998.2 30154.9 26585.0 24239.9 16108.3
TRA COI 1 2 3 4 5 6 7	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia South Asia South East Asia European Union North America Latin America Sub Saharan Africa	2016 '000 jobs 77048.4 47998.2 30154.9 26585.0 24239.9 16108.3 15770.6
TRA COI 1 2 3 4 5 6 7 8	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia South Asia South East Asia European Union North America Latin America Sub Saharan Africa Other Europe	2016 '000 jobs 77048.4 47998.2 30154.9 26585.0 24239.9 16108.3 15770.6 9445.1
TRA COI 1 2 3 4 5 6 7 8 9	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia South Asia South East Asia European Union North America Latin America Sub Saharan Africa Other Europe Middle East	2016 '000 jobs 77048.4 47998.2 30154.9 26585.0 24239.9 16108.3 15770.6 9445.1 5730.7
TRA COI 1 2 3 4 5 6 7 8 9 10	VEL & TOURISM'S TOTAL NTRIBUTION TO EMPLOYMENT North East Asia South Asia South East Asia European Union North America Latin America Sub Saharan Africa Other Europe Middle East North Africa	2016 '000 jobs 77048.4 47998.2 30154.9 26585.0 24239.9 16108.3 15770.6 9445.1 5730.7 4933.4

Relative Contribution Rank No.1: Tourism industry is extremely important for most Caribbean countries.

Absolute Contribution Left Behind : Tourism in Caribbean still have great room to grow.



enterprise.huawei.com • Huawei Confidential • 11

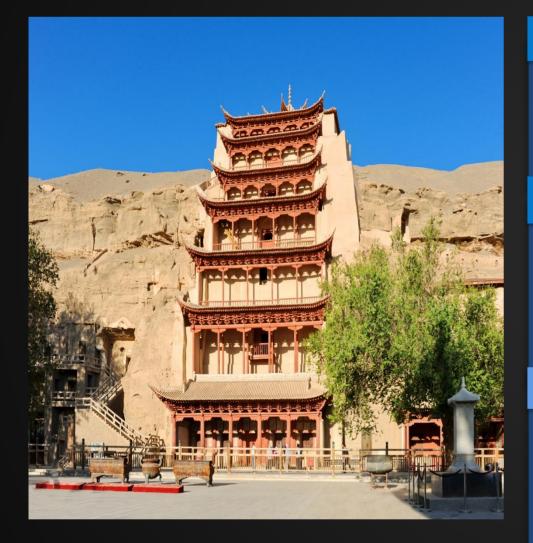
10.8

Central Asia

EADING NEW ICT Smart Tourism : Driving Forces For Caribbean-Style Smart City Smart Healthcare Smart Transportati Smart Agriculture National Data Center **Green Energ** National Broadband **Smart Tourism**



Dunhuang: Making Tourism Smarter and better......



Project Background

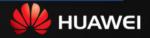
- The dramatic tourist increase in the peak tourist season poses huge challenges on cultural heritage protection and tourist safety. In the off season, there are few tourists, resulting in tourism resource wastes.
- The large population fluctuation also poses severe challenges on city management and public services, including transportation, education, healthcare, and catering industries.

Huawei Solution

- Smart Dunhuang: Built a city e-Government cloud, helping construct a one-stop administrative platform.
- Safe Dunhuang: Constructed an integrated and open cloud platform, supporting multiple surveillance vendors.
- Wireless Dunhuang: Constructed nearly 10,000 wireless APs, implementing wireless smart tourism.
- Information Dunhuang: Developed high-reliability GPON solution, providing large-capacity pipes.

Customer Benefits

- Enhances service quality in the peak season and increases the tourists in the off season.
- Enabled rapid decision making and response based on the city management platform.
- In 2015, the number of tourists in Dunhuang reached 6.6 million, with annual growth rate of 32%. Dunhuang won the China's leading Smart City award of IDC.



Safe City: To Serve and To Protect



Project Background

- Rising terrorist attacks: Frequent destructions by Somali Youth Party, serious casualties in the Westgate shopping mall explosion
- Frequent thefts & robberies: 1/3 residents were robbed or stolen. Vehicle thefts frequently occurred.
- Serious economy declining: reduced foreign investment and sharply decreased tourism revenue

Huawei Solution

- Constructed data centers and multiple systems such as video surveillance, eLTE communications, CAD, and VCN.
- Covered 1,800 cameras and 7,600 eLTE terminals in the capital, and served 9000+ police officers from 195 police departments.
- Provided multiple functions such as panoramic surveillance, converged command, intelligent analysis, and broadband trunking.

Customer Benefits

- Significantly improves the public safety situation and reduces the overall crime rate by 40%.
- Ensures zero casualty in case of major events.
- Increases tourists by 14% and significantly improves the economic benefits.

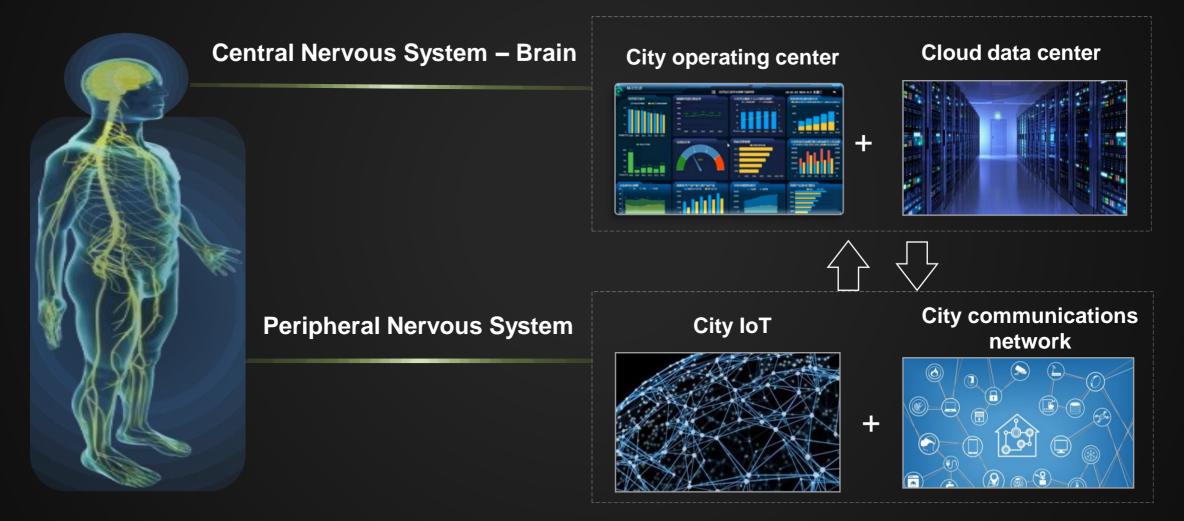






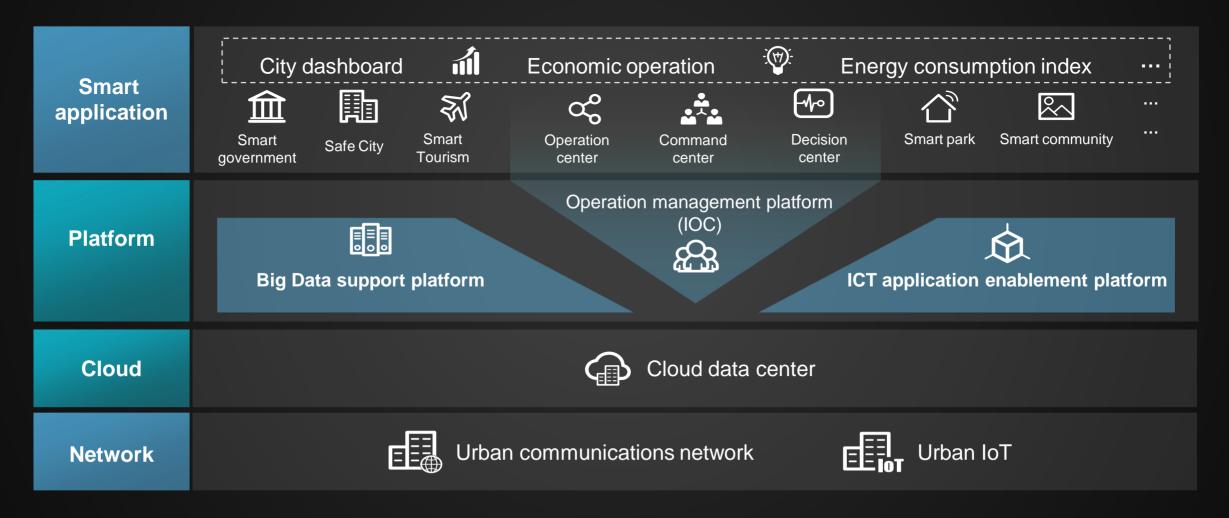
enterprise.huawei.com • Huawei Confidential • 15

Builder of Smart City's Nerve System





Huawei Smart City Solution Framework





The Best Smart City Ecosystem

Huawei Cooperate with Partners to Build a Sustainable Ecosystem

SAP	accenture		MEXAGON	abs:🛆	Honeywell	THALES	86	Microsoft	ALSTOM
ABB	BT @ Global Services	Networks	SIEMENS		() BOSCH 時間は 副教师就生活之間	NEUSOFT 赤软		ORACLE [.]	e·Hualu 易华录
HGST		Ten ict	···∓··Systems···	HUBHES		www.jk2020.com	Telefonica	EY Building a better working world	內 於 NR Electric
orange" Business Services	ELECTED STATE	E	SYNNEX 🥪 联強國際	d ↓ SIF∕ING	<u>5</u>	上海直真視遠科技有限公司	CİTRIX	COMPUTERLINKS	Schneider Electric
aegis	KAISERSLAUTERN		ICT plus		WDW	SIE _{Eccent} 要意			ジ 神州数码 Digital China
MARTY BUILTY Primary	Indra	Fraunhofer FOKUS	DOMMARDER WY		KORUS CONSULTING	X	HOLICON	NUANCE	Inn Spire ™
NETPACIFIC.	PDV-SYSTEME	SEQUENCE	SPIE	<u> </u>		SILZAR INTERNATIONAL		Empired	NEWTECH
NETDAT	TIChannel Net of Technology - Prolosition Service	Daxa	REFAC		CONTRACTORISTIC	networks	Silicon 21 Value Added Distributor	INSIGHT	NEC NECネッツエスアイ
8,00	0+ Channel	Partners		350+ Solution Partners			2,100+ Certified Service Partners		



Global Footprint of Huawei Smart Cities



Huawei smart city solution has served 400M People in 100+ cities, 30+ countries in the world



Huawei Diversified ICT Practice Worldwide



Nigeria e-Government



Smart Maldives



Singapore NBN



Malaysia NBN



Ghana e-Government



Britain NBN



Russia e-Government



The Signing Ceremony of Project Coorperation of JSC Uzbektelec JSC Alokabank, China Development Bank, Huawei Technologies Co



Uzbekistan e-Education



THANK YOU

Copyright © 2017 Huawei Technologies Co., Ltd. All Rights Reserved.

The information in this document may contain predictive statements including, without limitation, statements regarding the future financial and operating results, future product portfolio, new technology, etc. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied in the predictive statements. Therefore, such information is provided for reference purpose only and constitutes neither an offer nor an acceptance. Huawei may change the information at any time without notice.