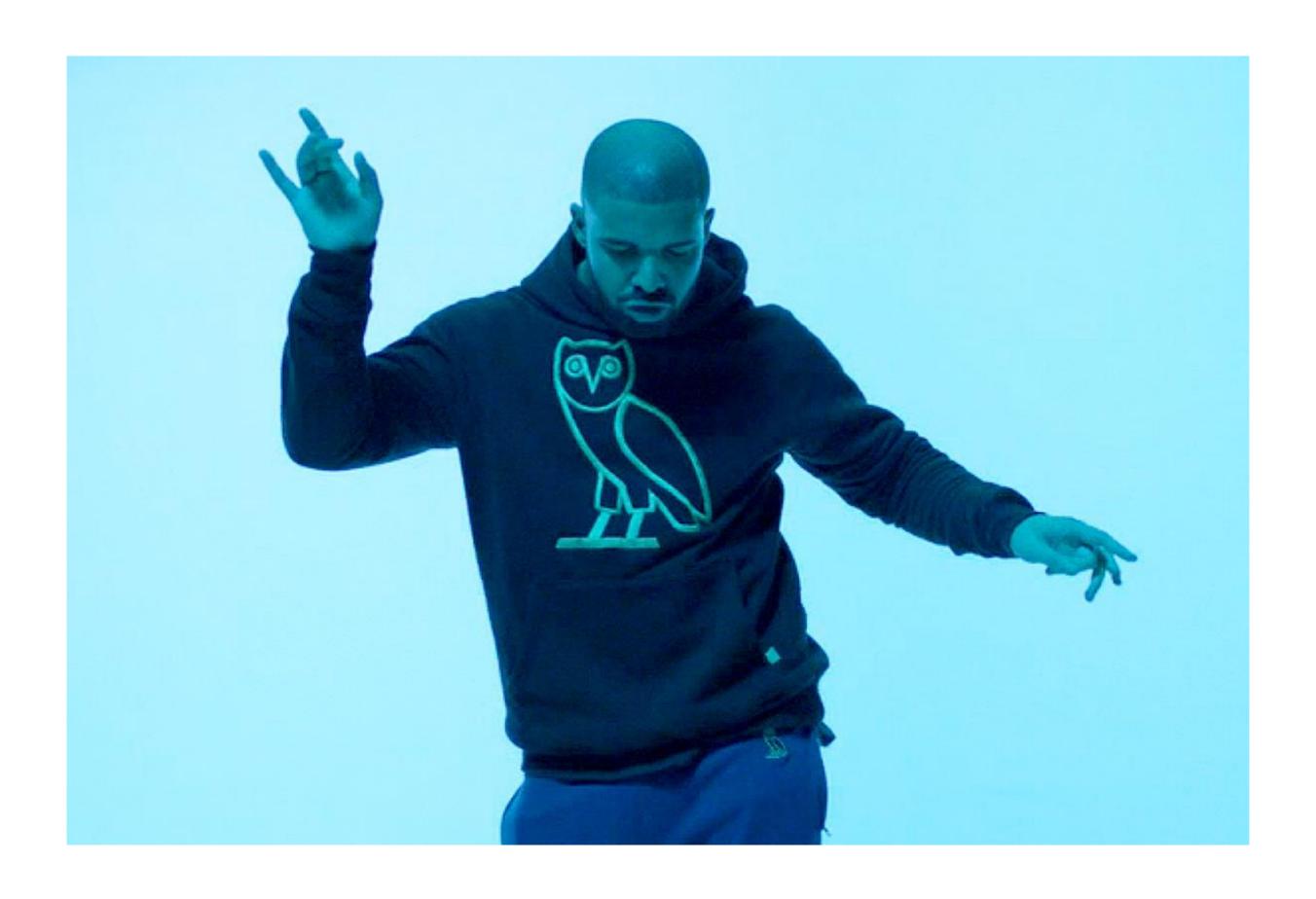
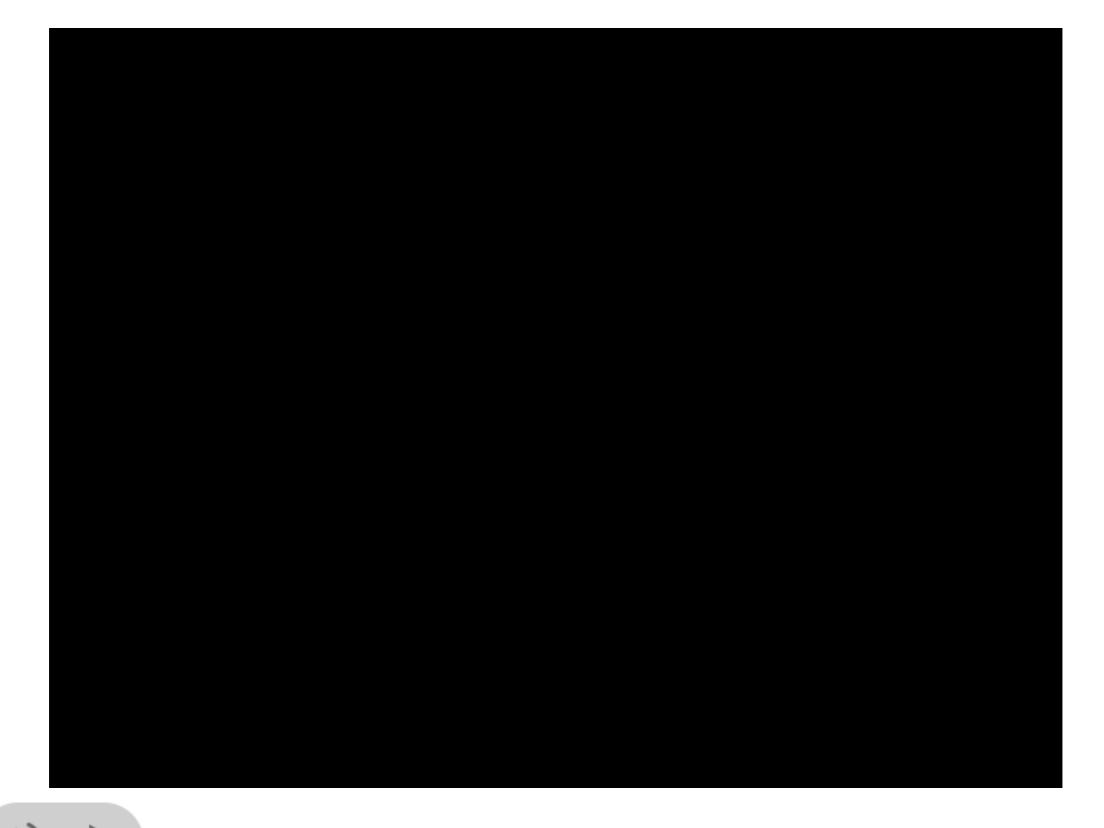


A bit about my background...



Do you know Drake's song?



the one where he sings: "you used to call me on my cellphone"



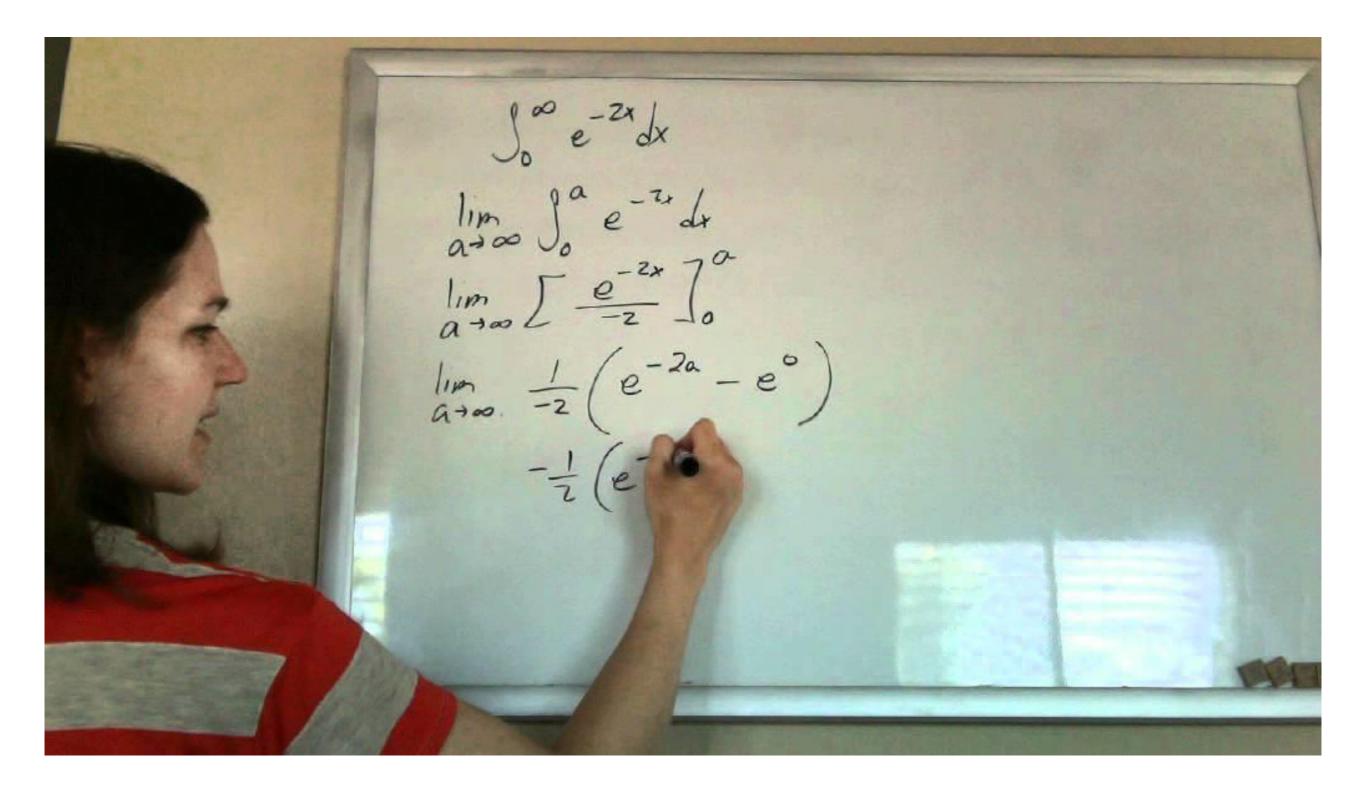
What Drake doesn't get is that his Girl doesn't have a cellphone anymore"



She now has a smartphone and no longer calls because she uses Whatsapp!!!



And by the way, she's probably superbusy catching Pokemons!

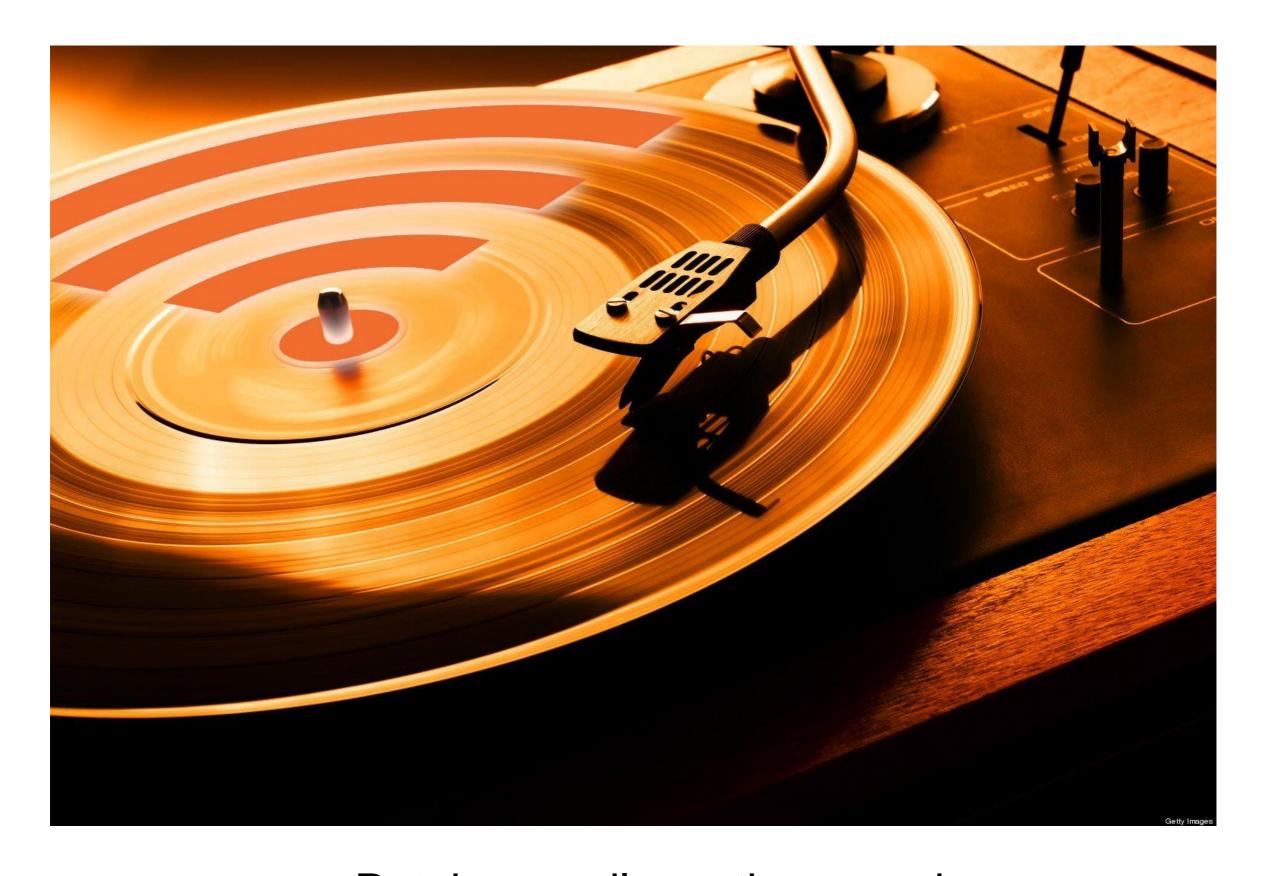


What I am trying to tell Drake here is:

### Technology is Explonential



Social Media is now Mainstream Media



Put the needle on the record:

#### Music has gone streaming



Youtube is the new Television



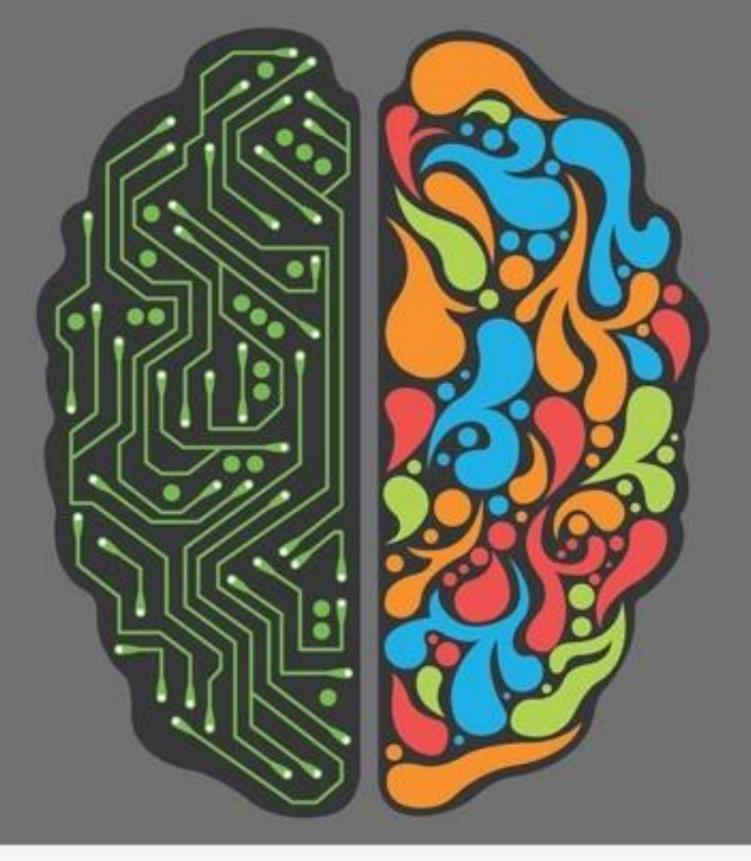
#### ...and Video is On Demand!



#### Internet is now Internet of Things,

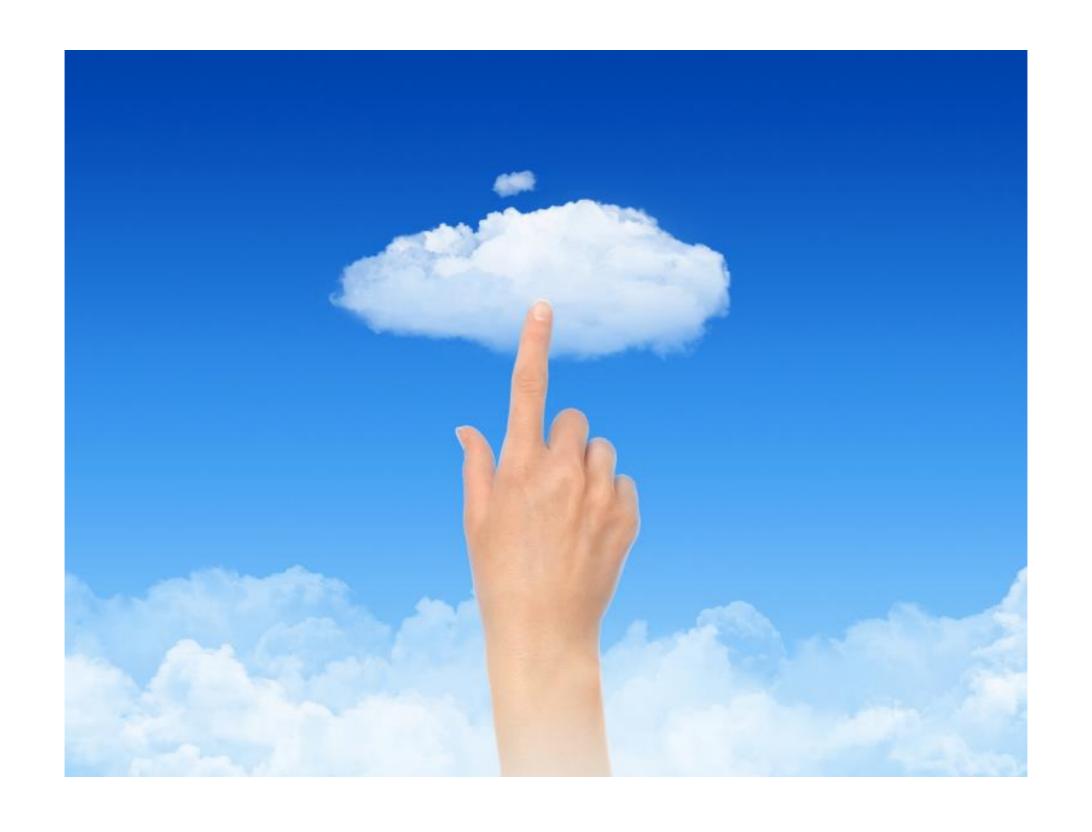


Robots eat our Jobs,



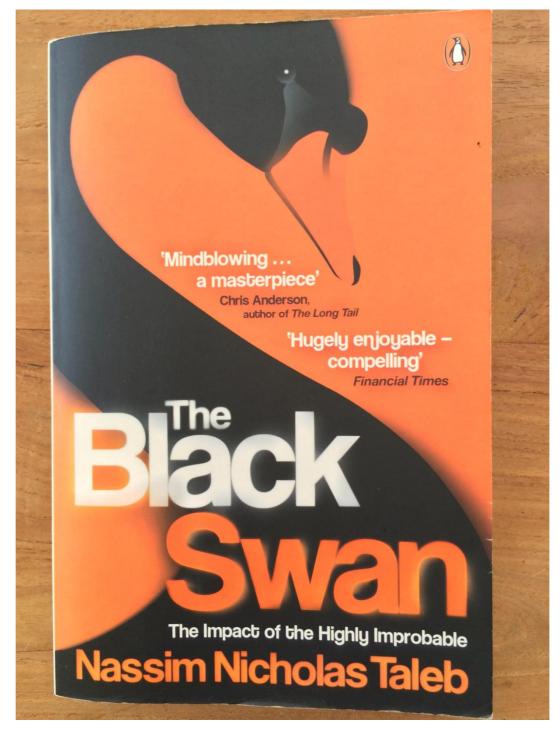
Man + Machine

Artificial Intelligence will Rule the World!?



and we all are moving into the Clouds

#### So what does it all mean?



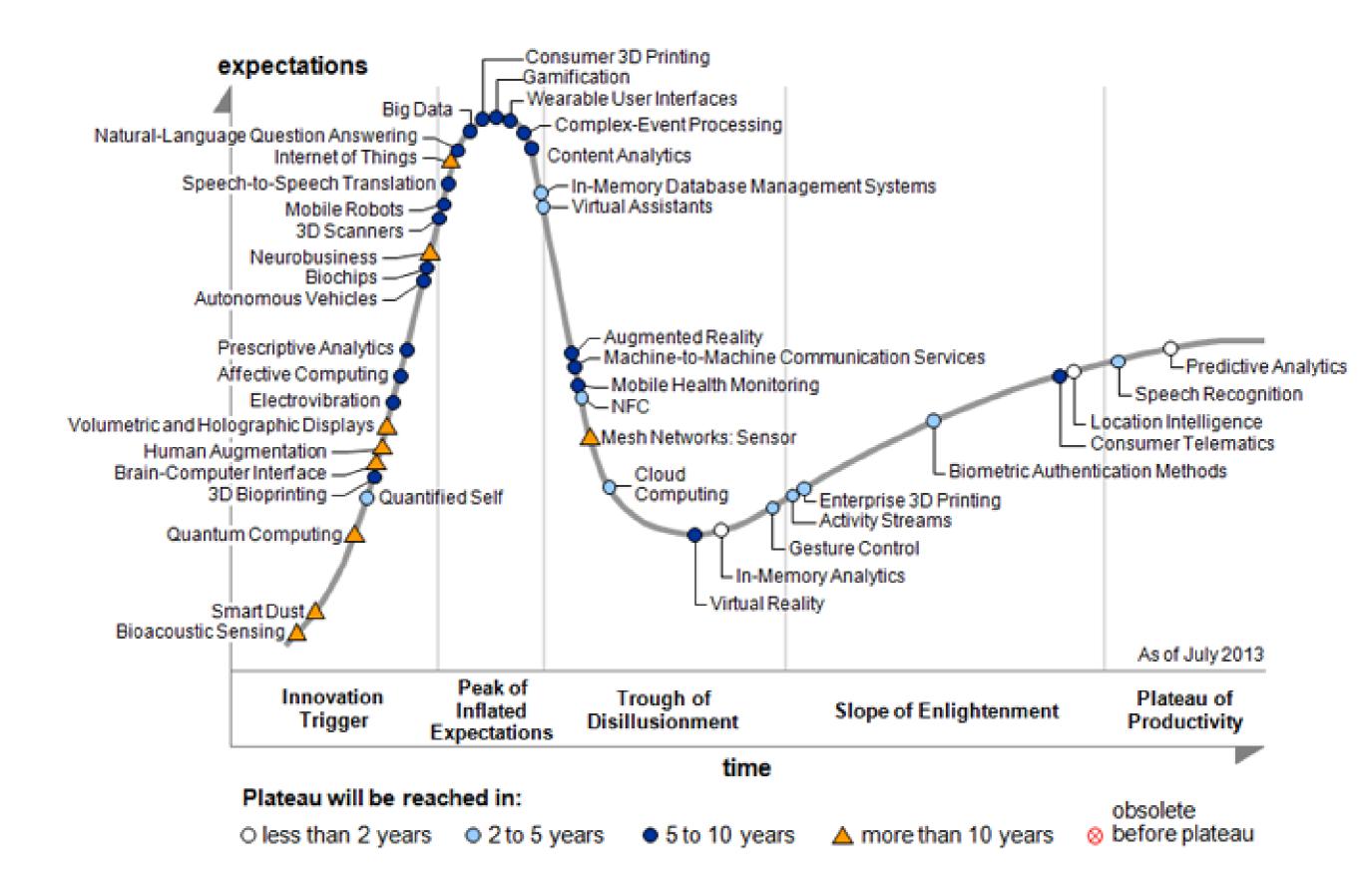
# We basically need to Reframe all our thinking



Telecoms need to transform to Digital in order to profit from these trends



## Work on a Strategy for Conversational A.I. https://www.inverse.com/article/15246-viv-to-rival-siri





#### **Opportunities for Telecoms**

Embrace Digital
Focus on Customer Experience (CX)
Enable Conversational A.I.
Secure Data Storage & Exchange
Don't just create: Co Create!



