



#### BOOTH #4

We deliver convergence with a clear advantage. Wireless, 3G, 4G, wireline, ISP, IPTV, VoIP, WiMax, data & utilities billing, POS, CRM and operational support software. More than 70,000 essential cross-technology and competitive-market features, based upon the experience of over 200 installations world-wide. We then back it all with world-class support and a customer success-driven development team. To learn more, please visit our website at [www.advantage360.com](http://www.advantage360.com) or give us a call at +1 (909) 980-1034



#### BOOTH # 58

Amino Communications is an IPTV and OTT innovator – bringing new entertainment products and solutions to a global market. With over 850 customers in 85 countries – and over four million devices sold – Amino’s award-winning solutions are deployed by major network operators and service providers worldwide. Amino’s speed-to-market, agility and leading-edge technology has secured important partnerships with global vendors, including Intel® and Ericsson, to deliver the rich entertainment experience consumers are demanding.

Amino Communications is a wholly owned subsidiary of Amino Technologies plc and listed on the London Stock Exchange Alternative Investment Market (AIM: symbol AMO). It is headquartered near Cambridge, in the UK, with offices in the US and China.



#### BOOTH # 08

The American Registry for Internet Numbers (ARIN) is the nonprofit, member-based organization that supports the operation of the Internet through the management of Internet number resources - IPv4, IPv6, and Autonomous System numbers - in its service region, which includes Canada, many Caribbean and North Atlantic islands, and the United States. ARIN coordinates the development of policies by the community for the management of Internet Protocol number resources and advances the Internet through information and educational outreach. More information about ARIN is available at <http://www.arin.net>.



#### BOOTH # 59

Calix (NYSE: CALX) is a global leader in access innovation. With its Unified Access portfolio, communications service providers can transform their networks to meet changing subscriber demands rapidly and cost-effectively, while delivering a wide range of revenue-generating services over both legacy and next-generation access infrastructure.



#### BOOTH # 20

**CelPlan Technologies**, headquartered in Reston Virginia, USA is a leading provider of radio frequency (RF) planning, optimization tools and value added consulting, engineering and training services to the wireless industry. CelPlan has facilitated the design, optimization and expansion of large and small networks throughout the U.S, Canada, Latin America & the Caribbean, Africa, Europe and Asia.

Over the past year, CelPlan was involved in over 125 different 4G-related projects, some of which included RF planning, RFP creation & response assessments, migration planning, network audits, full project management, network deployments and technology transfer programs, to name a few.

CelPlan has rapidly established itself as an innovative leader in providing the most advanced engineering solutions for the wireless industry. CelPlan brings a powerful and sophisticated portfolio of engineering capabilities to bear on the design and development of RF infrastructure as well as on the planning, deployment and optimization of wireless networks. The company's broad, inclusive focus on all wireless industry segments from equipment and software to applications enables it to successively and efficiently resolve the most intractable wireless problems.

By providing innovative software applications and high value-added consultancy, CelPlan creates new opportunities for mobile operators, vendors and partners to boost performance, reduce costs, and retain customers.



#### BOOTH # 60

Centina Systems' innovation is redefining Service Assurance and helping service providers succeed in today's highly competitive landscape. Based in Plano, TX, Centina Systems provides Service Assurance and Service Quality Management solutions for communications service providers globally. The company is focused on helping operators enhance the customer experience, while at the same time improving their operations through increased agility and faster time to market of new services. For more information, visit [www.centinasystems.com](http://www.centinasystems.com).



#### BOOTH #36

We are a Technology Solutions Provider specialized in Telecommunications and Utilities verticals. We have a highly qualified group of professionals and knowledge of market needs in the countries of Latin America and the Caribbean. Our solutions include Professional Services, Managed Services, Logistics Services and Local Services. At CLAdirect we work with Technology and Business Partners to satisfy customer needs and identify new opportunities.

CLAdirect provides value through the delivery of products, solutions and services that enhance the development of our business partners. The geographical diverse locations allow CLAdirect to provide personalized coverage of Latin America and the Caribbean.

CLAdirect provides commercial support for the successful development of your business. We employ a team of dedicated and committed individuals that work to be an extension of your own sales force. Our team excels at procurement and commercial support, thereby ensuring easy access to all of our sales tools.

CLAdirect is a business network with Latin America and Caribbean regional coverage: Argentina, Chile, Colombia, Dominican Republic, Ecuador, Guatemala, Mexico, Panama, Peru, Puerto Rico, USA and Venezuela.



#### BOOTH # 18

“No matter if you’re delivering fiber to the home, business or cell site, Clearfield will lower your cost of broadband deployment. With its FieldSmart fiber management platform, CraftSmart OSP fiber enclosures and FieldShield microduct and pushable fiber platform, Clearfield sets the standard for fiber performance and lowers the cost of broadband deployment. FieldSmart is the industry’s only fiber management platform to be designed around a single architecture – the Clearview Cassette and xPAK—supporting a wide range of panel and cabinet configurations and pushable fiber technologies that integrate with Clearfield’s Clearview Cassette and xPAK. Passive optical components are integrated within the FieldSmart architecture for user-define split ratios and optimal resolution of fiber exhaust. CraftSmart is the industry’s only field enclosure system optimized for fiber deployment. Clearfield’s FiberDeep fiber patch cords guarantee performance at .2dB insertion loss. NASDAQ: CLFD”



#### BOOTH # 56

Columbus Networks is a wholesale communications service provider that offers advanced, high-speed bandwidth capacity to telecommunications companies and Internet Service Providers. Through the Columbus Business Solutions brand it also provides integrated telecom and IT solutions to the enterprise market. Columbus Networks operates the largest subsea fiber-optic communications network connecting the United States, Mexico, Central America, South America and the Caribbean. The company’s undersea fiber-optic networks span more than 18,000 kilometres of cable routes including Americas Region Caribbean Optical-ring System (ARCOS-1), Colombia – Florida Express (CFX), EC-Link cable system, Fibralink and an ownership in the Maya consortium cable. Columbus Networks is a wholly owned subsidiary of Columbus Communications based in Bridgetown, Barbados. Columbus Networks is based in North Miami Beach, Florida.

For more information visit [www.columbus-networks.com](http://www.columbus-networks.com)



#### BOOTH # 30

Started in 1998 as a spin-off company of the internationally recognised Department of Information Technology (Intec) of Ghent University in Belgium, Comsof keeps closely in touch with the state-of-the-art in ICT. Comsof’s success is based on a team of highly-skilled professionals who combine an extensive technological knowledge concerning telecommunications, computer networking and multimedia with a broad experience in software development. Based on its flexibility and experience, the Comsof team consistently delivers innovative, cost-effective solutions for complex ICT problems. Comsof provides consultancy services and develops customized and dedicated software solutions for the telecommunications, utility and multimedia industry.

Comsof has two flagship software platforms currently available. FiberPlanIT enables an automatic and optimized design of FTTx networks: the “Simulator”-version for making the relevant strategic decisions, and the “Designer”-version for producing the final roll-out plans. INCA is a generic top-down cost modeling software platform, designed to model the complex cost structures of any company active in a regulated or network-related market.

More information can be found on our website [www.comsof.com](http://www.comsof.com)



## Dialogic

### BOOTH #33

Dialogic, the Network Fuel™ company, inspires the world's leading service providers and application developers to elevate the performance of media-rich communications across the most advanced networks. We boost the reliability of any-to-any network connections, supercharge the impact of applications and amplify the capacity of congested networks. Dialogic provides a breadth of Broadsoft-certified solutions to enhance your Unified Communications experience including the BorderNet™ family of Session Border Controllers, the ControlSwitch™ System IP softswitch, and I-Gate® 4000 and IMG Media Gateways. Dialogic is uniquely qualified to integrate, install, support and maintain the entire complement of Dialogic and BroadSoft solutions required to deliver best-in-class business, residential and mobility services. Come find out why forty-eight of the world's top 50 mobile operators and nearly 3,000 application developers rely on Dialogic to redefine the possible and exceed user expectations.



### BOOTH # 66

DiViNetworks is a global provider of affordable data capacity for network operators and service providers. Using cloud-based solutions, DiViNetworks generates data capacity at any location worldwide, over any combination of physical capacity providers, enabling ISPs to obtain bandwidth at HALF the MARKET PRICE.



### BOOTH # 12

EnerSys® is the world leader in stored energy solutions for industrial applications. We manufacture, distribute and service reserve power, motive power and starting, lighting and ignition (SLI) batteries, chargers, power equipment, and battery accessories to customers worldwide. EnerSys provides aftermarket and customer support services to our customers in more than 100 countries through our sales and manufacturing locations around the world. We offer an extensive range of premium flooded and valve-regulated lead acid (VRLA) batteries to serve the telecommunications market. EnerSys batteries offer design features such as exceptional performance, long life, compact footprint, high energy density and ease of installation, which make them ideally suited for a wide range of telecom applications including central office, outside plant and wireless.



#### **BOOTH # 16, 17, 27 & 28**

Ericsson is a world-leading provider of communications technology and services. We are enabling the Networked Society with efficient real-time solutions that allow us all to study, work and live our lives more freely, in sustainable societies around the world.

Our offering comprises services, software and infrastructure within Information and Communications Technology for telecom operators and other industries. Today 40 percent of the world's mobile traffic goes through Ericsson networks and we support customers' networks servicing more than 2.5 billion subscriptions.

We are more than 110,000 people working with customers in more than 180 countries. Founded in 1876, Ericsson is headquartered in Stockholm, Sweden. In 2012 the company's net sales were SEK 227.8 billion (USD 33.8 billion). Ericsson is listed on NASDAQ OMX, Stockholm and NASDAQ, New York stock exchanges.

Ericsson has been present in Latin America since 1896, when the company established an agreement in Colombia and delivered equipment for the first time in the region. In the early 1900s, Ericsson increased its presence in Latin America by signing commercial deals in Argentina, Brazil and Mexico. Today, Ericsson is present in 56 countries within South America, Central America, Mexico and the Caribbean, which combined count the region as one of the few with complete Ericsson installations, including a Production Unit, R&D Center and Training Center. Ericsson is the market leading telecom supplier, with over 40% market share in Latin America and more than 100 telecom service contracts in the region.



#### **BOOTH # 01 & 02**

GENBAND is a global leader in smart networking solutions for service providers and enterprises in more than 80 countries. From the Core to the Edge to the Experience, GENBAND seamlessly evolves IP networks by making them more scalable, secure, profitable and efficient. GENBAND's market-leading technology supports multimedia voice, data and video sessions and fixed-mobile unified communications applications that scale on public and private networks. With a flexible, cloud-ready platform, GENBAND's IMS, edge and application solutions help its customers compete effectively by increasing revenues, improving profitability, and attracting and retaining customers. To learn more, visit us on the web at [www.GENBAND.com](http://www.GENBAND.com).



#### **BOOTH # 03**

Globecom specializes in helping carriers profitably serve markets with unique challenges. Our services and products solve the operational and business problems of serving low-density and remote areas, deploying advanced services on legacy cellular networks, restoring service and providing secured communications on short notice.

We offer a wide range of hosted and managed end-to-end cellular network solutions, from access and switching through value added services and billing, that can grow rapidly and protect you against obsolescence GSM/EDGE, WCDMA/UMTS, LTE and CDMA/EVDO end-to-end network solutions and products including Base Stations, Backhaul Equipment, Network Design & Integration and Hosted Network Core and Value Added services.

Broadband wireless technology capable of delivering fiber equivalent speeds and capacity for significantly less. The ability to monitor and manage traffic to ensure the network is operating to peak performance and availability

Expert engineering teams, vendor partners, tools and facilities to make your complex network challenges simple Satellite experts delivery highly efficient economical solutions anywhere in the world, land or sea. Disaster recovery solutions and services



#### BOOTH #19

GSS Global Services Solutions, Inc. (a.k.a. GSS GLOBAL) is the premier Value-Added Reseller and Stocking Distributor of cutting edge telecommunication products from some of the most recognized and prestigious companies in the Telecom Industry, for the Caribbean Region.

By serving most of the Service Providers (ILECs, CLECs), Wireless Service Providers, Utility and Government Networks, MSOs, Private Enterprises and Local Contractors in the Caribbean; GSS has established, by itself, as the perfect source for every single telecom need. This is possible thanks to our experienced and devoted sales, application, installation and tech. support team, which has contributed in the development and expansion of many company's networks by providing quality products and services, at aggressive pricing, with the best delivery and turn-out time possible.

GSS' commitment is to work as a team with our suppliers (manufacturing partners) to deliver the solution that best fits each specific application, in order to meet our customer needs and expectations. With one of the most complete and diversified inventories of telecom products in the Caribbean Region, GSS offers Local Stock for our customers in Puerto Rico and the Dominican Republic. At the same time, our conveniently located offices and warehouse let us expedite products all around and across the Caribbean Basin.



#### BOOTH #15

INTELEC is a Venezuelan corporation, dedicated to supply and service products and systems used to provide reliable, non-stop power in critical applications, mostly in telecommunications networks. Incorporated in Venezuela in 2003, its origin goes back to 1986, when current partners and management initiated their careers in the area of power systems.

Consolidated its position as Venezuela's market leader, INTELEC is expanding its operations in the Latin American region, beginning to covering demand with success in some Caribbean and Central American countries.

With continuous and ever growing sales ranging 5 mid-figures in USD millions, and several hundreds of employees, INTELEC has a very strong presence and recognition in the telecommunications, IT, energy, industrial and financial sectors in Venezuela. We look forward to establishing the same level of recognition in the region, in the early future.



#### BOOTH # 07

Lacnic, the Latin American and Caribbean Internet Addresses Registry, is an international non-government organization established in Uruguay in 2002. It is responsible for assigning and administrating Internet numbering resources (IPv4, IPv6), Autonomous System Numbers, Reverse Resolution and other resources for the region of Latin America and the Caribbean. It is one of the five Regional Internet Registries that exist worldwide.

Lacnic contributes to Internet development in the region through an active cooperation policy, promoting and defending the regional community's interests and helping create conditions that will allow the Internet to become an effective instrument for social inclusion and economic development in benefit of all Latin American and Caribbean countries and citizens.

It is managed and run by a Board of seven directors elected by Lacnic members –more than 2000 network operators providing services in 33 Latin American and Caribbean territories.





### BOOTH # 21

Minerva is the leading provider of carrier-class solutions for the delivery of television services over IP networks (TV-over-IP). Over 300 operators worldwide have deployed Minerva's software platform for next-generation TV entertainment and communications services. For more information, visit [www.minervanetworks.com](http://www.minervanetworks.com)



### BOOTH #29

NTCS has an extensive track record of supporting international telecom operators with the business challenges they are facing. We do so by matching their requirements with the most appropriate experts. It is our ambition to distinguish ourselves to our customers by three keywords: flexible, hands-on and comprehensive.

We offer expertise in a whole range of assignments: for example an industry-expert for a three day workshop; project managers for three months; or carrying out an executive search for a board level position. Furthermore, since we are a split-off of KPN Royal Dutch Telecom, our strength is to always deliver the right expertise to our customers. Instead of selecting from available staff, we will match your request with the most appropriate expert(s).

NTCS has a database of hundreds of highly qualified associate consultants, the majority of whom are currently employed, or have been employed by major international telecom operators. All of our consultants are specialists in their respective fields of telecommunication. We are multi-faceted in several ways. We work with operators active in the mobile, fixed and internet business. We support operators with all kind of infrastructure challenges (e.g. 3G, 4G, FTTH), but also with setting-up and exploiting services like (Mobile) Internet, Roaming, Multimedia, Cloud Computing, Social Media etc. For these operators we apply our skills and expertise in all disciplines, including: Corporate Strategy, Finance, HR, ICT, Network Operations and Marketing & Sales.



### BOOTH #10

Openwave Mobility empowers operators to manage and monetize the growth in mobile video and web traffic. By analyzing the data network and individual subscriber habits, Openwave Mobility eliminates data congestion exactly where it appears, while driving new revenues through real-time user engagement and personalized data plans.

The company operates within the policy control and charging space, with solutions including mobile video optimization and mobile data charging. These solutions are supplemented by subscriber data management providing a single consolidated store for policy and subscriber data, and network analytics providing critical business intelligence to all solutions

Openwave Mobility delivers over 40 billion transactions daily and over half a billion subscribers worldwide use data services powered by its solutions. The company's global customer base consists of over 40 of the largest communication service providers including AT&T, Du, KDDI, T-Mobile, Telefonica, Telstra, Virgin Mobile & Vodafone. Openwave Mobility is owned by Marlin Equity Partners, a leading investment firm with over a billion dollars of capital under management, that has publicly committed to building the company through expanded investment in R&D. The company holds a robust portfolio of Intellectual Property, which is growing month by month.



## BOOTH # 35

Optelian is a trusted designer and manufacturer of carrier-grade, packet-optical transport systems for long-haul, metro, and enterprise applications. Optelian's affordable, converged, networking system supports TDM, Carrier Ethernet and optical transport on one common platform. The flexible, modular architecture of the LightGAIN system allows networks to be purpose-built with multi-layer visibility and a common management interface. Service providers, utilities, multi-service operators, and dark fiber providers, as well as private network operators in the education, health, and government sectors, use Optelian systems because of their next-generation functionality, reliability, ease of use, and low operating cost. Optelian's sales and marketing organization is based in Marietta, Georgia, with in-house development and manufacturing in Ottawa, Ontario. Optelian leverages its North American manufacturing facility to achieve exceptional product quality, speed of delivery, and superior customer support. Optelian is committed to delivering quality networks that fit each user's unique business needs.



## BOOTH # 23

Palo Alto Networks™ is the network security company. Its next-generation firewalls enable unprecedented visibility and granular policy control of applications and content – by user, not just IP address – at up to 20Gbps with no performance degradation. Based on patent-pending App-ID™ technology, Palo Alto Networks firewalls accurately identify and control applications – regardless of port, protocol, evasive tactic or SSL encryption – and scan content to stop threats and prevent data leakage.

Founded in 2005 by security visionary Nir Zuk, Palo Alto Networks has had a mission to reinvent enterprise network security, starting with the firewall. Traditional firewalls are unable to identify or effectively control any of these Internet applications. IT organizations have tried to compensate for firewall deficiencies by surrounding them with proxies, intrusion prevention systems, URL filtering, and other costly and complex products.

In August of 2011, Palo Alto Networks announced that bookings run rate had exceeded US\$200 million, and that cashflow from operations had been positive for five consecutive quarters. To date, the company has installed its products in more than 5,300 enterprises, government entities, and service providers worldwide, including many Fortune 500 companies. Gartner positions Palo Alto Networks as a leader in the Magic Quadrant for Enterprise Network Firewalls.





#### BOOTH # 67

Parktel USA is an Authorized Distributor of Nokia, Sony, and Unnecto world wide. We offer a selection of the latest Andriod, Windows, and feature phones needed to stay competitive in the market. Currently operating out of three facilities, which include New York, New Jersey, and Florida but are constantly expanding based on the customer needs. Our strategy is to maintain exact forecasts of products in stock in order to provide Just-In-Time distribution for the customers, thereby reducing the risk and cost of carrying inventory. We offer various services, such as credit and financing, customization, and warranty to all distribution channels: Carriers, sub-distributors, wholesalers, and retailers. Our customer support extends to post sales by processing RMA request and continuing communication with manufacturers for expedited repairs. Parktel USA grows with your business.



#### BOOTH # 26

Phoenix Telecom Solutions provides global customers with new, certified reuse (refurbished) equipment, remanufacturing services, asset remarketing, professional technical and maintenance services, including repair & exchange and spare parts management. Phoenix supports the growing unique demands of Service Providers and OEMs and large enterprise organizations with legacy and next generation networks. Phoenix understands the requirement for alternative sources of telecommunications equipment and professional services that are required to reduce capital and operating budgets and is confident that our solutions offer an exceptional value.

Located in the United States, with partners across the globe, Phoenix Telecom Solutions is your trusted partner in the complicated world of Network Life Cycle Management. Our primary goal is to reduce procurement costs for our Service Provider and OEM customers while providing a reliable technical service offering.



#### BOOTH # 05 & 06

Power & Tel specializes in the procurement, sales, and material management / logistics of products to the global telecommunications marketplace. Headquartered in Memphis, Tennessee, the company currently operates out of 17 different facilities and ships to customers in 62 countries

The company has 50 years of industry experience which includes established and significant relationships with the manufacturers that provide materials required to meet your needs. We are ISO: 9001 and TL: 9000 certified to ensure industry quality standards are maintained throughout relationship.

The products distributed include fiber optic and copper cable; central office/headend and remote electronics; optical networking; outside plant material; cabinets and closures; tools and safety equipment; test gear; wireless equipment; customer premise material; and home/office networking products. These products are stored in our various distribution centers that together comprise over a half million square feet of inventory space.



#### BOOTH # 31

Primex Telecommunications is a leading manufacturer of enclosure and cable management solutions for the communications marketplace. Our enclosures solutions are flexible and can be customized to meet your specific application requirements for copper, fiber and wireless applications. We have been deploying enclosure solutions over the last 35 years to demarc, cross connect, terminate, splice and distribute copper and fiber to your customers. Visit us at [www.primextelecom.com](http://www.primextelecom.com) or call us at 604-881-7875 we can help you with your OSP challenges.



#### BOOTH # 11

Quest Controls provides Telecom and Broadband companies the tools to maintain a variety of critical systems that require uncompromised performance and reliability. Quest Controls' remote monitoring reduces service costs by identifying and resolving issues before they become major network events and saves additional money by managing our customer's energy systems. Further, our systems intuitively gauge and adjust your building to run at its optimum and decrease its footprint on the environment.

Quest Controls' solution is designed for today's top-of-the-class telecom providers. By combining hardware, software and responsive end-to-end customer service, clients get an unmatched package that meets their requirements, no matter the diversity of their equipment or protocols. Utility Power Monitoring; Battery capacity monitoring; DC plant monitoring; Main door access control with remote operations; Intelligent lead/lag control; HVAC control and monitoring; Gas monitoring; Telephony equipment monitoring; Environmental monitoring; Generator and fuel tank monitoring; Variable speed heat exchanger control; Cable pressure and flow monitoring; Tower lighting monitoring; Test solutions.



#### BOOTH # 57

Sabre Towers and Poles, the tower division of Sabre Industries, Inc., is the leading manufacturer of communication towers in the United States. As one of the largest tower providers in the world, Sabre engineers and manufactures guyed towers, self-supporting towers, monopoles, concealment products and tower components. Our services include tower analysis, tower inspection, turnkey construction and tower modifications. Sabre Building Systems by CellXion provides a full line of telecom equipment shelters and specialty steel products. Our catalog division, Sabre Site Solutions, supplies pre-engineered lightweight towers along with a vast selection of tower parts and accessories. Sabre is the only company in the tower industry capable of offering you an integrated solution for your telecommunication infrastructure project needs.



#### BOOTH #10

Sandvine's network policy control solutions add intelligence to fixed, mobile and converged communications service provider networks to enable services that can increase revenue and reduce network costs. Powered by Sandvine's Policy Engine and SandScript policy language, Sandvine's networking equipment performs end-to-end policy control functions including traffic classification, and policy decision and enforcement across the data, control and business planes. Sandvines products provide actionable business insight, the ability to deploy new subscriber services and tools to optimize traffic while enhancing subscriber Internet quality of experience.

Sandvine's network policy control solutions are deployed in more than 200 networks in over 85 countries, serving hundreds of millions of data subscribers worldwide, [www.sandvine.com](http://www.sandvine.com)



#### BOOTH # 55

Since 1979, Shields Environmental has partnered with the world's leading telecommunications companies to provide innovative multi-vendor spares management solutions (incl. Repair), warehousing and logistics services, reuse, investment recovery and recycling solutions within a fully integrated environmental and compliance risk management program.



#### BOOTH # 40

TE Connectivity is a global, \$14 billion company that designs and manufactures approximately 500,000 products that connect and protect the flow of power and data inside the products that touch every aspect of our lives. Our nearly 100,000 employees partner with customers in virtually every industry—from consumer electronics, energy and healthcare, to automotive, aerospace and communication networks—enabling smarter, faster, better technologies to connect products to possibilities.

More information on TE Connectivity can be found at <http://www.te.com>



#### BOOTH #09

Tektronix Communications is uniquely positioned as the communications industry's first Telecommunications Intelligence Provider (TIP) offering both service assurance and monitoring and network intelligence solutions that uniquely cover all four dimensions of the service provider's environment: subscriber behavior, the services and applications they consume, the network environments they occupy and the technologies that enable them. Our comprehensive set of assurance, intelligence and test solutions and services support a range of architectures and applications such as LTE, HSPA, 3G, IMS, mobile broadband, VoIP, video and triple play. Tektronix Communications is headquartered in Plano, Texas. Visit us online at [www.tekcomms.com](http://www.tekcomms.com)



#### BOOTH #24

Founded in 1930, TKF has developed from a local Dutch cable producer to a cable technology leader servicing customers all over the world. As a member of TKH Group NV, a Netherlands based international group of technology-powered companies, TKF has access to various international marketing, purchasing sales and research groups with diverse specialisms.

TKF has dedicated itself to delivering innovative Telecom, Building and Industrial Solutions that match specific customer needs. A good strategy, looking at the long-term relationships between TKF and a growing number of companies. Professionals who value the continuous pursuit of a better understanding between suppliers, customers, contractors, installers and end-users.

An initiative of TKF is ACE, a certified and warranted total solution for passive FTTx networks. ACE bridges the gap between the initiator of FTTx networks and the contractor who is occupied with the roll-out of the FTTx network. TKF naturally takes its corporate social responsibility into account. Innovation, Growth and Responsibility are key factors for TKF.

Choose TKF – Choose quality



#### BOOTH # 41

20/20 TeleOptics Ltd. is an exciting, Trinidad and Tobago based company formed to pursue opportunities in the sale of fiber optic splicing Kits, test equipment,

and other fiber optic products and solutions. 20/20 TeleOptics Ltd. will pursue several objectives that will allow them to quickly penetrate the market. The first objective is to offer a high value, high quality products for the fiber-optic and Telecommunication industry. Also important from an internal operation standpoint is the ability to develop superior human assets through training and competitive incentives. Lastly, 20/20 TeleOptics Ltd. will pursue a customer intimacy model. The pursuit of this specific business model will ensure complete satisfaction for our customers.

Our slogan ( "THE RIGHT SOLUTION TO YOUR LIGHT CONNECTION")



#### BOOTH #53

Since our start in 1993, TONEX has had thousands of individuals from a variety of organizations around the world take part in our world-class education, seminars and training courses. We understand that every individual and business has a variety of needs and we offer an array of flexible programs to meet these specific needs. We are committed to providing educational excellence and high quality service to our customers.

TONEX provides instructor-led, hands-on, customized training courses and certificate programs for professionals and managers in business and government organizations. We provide global training, education and consulting services for Telecom, wireless, mobile Applications, Systems Engineering, Enterprise Architecture, Defense, Information Technology, Security, Power and Energy, Oil and Gas, Leadership and Management and Mini MBA.

TONEX's training courses are all tailored and designed with you in mind. Our specialty courses and boot camps provide a highly focused learning experience and our overview classes help you keep up-to-date on developments throughout the industry.

All TONEX courses are designed by specialists recognized in their industry for their expertise. Our course materials, classes offered and focus topics are continuously updated to keep up with the rapidly changing demands of the workplace.

Our unique course structure has proven to be most effective in knowledge transfer to all levels of students.



#### BOOTH #14

Traeger Brothers is a Miami Florida based stocking distributor of Networking, Computer Hardware equipment, Duct, fiber and copper cable serving South Florida, the Caribbean and the world. We specialize in creative solutions to logistical supply challenges and other value added services.

Our goal is to provide a turnkey solution to our customers in the Telecomm sector and other industries.

We specialize in emergency logistics as well as total supply chain solutions.

Take a moment to review our product lines, and then give our specialists a call for help with your specific requirement.