



# Annual DIRECTORY

2014 - 2015

30<sup>th</sup>  
Anniversary



"Strategic Alliances for Sustainable Broadband Development"

Co-hosted by: **BTC**  
Everyday.



2014 2015

# Valuing Caribbean Connectivity



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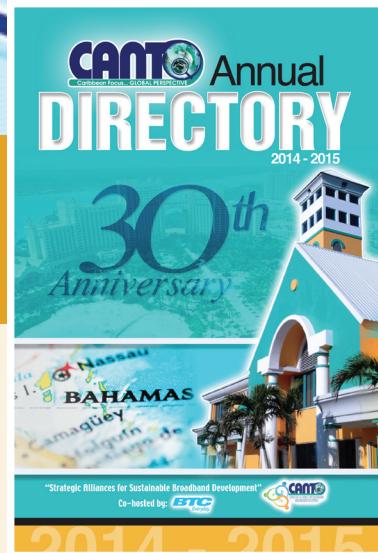
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Value Every Moment

LIME



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# Introduction

Welcome to the 30th Annual Directory of the CANTO. The Directory is an excellent tool for operators, consultants, service providers and other key stakeholders in the region to conduct business and to network.

In this issue, you will find the contact details for key personnel of our membership plus an overview of Caribbean Telecommunications Statistics and Rate Evolution. The Board of Directors and Staff of CANTO encourage all members to take advantage of the information in this book.

Please note that we have done all within our power to ensure that the information herein is accurate and up-to-date. However, if there are any errors or changes please contact Gail Edwards, [gedwards@canto.org](mailto:gedwards@canto.org) and/or Tricia Balthazar, [tbalthazar@canto.org](mailto:tbalthazar@canto.org) to correct same for future editions. All changes and additions must be forwarded on or before the 31st of March 2015 for inclusion in the 31st Annual Directory.

# Overview

“Strategic Alliances for Sustainable Broadband Development” is the theme for CANTO 2014 and all stakeholders are urged to focus their attention on the Broadband Infrastructure Inventory and Public Awareness (BIIPAC) project. The objective of this Technical Cooperation (TC) between CANTO, IDB and the Caribbean governments, is to support the design of national broadband strategies in the Caribbean region and to identify the regional aspects that need to be incorporated into these strategies in order to promote regional coordination.

Even though participating countries differ in terms of their competitive reality and regulatory framework, the telecommunications’ sector presents similar challenges in the region and addressing these challenges in a coordinated manner will create synergies, benefiting each individual country while promoting greater regional coordination. We look forward to working with you to realize BIIPAC’s objectives!

The success of CANTO is not based solely on the strength of its global membership base of over 141 members from 36 countries spanning four continents; but can also be attributed to a myriad of ICT developmental projects, workshop and its strong strategy through partnerships with other likeminded regional/international organizations, agencies and institutions such as ITU, CTU, ECTEL, CARICOM, IDB, UWI, ECLAC and many others as we strive to meet shared objectives.

CANTO’s vision: “to become the leading authority in shaping information and communication in the Caribbean”, dictates and supports CANTO’s role in the Caribbean. CANTO is highly respected in the Caribbean telecommunications community for its leadership role, in influencing policy; expertise in providing information in all aspects of the industry and facilitator, in encouraging dialogue and meaningful collaborative enterprise.

The policy strategy of the association is directed by a board of directors appointed by the membership. This strategy is executed by the staff of a permanent Secretariat located in Trinidad and Tobago. The association’s activities are financed through the contributions of the members as well as other revenue generating projects.

CANTO consists of a general assembly, a board of directors, and a Secretariat, headed by a Secretary General who is supported by an Operations Manager, Finance & Administration Manager and a Service Development Manager.

## **CANTO VISION**

To become the leading authority in shaping information and communication in the Caribbean

## **CANTO MISSION**

To facilitate the development of ICT solutions for the benefit of members and other stakeholders in the Caribbean region

## **CANTO SERVICES**

CANTO has an array of services specially designed with our members in mind. CANTO continues to develop and remodel its service portfolio to reflect the changing needs of its members.

- Annual Conference and Trade Exhibition
- AGM
- ICT Training & Workshops
- ICT Periodicals
- Position Statements on Regulation and Emerging Technology

For a full list of services visit: <http://canto.org/canto-membership/canto-services/>

## CANTO BENEFITS

CANTO membership is categorized by Active, Affiliate, and Honorary Members. The following benefits are enjoyed by all members:

- Excellent networking and partnership opportunities
- Attendance at all CANTO's events
- Participation in the working committees of the board
- Discounts on professional online educational training & development with Laureate Online Education, [www.canto.org/about-us/training/](http://www.canto.org/about-us/training/)
- Free copies of the quarterly magazine “Cancion” and CANTO’s annual directory
- For a full list of benefits visit: <http://canto.org/canto-membership/member-benefits/>

## EVENTS/PROJECTS

The following includes a list of current and upcoming projects and events for 2013

- Annual General Meeting - February
- CANTO/IDB Broadband Infrastructure, Inventory and Public Awareness in the Caribbean (BIIPAC) Project Launch
- Digital Literacy Course for Women(CANTO/Soroptimist International of POS/UWI/Microsoft
- International Girls in ICT day - April
- Regional WTISD Video Competition - May
- i-Create e-Content Regional Competition - May
- Annual Conference and Trade Exhibition - August
- Ministerial Panel & Breakfast Meeting - August
- Recognition in Women & Girls in ICT Breakfast Meeting - August
- Human Resource/Marketing Forum - August
- Disaster Recovery Planning Forum - August
- BIIPAC Project Steering/Technical Committee Meetings - August
- Public/Private Dialogue on CARICOM Single ICT Space
- Operators/Regulators Forum - August

CANTO is poised to take the regional ICT sector to the next level and we want you to be a part of it!

For more in-depth information on CANTO, visit [www.canto.org](http://www.canto.org)

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**CANTO's Website:** [www.canto.org](http://www.canto.org)

**CANTO 2014 Website:** <http://canto.org/events-conferences/annual-conference-and-trade-exhibition/>

"Strategic Alliances for Sustainable Broadband Development"

# Board of Directors



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**Chairman**  
TELESUR, Suriname



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**Rafael Marin**  
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**Helma Etnel**  
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**Lawrence McNaughton**  
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Columbus Communications, USA



**Regenie Fraser**  
**Secretary General**  
CANTO - Trinidad and Tobago



## MESSAGE FROM THE CHAIRMAN OF CANTO

Mr. Dirk M.R. Currie

First of all let me welcome you to Paradise Island on this beautiful country of the Bahamas. Thanks to all of you for attending this 30th CANTO Conference and Trade Exhibition. On behalf of the Board of Directors of CANTO, the Secretariat, the whole membership and all attending this event, it is with great pleasure and a true honor to extend a heartfelt thanks to our host BTC and all other sponsors who made it possible for us to organize this year's event.

Our sector is presently in an era that can be characterized as a very disruptive one and which is affecting all stakeholders. We used to have operators and service providers that were all operating within an area with licenses to operate. Since the technology is moving forward, we are experiencing an environment where service providers don't have a licenses to operate the so called Over The Top (OTT) players. There are really no boundaries anymore for these new players to offer their services to customers. The playing field is a

totally redefined one but the rules from a regulatory perspective haven't really changed.

There are therefore lots of questions that need to be answered by operators, regulators and lawmakers. Business models and earnings models need to be changed drastically for operators to stay profitable since the OTTs are providing all kinds of comparable services for free but still using the necessary infrastructure for broadband communications as there means of transport and not making any contribution for the investments in these infrastructures. On the other hand, regulators and law makers requesting operators to reduce rates for local broadband services and at the same time demanding higher broadband speeds, which at the same time are a fertile environment for the OTTs to expand their services.

All these disruptive changes call for an improvement in the way we cooperate as stakeholders in the Caribbean region to cope with these

disruptive changes. Our theme for this year therefore calls on us all to work at improving our "Strategic Alliances for Sustainable Broadband Development in the region and searching in a cooperative manner for solutions for the present burning opportunities that impact the earnings of all regional operators. The discussion about net neutrality is one that needs to be on the agenda of this conference and we should consider it a responsibility for us all since it will influence the future development of our sector and therefore our communities in this region and even in the world.

Ladies and gentlemen I am convinced that your participation at the conference and trade exhibition will be very fruitful and we definitely need to seek and strive for "Strategic Alliances for Sustainable Broadband Development" of our region. Wishing all attendees an excellent conference and trade exhibition but also a great time spent on the beautiful Island of the Bahamas.



## MESSAGE FROM THE CONFERENCE HOST CHAIRMAN, BTC

**Mr. Phil Bentley**

The Bahamas Telecommunications Company (BTC) welcomes you to CANTO's 30th Annual Conference & Trade Exhibition. As a founding member of CANTO in 1985, we are proud to co-host the conference in its milestone "Pearl" Anniversary Year.

For the past 30 years, CANTO has committed itself to connecting the regional leaders of the information and communications technology sector to create, exchange and develop practices to improve the services we provide to the people of this region. It has worked hard to ensure all of us, as operators, can measure up to the standards set across the rest of the world.

BTC supports the agenda that CANTO has set for this year's conference: "Strategic Alliances for Sustainable Broadband Development". The importance of broadband to the Caribbean region cannot be overstated – it is an enabler for not just education, information and improved services, but also for the region's economic

growth. Alliances such as those that CANTO is attempting to build will play an important role. BTC has invested substantially in our fixed and mobile networks to improve broadband services for the whole of The Bahamas.

BTC has been the primary telecommunications provider in The Bahamas since 1966, offering fixed, broadband, and mobile services across the country. Our network is the platform for the solutions of the future and covers the entire country, an expansive archipelago of 470,000 square kilometres and over 700 islands and cays. And our reach for BTC customers when travelling, is one of the best in the region, with preferred roaming rates through Rogers, LIME, and AT&T.

We hope you have time during this busy conference schedule to venture out and enjoy this wonderful country, The Bahamas. Welcome again, and we hope you enjoy this conference.



I am honored and privileged to present the 2014-15 Annual Directory at our 30th Annual Conference and Trade Exhibition.

2014 heralds CANTO's 'Pearl' anniversary – 30 years of proudly serving its members in the ICT sector, in a multiplicity of ways. CANTO, founded in 1984, started with eight operators from eight Caribbean countries. 30 years later the association has proudly grown to over 141 members in 36 countries. To mark this milestone CANTO will continue to observe its present broadband thrust through its theme "Strategic Alliances for Sustainable Broadband Development" which exudes the association's desire to enter into Strategic Alliances to accomplish most especially, broadband infrastructural development throughout the Caribbean. There is an acute need at this juncture as the demand for high-quality broadband in the Caribbean especially that of a wireless nature, far exceeds supply.

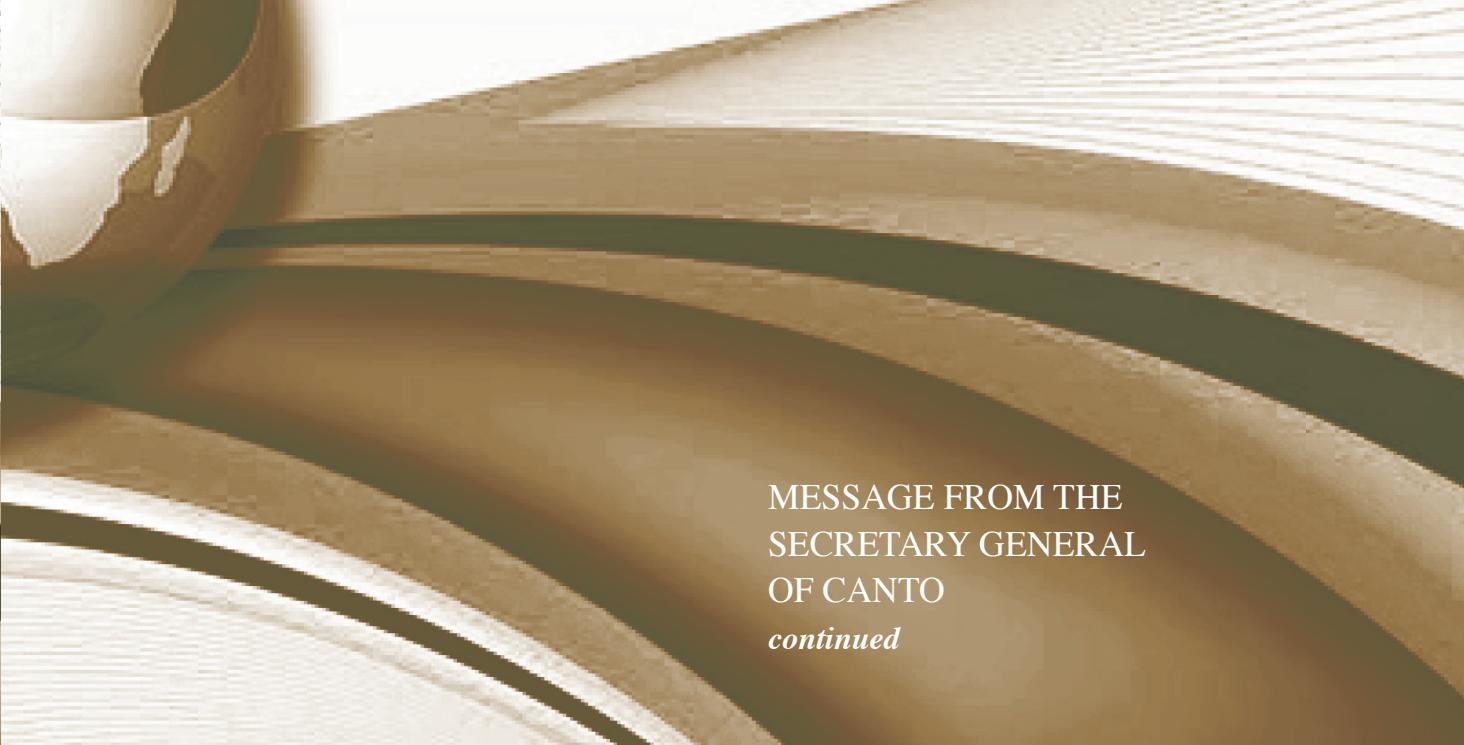
Broadband is viewed as networks of deployed telecommunications equipment and technologies necessary to provide high-speed Internet access and other advanced telecommunications services for private homes, businesses, commercial

## MESSAGE FROM THE SECRETARY GENERAL OF CANTO

**Regenie Fräser**

establishments, schools, and public institutions. Broadband access is absolutely crucial to a country's development and is instrumental for a nation to remain economically competitive in the 21st century. Testament to this is the fact that Broadband serves as the foundation that bolsters a nation's GDP growth, as it drives innovation, revolutionizes the delivery of education, creates employment opportunities and bolsters creativity. Most importantly, it can facilitate access to all basic human rights that form the fulcra of any society, such as access to health care, education, government services, suffrage, etc. However, the ability to utilize broadband hinges on the existence of the necessary infrastructure, which in turn can only be established through countries investing in the relevant resources and subsequently pricing access affordable for its people. Failure to do this will severely impact our region's development and leave us ill equipped to compete on the international stage or reap the immeasurable socio-economic benefits to be had from increased broadband access, a risk none of us can afford to take.

CANTO continues to focus on its "Broadband Infrastructure and Public Awareness in the Caribbean (BIIPAC) Project. The BIIPAC project, which is currently in its first phase, serves Barbados, Belize, Dominican Republic, Guyana, Haiti, Jamaica, Suriname and Trinidad & Tobago and is divided into four components namely:



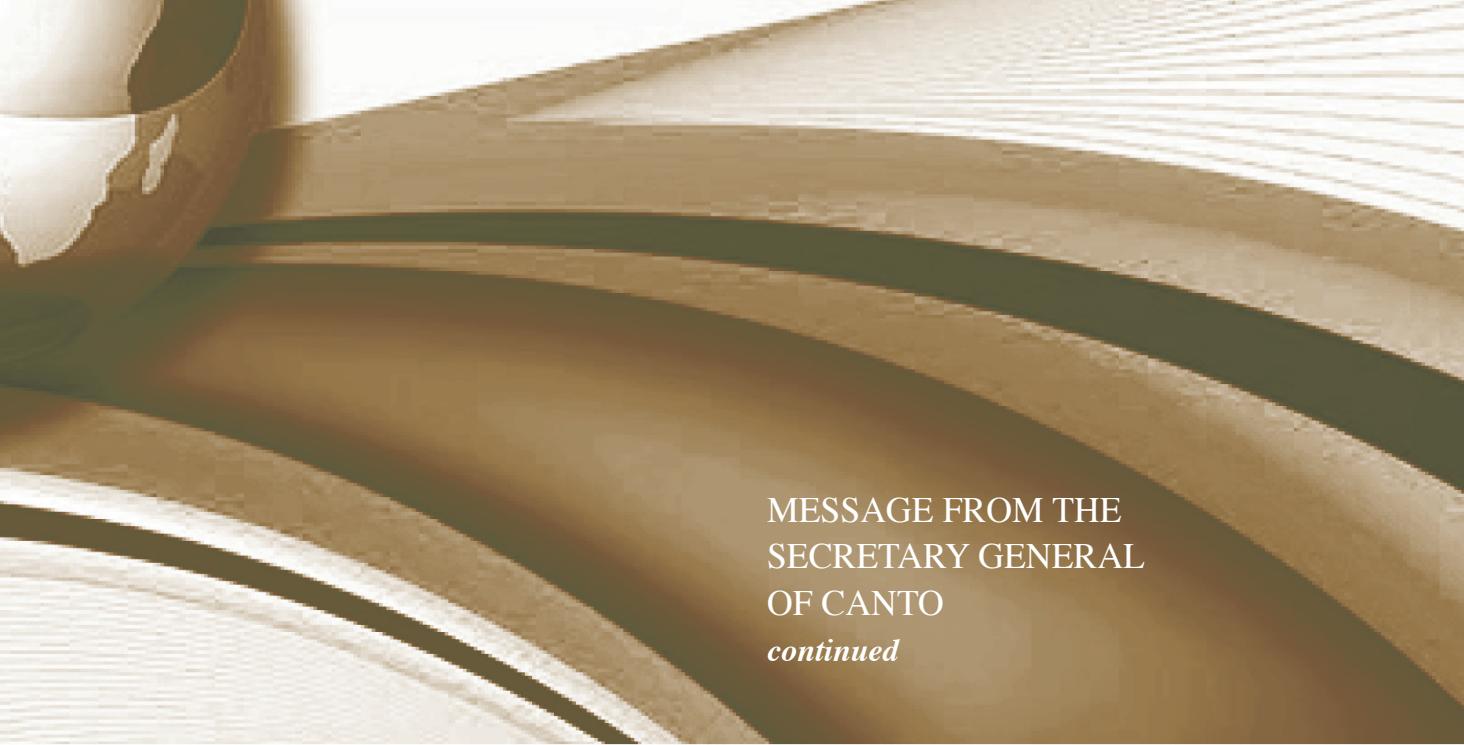
## MESSAGE FROM THE SECRETARY GENERAL OF CANTO

*continued*

1. Production of Broadband diagnostics and infrastructure maps
2. Review of legal and regulatory framework and current sector trends
3. ICT awareness and capacity building in the Caribbean
4. Preparation of public policy recommendations for the design of national Broadband strategies
5. Strengthened staff capacity at the Secretariat and regional representation from other Caribbean territories.
6. Increased influence with regional governments; Many Government Ministers from across the Region attended our Annual Conference and Trade Exhibition in 2013.
7. The introduction of the i-Create e-Content Annual Competition, which seeks to promote the development of local and regional content.
8. The yearly commemoration of World Telecommunication and Information Society Day (WTISD), geared at engaging our youth in exploring the meaningful use of ICTs, through video competitions.
9. The celebration of Women and Girls in ICT which seeks to create a global environment which empowers and encourages women and girls to seek a career in the growing field of Information and Communication Technologies (ICTs).
10. Increased visibility and impact through partnerships with other likeminded regional/international organizations, agencies and institutions: ITU, CTU, CARICOM, IDB and many other agencies as we strive to meet shared objectives.

Some major achievements of CANTO to date are:

1. Three hundred percent increase in membership.
2. A global membership base with 141 members from 36 countries and spanning four continents.
3. Expanded Membership base to include all regional operators: C&W, Digicel and Columbus Communications.
4. Diversified membership base, with affiliate members from various sectors
  - equipment suppliers, service providers, regulators, government ministries, consultants, educational institutes among others.



## MESSAGE FROM THE SECRETARY GENERAL OF CANTO

*continued*

**11. Agreement with LAUREATE to cooperate in the promotion, facilitation and implementation of a program which allows employees or members to pursue online higher education through affiliated universities at a reduced cost.**

**12. Increased use of the public private people partnership model of development. Connect the Caribbean spin off to BIIPAC 1: one of CANTOs most ambitious projects to date is a good example. Using CTC as a platform, CANTO is working with regional governments and other public and private sector stakeholders to increase connectivity and ICT usage in the Caribbean. Please join us on this next leg of the journey as we form “Strategic Alliances for Sustainable Broadband Development. I urge you to stay abreast of these developments, share your thoughts and ideas and keep in mind our goal is to advance the development of the Caribbean through information and communication technology. We pledge to do our part as we collectively work towards a Connected Caribbean.**

**13. CANTO 2014 Co-hosted by BTC from 10-15th August at the Atlantis Paradise Island Resort, Nassau, the Bahamas, will feature the first face to face Public Private Sector Dialogue on**

**the CARICOM Single ICT Space, to discuss its design and implementation.**

**14. CANTO will focus its 30th year on creating strategic alliances with all stakeholders to bolster and develop broadband infrastructure in the Caribbean. This will create a more economically viable Caribbean for all and in so doing strengthen the social fabric of our beloved region.**

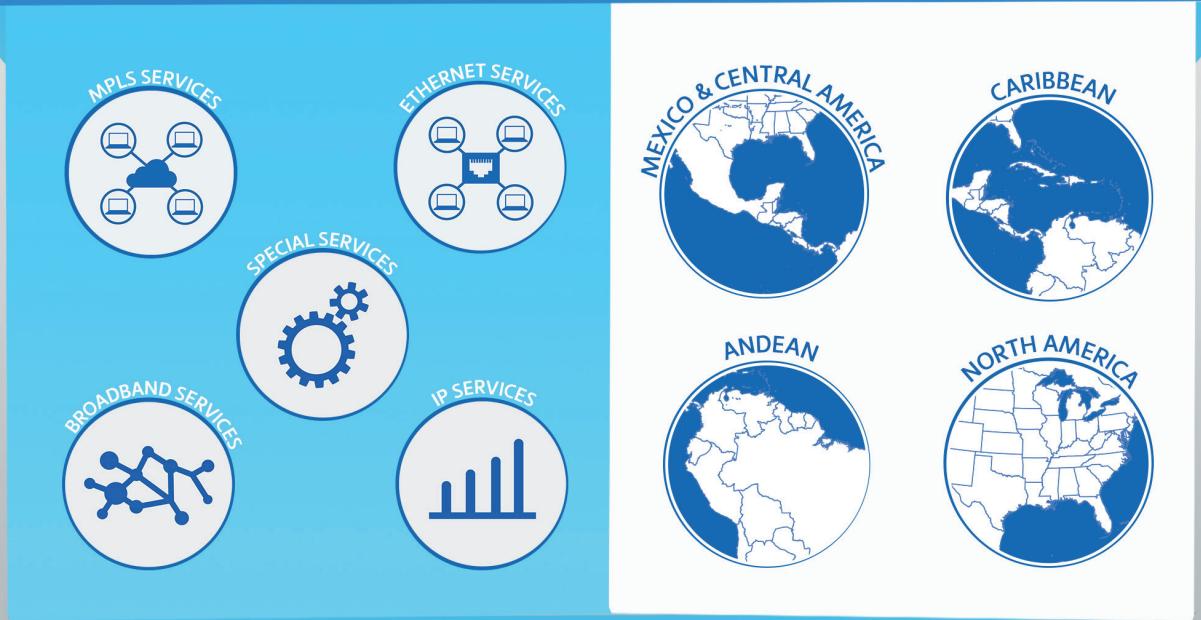
I would like to use this opportunity to recognize those who play critical roles in helping us towards achieving our mission. Firstly our members, whose investments, skills, hard work and commitment to the Region makes all this possible. We welcome the new members, you are joining at a special time in our development and we are looking forward to your contribution in the coming years. We thank our exhibitors, many who work with us year after year, to keep the Caribbean at the cutting edge of technology. Thank you to our advertisers, sponsors and partners, without your kind support, this would not be possible.

Finally the value and currency of this directory can only be enhanced by your feedback and dialogue with us. We look forward to receiving feedback and ideas as we continue to evolve this publication.

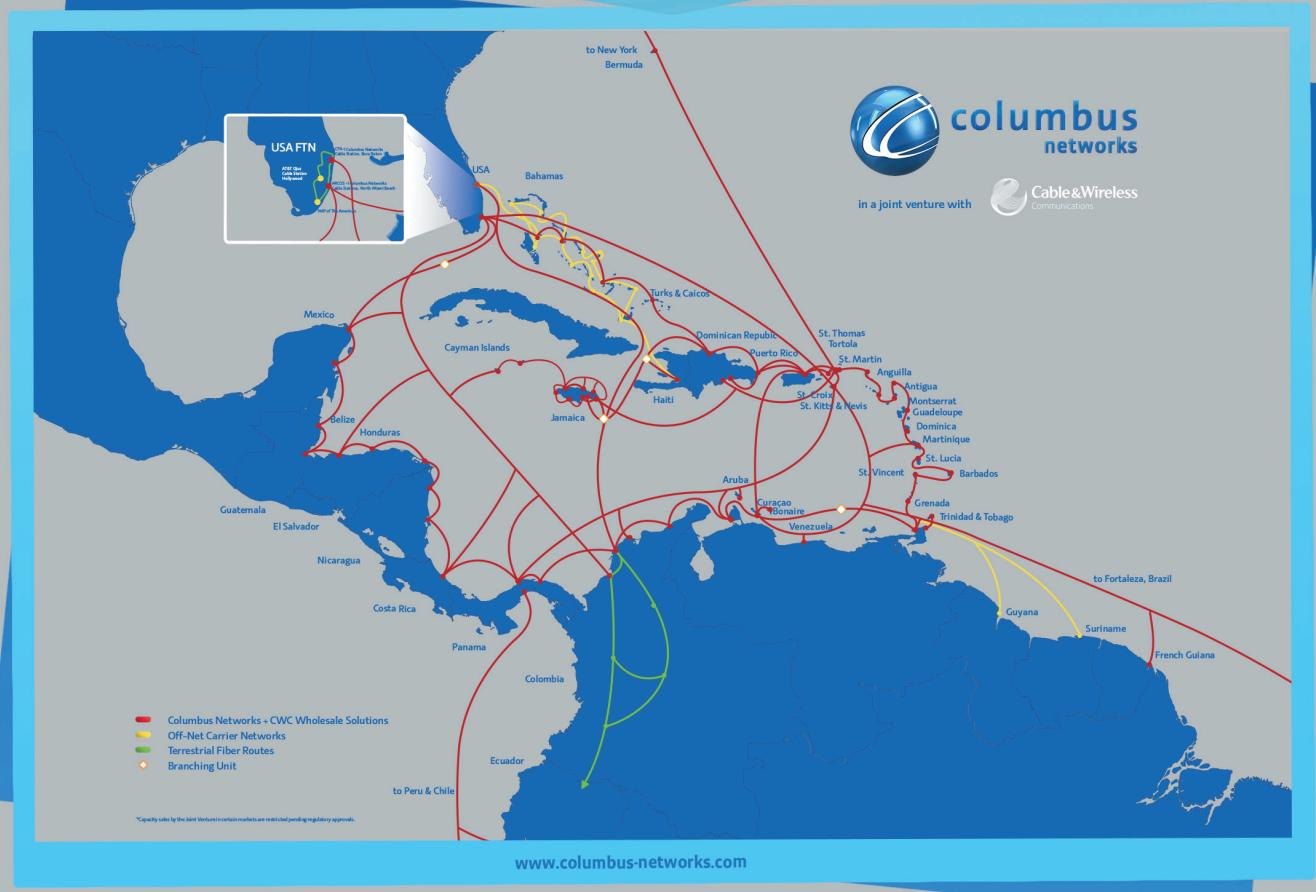
Let us have a successful CANTO 2014, co-hosted by BTC in the Bahamas

# More Reach, More Scale, More Solutions

Operating the largest subsea multi-ring fiber-optic network in the region, this platform provides superior reliability and scalability of wholesale international capacity bandwidth services to Telecommunications Companies, TV cable companies, Internet Service Providers and Network Integrators across 42 countries.



For more information please contact us at Email: [info@columbus.co](mailto:info@columbus.co)





# **Who's WHO**

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- Institutes of Higher Learning
- Members Who's Who Information

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PEOPLE You SHOULD KNOW

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<p><b>Areas of Specialisation</b></p> <ul style="list-style-type: none"> <li>• Annual Reports</li> <li>• Corporate Manuals</li> <li>• Press Ads</li> <li>• Signage (Interior &amp; Exterior)</li> <li>• Point-of-Purchase material</li> <li>• Posters</li> <li>• Brochures</li> <li>• Catalogues</li> <li>• Corporate Stationery</li> <li>• Publications</li> <li>• Colour Photography</li> <li>• Promotional Material</li> </ul>	<p><b>Our Service Capabilities:</b></p> <ul style="list-style-type: none"> <li>• Commercial and Corporate design</li> <li>• Copy Writing and Editing</li> <li>• Logo Design</li> <li>• Four-Colour Offset Printing</li> <li>• Packaging</li> <li>• Presentation Work</li> <li>• Video Documentary</li> </ul>
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ANTIGUA & BARBUDA

# Who's WHO

Information and Communication Technologies

## ANTIGUA COMPUTER TECHNOLOGY CO. LTD. (ACT)

A.C.T. Antigua's Single Source Technology Provider, suppliers of hardware and telecoms equipment and local ISP offers a complete line of Internet Services. These include Co-location and Hosting, VSAT Integration and Support, Broadband Wireless Internet and Wi-Fi just to name a few. The Data Centre located at the TeleDome Building on Old Parham Road boasts of its certified 24x7 Technical Support Team. ACT's TeleDome Data Centre facility is the NAP with multiple Fiber and Satellite connections.

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# Who's WHO

Information and Communication Technologies

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ANTIGUA & BARBUDA

## THE GOVERNMENT OF ARUBA

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SETAR is an incorporated company with the Government as sole shareholder. SETAR is an all service provider which operates wireline, cable television services and wireless networks and provides international communications for the country. Services include GSM, 3G & 4G (UMTS/HSDPA), roaming (GSM & CDMA), high-speed DSL services, digital cable, cable internet, Wi-Fi, and Fiber to the Home. SETAR further owns the national television station of Aruba (Telearuba). SETAR boasts one of the highest cellular, cable and broadband penetrations in the Caribbean.

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# Who's WHO

Information and Communication Technologies

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ARUBA

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PUBLISHER**  
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- 16 directories published and tailored to each market
- Over 1.6 million directories distributed in the Caribbean

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- Integrated systems
- Complete and accurate information resources
- Delivering directory information on multiple platforms - print, online, mobile
- Award winning product and advertising initiatives

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Positive representation of your brand.*

Learn more at [globaldirectories.com](http://globaldirectories.com)

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# Who's WHO

Information and Communication Technologies

## DIGICEL ARUBA

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Digicel Group Limited is a leading global communications provider with operations in 31 markets in the Caribbean, Central America and Asia Pacific. After 12 years of operation, total investment to date stands at over US\$4.9 billion worldwide. The company is renowned for delivering best value, best service and best network.

Digicel is incorporated in Bermuda and its markets comprise: Anguilla, Antigua & Barbuda, Aruba, Barbados, Bermuda, Bonaire, the British Virgin Islands, the Cayman Islands, Curacao, Dominica, El Salvador, Fiji, French Guiana, Grenada, Guadeloupe, Guyana, Haiti, Jamaica, Martinique, Nauru, Panama, Papua New Guinea, Samoa, St. Kitts & Nevis, St. Lucia, St. Vincent & the Grenadines, Suriname, Tonga, Trinidad & Tobago, Turks & Caicos and Vanuatu. Digicel also has coverage in St. Martin and St. Barts in the Caribbean.

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# Who's WHO

Information and Communication Technologies

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The Rt. Hon. Perry Gladstone Christie	Prime Minister & Minister of Finance	P.O. Box CB-10980 Nassau, The Bahamas	(242) 327-5826	(242) 327-5806

## THE BAHAMAS TELECOMMUNICATIONS COMPANY LTD (BTC) WEBSITE: [www.btcbahamas.com](http://www.btcbahamas.com)

BTC has been privatized since 6th April 2011, presently under the majority ownership of Cable & Wireless Communications (CWC). They provide a wide range of national and international telecommunications services to business and residential customers, throughout the entire Bahamas. These include 4G (HSPA+) Mobile Services, NGN powered residential and commercial telephone solutions, 8 MB Residential Broadband Service and Robust and Scalable MPLS/Metro-E Data services for a range of enterprise needs and requirements.

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BAHAMAS

## THE BAHAMAS TELECOMMUNICATIONS COMPANY

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BAHAMAS

# Who's WHO

Information and Communication Technologies

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## CABLE & WIRELESS (BARBADOS) LIMITED Trading as LIME WEBSITE: [www.candw.com.bb](http://www.candw.com.bb)

Cable & Wireless (Barbados) Ltd. (trading as LIME) is a private telecommunications company jointly owned by Cable & Wireless PLC (81%) and local investors (19%). They are the full service telecommunications carrier with a 100% digital network, providing voice, data and enhanced business services. They also provide cellular services.

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# Who's WHO

Information and Communication Technologies

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BARBADOS

## GLOBAL DIRECTORIES

**WEBSITE:** [www.globaldirectories.com](http://www.globaldirectories.com)

Global Directories. is the largest directory publisher in the Caribbean partnering with telephone companies to fulfill a common need. Our trademark is to deliver high-quality, accurate, feature-rich publications tailored to each local market. We provide full directory publishing services including sales management and training, ad and page production, database management, IT support, distribution, marketing and billing.

Global Directories has been publishing directories for over 40 years. Our head office is in Grand Cayman with permanent offices in seven additional Caribbean countries and sales agents in six countries. We distribute over 1.6 million copies in over 30 countries.

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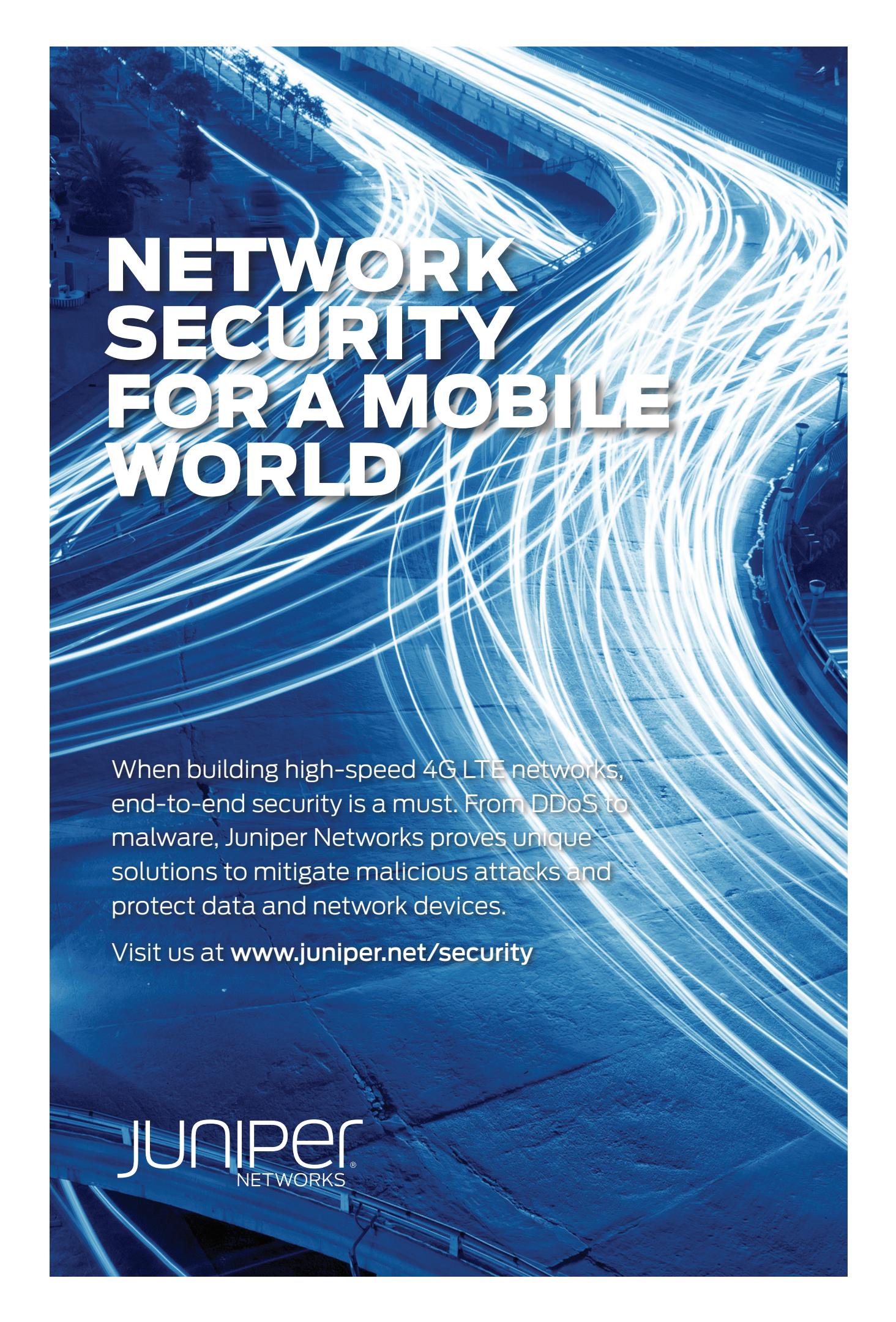
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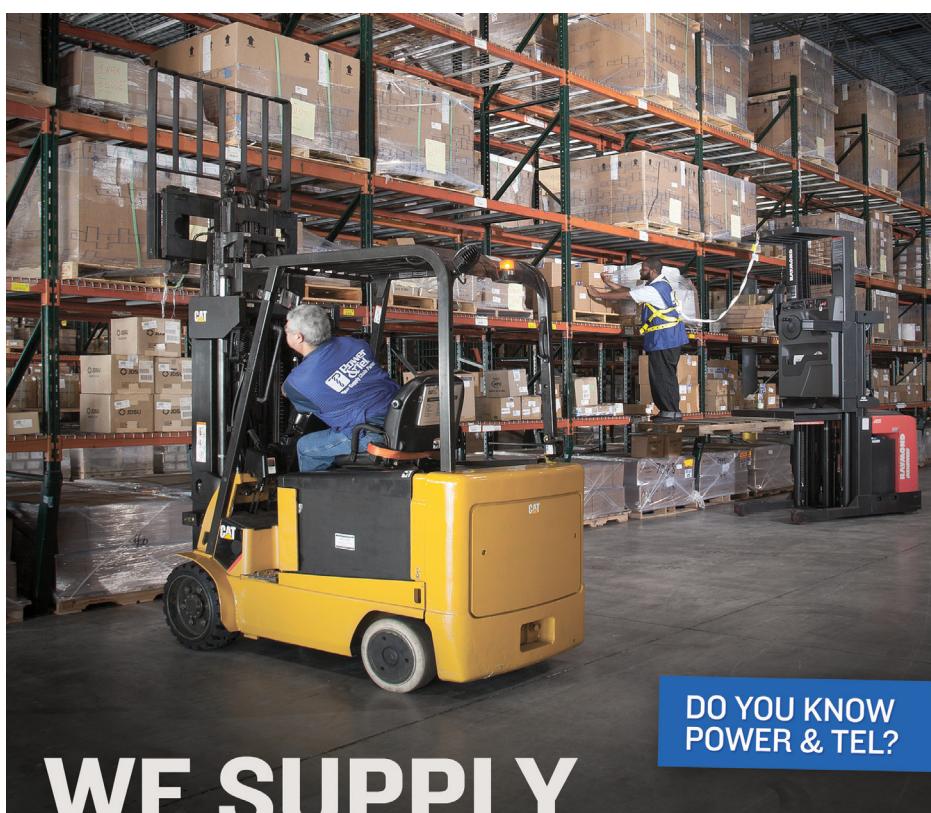
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CURAÇAO

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## CABLE & WIRELESS DOMINICA LIMITED

### Trading as LIME

WEBSITE: [www.lime.com](http://www.lime.com)

LIME is a full service Telecommunications company jointly owned by Cable and Wireless (80%) and the Government of the Commonwealth of Dominica (20%). The company provides both national and international telecommunications services. They also provide Data and Internet, Voice and Mobile services.

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DOMINICA

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## CABLE & WIRELESS GRENADA LIMITED Trading as LIME

Cable & Wireless (Grenada) Limited, trading as LIME, is 70% owned by Cable & Wireless (West Indies) Limited, 27.5% by the Government of Grenada and 2.5% by the General Public.

A Full-service Telecommunications provider offering Mobile, Broadband, Domestic and International Data and Fixed Line services, as well as Enterprise and Managed Service solutions.

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Information and Communication Technologies

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## GUYANA TELEPHONE & TELEGRAPH COMPANY (GT&T)

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GT&T is jointly owned by Atlantic Tele-Network (80%) and Hong Kong Golden Telecom Company (20%). GT&T provides national and international telecommunication services in Guyana. They also operate a cellular network.

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HAITI

# Who's WHO

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## CABLE & WIRELESS JAMAICA LIMITED Trading as LIME

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Cable & Wireless Jamaica provides telephone services - domestic and international, throughout the island. The company is privately owned - 82% by C&W (W.I.) Ltd. and 18% by members of the public. They own Jamaica Digiport International Limited, which provides high speed data and other telecommunications services to freezone and offshore companies.

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JAMAICA

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JAMAICA

## DIGICEL JAMAICA LTD.

**WEBSITE:**[www.digiceljamaica.com](http://www.digiceljamaica.com)

Digicel Jamaica is a privately owned new entrant operator, providing mobile national and international communications services over its GSM network throughout Jamaica since its launch in April 2001. Digicel Jamaica is part of the Digicel Group, with mobile operations in six other Caribbean territories: St. Lucia, Grenada, Aruba, St.Vincent and the Grenadines, Barbados and the Cayman Islands.

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JAMAICA

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Information and Communication Technologies

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JAMAICA

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JAMAICA

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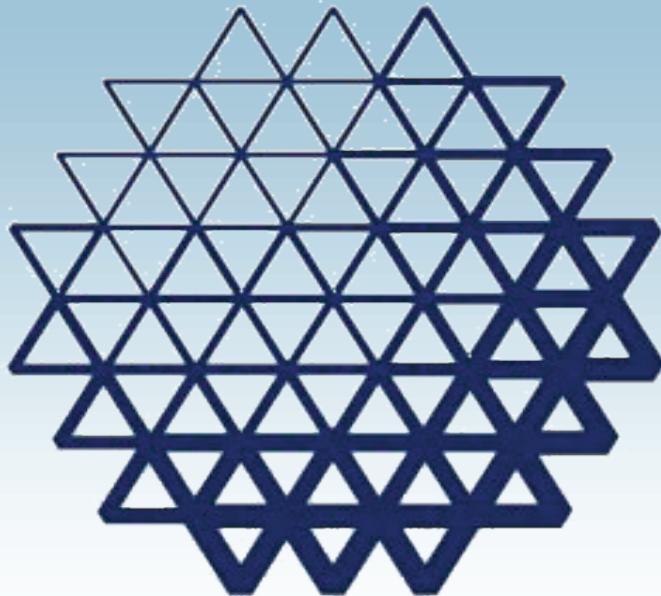
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## CABLE & WIRELESS, ST. KITTS & NEVIS LIMITED

Trading As LIME

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Cable & Wireless St Kitts & Nevis Limited is registered under the laws of the Federation of St. Kitts & Nevis. The Company is a subsidiary of Cable & Wireless (West Indies) Limited which owns 77% of the issued and outstanding shares. The Company's registered office is Basseterre, St. Kitts.

Cable & Wireless St Kitts & Nevis Limited supplies telecommunications services and facilities to the federation of St Kitts and Nevis. The Company's main business is the provision and operation of public telecommunication services, including Fixed Line, Broadband, Mobile, DIA and VSAT.

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# Who's WHO

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St. KITTS & NEVIS

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# Who's WHO

Information and Communication Technologies

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C&W St. Lucia provides national and international telecommunications services to the island. In addition to their land-line network, they operate GSM cellular network. They also provide dial up and broadband high-speed internet service, as well as VSAT, Wi-Fi, IPVPN and Cable TV services.

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Information and Communication Technologies

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St. LUCIA

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## TELEM GROUP

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In 2007, the Sint Maarten Telephone Company N.V. and its subsidiaries, TelCell. N.V., TelNet Communications N.V. and associate company, Smitcoms N.V. and its subsidiary Smitcoms INC, were legally structured to enable the formation of an umbrella holding company, the Sint Maarten Telecommunication Holding Company N.V. (SMTHC). The integration of these companies also saw the creation of a new Operating Company, The Sint Maarten Telecommunications Operating Company N.V. which remains as the incumbent operator for Country Sint Maarten, Dutch Caribbean.

The products and services of all the companies are marketed and promoted under the company brand name TelEm Group, with separate promotions for 3G voice and data mobile Carrier TelCell.

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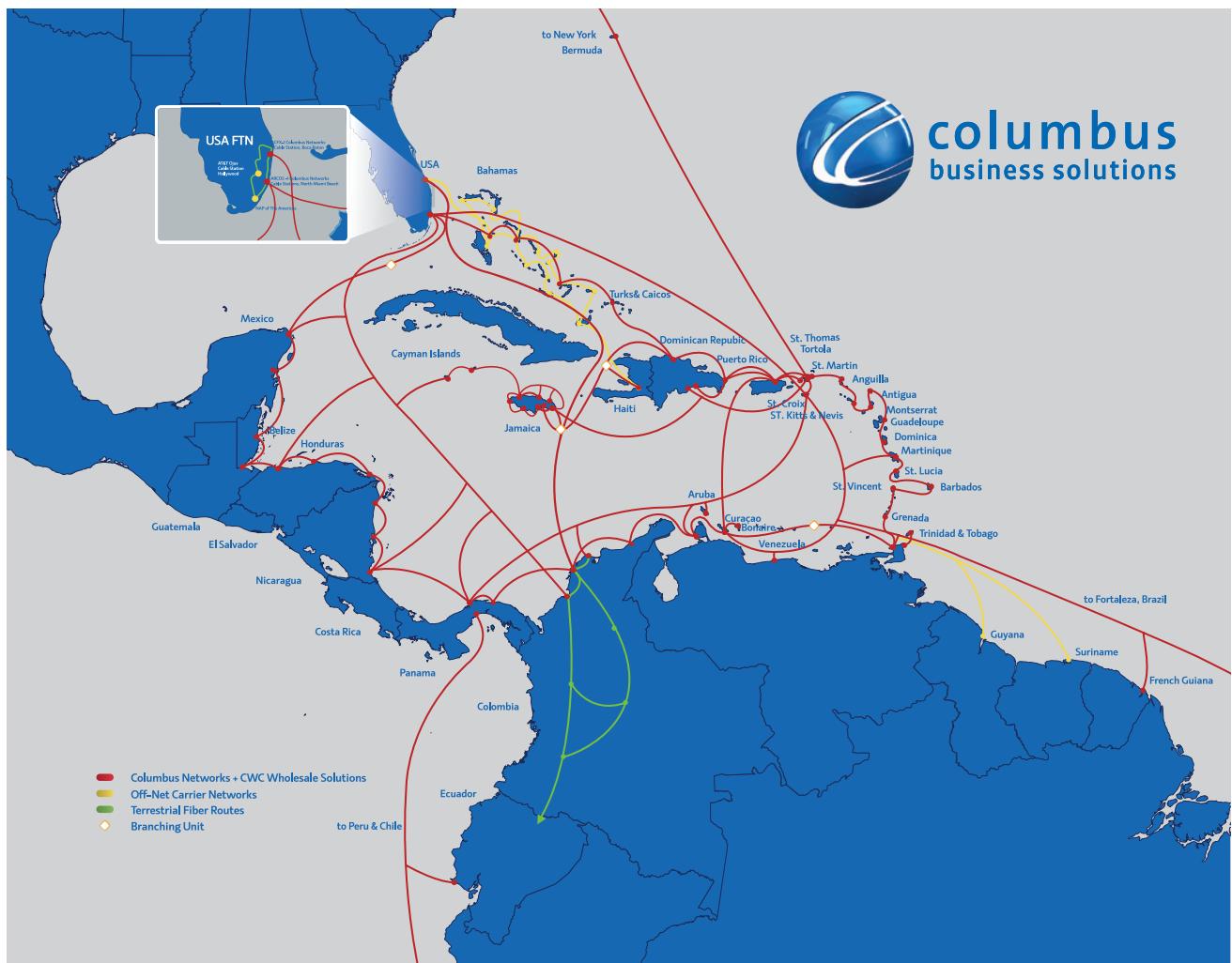
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ST. MAARTEN



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TSTT is jointly owned by National Enterprises Limited (51%) and Cable and Wireless (W.I.) Ltd. (49%). The company is the dominant telecommunications provider in Trinidad & Tobago with a continuously expanding and developing network, which services local and international customers with wireline, wireless and data services. The company's website is [www.tstt.co.tt](http://www.tstt.co.tt)

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Since its inception, Digicel has been a major contributor to the national income, and to employment creation for many Turks & Caicos Islanders, both directly and indirectly.

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ACTAS INTERNATIONAL, Inc. began operations in 2001 to provide sales, service and distribution of telecommunication equipment and high-speed broadband internet data access equipment across Florida, the Caribbean and the Latin America (CALA) region.

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Provider of hosted, managed and fully customized tele-management billing systems. We offer customized communication management solutions covering asset management, reconciliation, and expense tracking for cable, WiFi and Internet usage. Bitek also offers GSM tracking and monitoring tools and can deliver unique VoIP auditing and blocking solutions. Bitek offers total network oversight and control for VoIP and cellular mobile networks, including lawful intercept softphones, cellular mobile track and trace, and GSM tracking detection down to one-meter accuracy.

Bitek has over 35 years of billing and auditing experience in the telco arena and can provide customized solutions that are not handicapped by restrictions or dependant on combinations of upgrades. Bitek's web-based and hosted communication auditing tools are available for small offices and remote sites (Bitek Call accountant), for larger sites or tailored systems (Bitek, BTMS V10), for LEA's (Bitek Tracker) or for national carriers (Bitek Guardian).

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Calix is a leading provider of communications access systems to North American communications service providers (CSPs). With its Unified Access Infrastructure portfolio. CSPs can transform their networks to meet changing subscriber demands rapidly and cost effectively, while delivering a wide range of revenue-generating services over both legacy and next-generation access infrastructure.

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SOLUTIONS LTD.

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**CPE Solutions Ltd was founded in 1999 to service the Information Communication Technology Industry in the field of Planning, Design, Engineering, Construction and Maintenance of Outside Plant Networks.**

It was gestated out of a need to provide those companies involved in the delivery of Information Communication Services over Fiber, Copper and Wireless Networks and those who desire to implement such networks with a complete, reliable and professional service provided by experienced professionals. We boast of one hundred and forty one years (141yrs) of combined Industry experience (and counting) in our Leadership ranks and this in no small measure contributed to the level of success and growth that our Company has enjoyed in the thirteen years of our existence.

**CPE Solutions Ltd** have evolved into a successful provider of services in; OSP Network Diagnostics (Copper), OSP Planning Design & Engineering (Fiber & Copper), OSP Construction (Fiber & Copper), Fixed Telephone Lines Installations & Repairs, CATV Installations & Repairs, VSAT Installations, BroadBand Installations, IPTV Installations, GPON Installations, DVB-T Installations, FTTH Design & Build, Fiber Splicing and Testing Specialists, Security Alarm Systems Installations & Repairs, Home Area Networking Specialists.



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Intelsat is the leading provider of fixed satellite services (FSS) worldwide, delivering information and entertainment for many of the world's leading media and network companies, multinational corporations, Internet service providers and governmental agencies. Intelsat's satellite, teleport and fiber infrastructure is unmatched in the industry, setting the standard for advanced transmissions of video, data and voice services. With the globalization of content, broadband, telecom, HD and IPTV fueling next-generation growth, the ever-expanding universe of satellite communications is the cornerstone of today's Intelsat. Real-time, advanced communications with people anywhere in the world is closer, by far.

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## SABRE TOWERS AND POLES

Sabre Towers and Poles, a division of Sabre Industries, Inc., is the leading manufacturer of communication towers in the United States. As one of the largest tower providers in the world, Sabre engineers and manufactures guyed towers, self-supporting towers, monopoles, concealment products, and tower components. Our services include tower analysis, tower inspection, turnkey construction and tower modifications. CellXion, Sabre Industries' shelter division, provides a full line of telecom equipment shelters. Sabre Site Solutions, Sabre's components division, supplies tower parts and accessories including pre-engineered lightweight towers. Sabre Tubular Structures, Sabre's tubular steel pole division, offers structures used in communications, and power transmission, distribution and substation applications.

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## SHIELDS ENVIRONMENTAL INC.

WEBSITE: [www.shield-e.us](http://www.shield-e.us)

For 30+ years Shields Environmental Inc. has provided quality wireline, wireless and VOIP network infrastructure equipment, as well as, spare parts management services, warranty services, investment/asset recovery services, testing/repair services, exchange services and disposition/recycling services.

In 2010 Shields launched its WIRED services offering. WIRED is designed to reduce CAPEX and OPEX requirements via efficient inventory reuse and management via a full Whole Lifecycle Supply Chain Solution.

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## SONUS NETWORK

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# Who's WHO

Information and Communication Technologies

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# Who's WHO

Information and Communication Technologies

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URUGUAY

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## **Status of Telecommunication Markets in the Caribbean**

### **Caribbean Information and Communication Ministries & Agencies**

### **Caribbean Statistics and Rates Evolution:-**

- **Regional Statistics**
- **Mobile Operator Comparison**
- **Prepaid Mobile Rates**
- **Broadband Rates**
- **Broadband Installation Costs**
- **Selected Operators KB Price**

# Status of Telecommunication Markets in the Caribbean

## Status of Telecommunication Markets in the Caribbean

Country	Local services	Domestic fixed long distance	Inter-national fixed long dist	Data	DSL	Fixed Wireless Broadband	Mobile	Cable TV	Internet Services
Anguilla	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
Antigua & Barbuda	Monopoly	Monopoly	Monopoly	-	Monopoly	Partial Competition	Partial competition providers	Partial competition	Partial competition
Aruba	Full competition	-	Full competition	Full competition	Full competition	Partial competition	Partial competition	Monopoly	Full competition
Bahamas	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	n/a	Full competition	Full competition
Barbados	Monopoly	-	Full competition	-	-	-	Partial competition	-	-
Belize	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
British Virgin Islands	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
Cayman Island	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
Cuba	Monopoly	Monopoly	Monopoly	Monopoly	Monopoly	-	Monopoly	Partial Competition	Partial Competition
Dominica	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
Dominican Rep.	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
Grenada	Full competition	Full competition	Full Competition	Full Competition	Full Competition	Full Competition	Full Competition	Full Competition	Full Competition
Guyana	Monopoly	Monopoly	Partial Competition	Monopoly	Partial Competition	Partial Competition	Full Competition	-	Partial Competition

# Status of Telecommunication Markets in the Caribbean

## Status of Telecommunication Markets in the Caribbean

Country	Local services	Domestic fixed long distance	International fixed long dist	Data	DSL	Fixed Wireless Broadband	Mobile	Cable TV	Internet Services
Haiti	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
Jamaica	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
St. Kitts & Nevis	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
St. Lucia	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
St. Vincent & The Grenadines	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
Suriname	-	Monopoly	-	Full competition	Monopoly	-	Full competition	-	Full competition
Trinidad & Tobago	-	-	-	Partial competition	Partial competition	-	Partial competition	Partial competition	Partial competition
Turks & Caicos	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition
Venezuela	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition	Full competition

M = Monopoly: Only One Player allowed

P = Partial Competition: Partially deregulated with number of players restricted or other regulations

C = Full Competition: Fully liberalized. Multiple players are permitted to compete. Very little restrictions on market entry and exit

# Caribbean Information and Communication Ministries & Agencies

## Caribbean Information and Communication Ministries & Agencies

	<b>Ministry Responsible for ICT Development</b>	<b>National Telecommunications Regulator</b>	<b>Broadcasting Regulator</b>	<b>Spectrum Management Agency</b>	<b>Fair Competition Agency</b>
Anguilla	Ministry of Infrastructure, Communications, Utilities, Housing Agriculture & Fisheries Tel: 264.497.2651 Fax: 264.497.3651 Email: evangumbms@gov.ai <a href="http://www.gov.ai/ministry.php?id=5">http://www.gov.ai/ministry.php?id=5</a>	Public Utilities Commission <a href="http://pucanguilla.org/">http://pucanguilla.org/</a> Tel: 264.497.7374 Fax: 264.497.2782 Email: comments@pucanguilla.org vernice.proctor@gov.ai	Ministry of Infrastructure, Communications, Utilities, Housing Agriculture & Fisheries Tel: 264.497.2651 Fax: 264.497.3651 Email: evangumbms@gov.ai Email: larry.franklin@gov.ai <a href="http://www.gov.ai/ministry.php?id=5">http://www.gov.ai/ministry.php?id=5</a>	Public Utilities Commission <a href="http://pucanguilla.org/">http://pucanguilla.org/</a> Tel: 264.497.7374 Fax: 264.497.2782 Email: comments@pucanguilla.org Email: vernice.proctor@gov.ai	None
Antigua & Barbuda	Ministry of Information Broadcasting and Telecommunications, Science & Technology <a href="http://www.telecom.gov.ag">http://www.telecom.gov.ag</a> Tel 268.562.1868 Fax 268.562.1872 Email: telecom@antigua.gov.ag gov.ag or telecom@ab.gov.ag	Ministry of Information Broadcasting and Telecommunications, Science & Technology <a href="http://www.telecom.gov.ag">http://www.telecom.gov.ag</a> Tel 268.562.1868 Fax 268.562.1872 Email: telecom@antigua.gov.ag or telecom@ab.gov.ag	Ministry of Information Broadcasting and Telecommunications, Science & Technology <a href="http://www.telecom.gov.ag">http://www.telecom.gov.ag</a> Tel 268.562.1868 Fax 268.562.1872 Email: telecom@antigua.gov.ag or telecom@ab.gov.ag	Ministry of Information Broadcasting and Telecommunications, Science & Technology <a href="http://www.telecom.gov.ag">http://www.telecom.gov.ag</a> Tel 268.562.1868 Fax 268.562.1872 Email: telecom@antigua.gov.ag gov.ag or telecom@ab.gov.ag	None
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# Caribbean Information and Communication Ministries & Agencies

## Caribbean Information and Communication Ministries & Agencies

	Ministry Responsible for ICT Development	National Telecommunications Regulator	Broadcasting Regulator	Spectrum Management Agency	Fair Competition Agency
Barbados	Office of the Prime Minister Tel: 246.426.2814 Fax: 246.436.6435 Email: pmbarbados@barbados.gov.bb Chief Telecommunications Officer Tel: 246.434.2502 Fax: 246.626.0960 Email: Reginald.bourne@telecoms.gov.bb	Fair Trading Commission <a href="http://www.ftc.gov.bb/index.php?option=com_frontpage&amp;Itemid=1">http://www.ftc.gov.bb/index.php?option=com_frontpage&amp;Itemid=1</a> Tel: 246.424.0260 Fax: 246.424.0300 Email: info@ftc.gov.bb	Barbados Broadcasting Authority Tel: 246.467.5404 246.429.2514 Fax: 246.430.0212 246.228.5498 Email: anewton@barbados.gov.bb secretarypsa@barbados.gov.bb	Telecommunication Unit <a href="http://www.telecoms.gov.bb">http://www.telecoms.gov.bb</a> Tel: 246.434.2502 Fax: 246.626.0960 Email: Reginald.Bourne@barbadosbusiness.gov.bb	Fair Trading Commission <a href="http://www.ftc.gov.bb">http://www.ftc.gov.bb</a> . Tel: 246.424.0260 Fax 246.424.0300 Email:info@ftc.gov.bb
Belize	Ministry of Energy, Science Technology & Public Utilities <a href="http://www.estpu.gov.bz">http://www.estpu.gov.bz</a> Tel: 501.822.1060/2 Fax: 501.822.0433 Email: senior.secretary@estpu.gov.bz	Public Utilities Commission <a href="http://www.puc.bz/">http://www.puc.bz/</a> Tel: 501.223.4938 Fax: 501.223.6818 Email: info@puc.bz	Ministry of Public Utilities, Information and Broadcasting Tel: 501.822-3336 Fax: 501.822-0433 & Belize Broadcasting Authority Tel: 501-227-3959 Email: chairman@puc.bz	Public Utilities Commission <a href="http://www.puc.bz/">http://www.puc.bz/</a> Tel: 501.223.4938 Fax: 501.223.6818 Email: info@puc.bz	None
Bermuda	Ministry of Home Affairs <a href="http://www.gov.bm">http://www.gov.bm</a> Tel: 441.294.9059 Fax: 441.297.7590 E-mail: gtelecom@gov.bm	The Department of Telecommunications <a href="http://www.gov.bm">http://www.gov.bm</a> Tel: 441.292.4595 Fax: 441.295.1462 E-mail: gtelecom@gov.bm	The Department of Telecommunications <a href="http://www.gov.bm/portal">http://www.gov.bm/portal</a> Tel: 441.292.4595 Fax: 441.295.1462 E-mail: gtelecom@gov.bm	The Department of Telecommunications <a href="http://www.gov.bm/portal">http://www.gov.bm/portal</a> Tel: 441.292.4595 Fax: 441.295.1462 E-mail: gtelecom@gov.bm	None

## Caribbean Information and Communication Ministries & Agencies

# Caribbean Information and Communication Ministries & Agencies

	<b>Ministry Responsible for ICT Development</b>	<b>National Telecommunications Regulator</b>	<b>Broadcasting Regulator</b>	<b>Spectrum Management Agency</b>	<b>Fair Competition Agency</b>
Cayman Island	Ministry of Planning, Lands, Agriculture, Housing & Infrastructure <a href="http://www.plahi.gov.ky">http://www.plahi.gov.ky</a> Tel: 345.244.2412 Fax: 345.945.2922 Email: ministry.plahi@gov.ky/ foi.mpc@gov.ky	Information and Communication Technology Authority <a href="http://www.icta.ky/default.php">http://www.icta.ky/default.php</a> Tel: 345.946.4282 Fax 345.945.8284 Email: info@icta.ky	Information and Communication Technology Authority <a href="http://www.icta.ky/default.php">http://www.icta.ky/default.php</a> Tel: 345.946.4282 Fax 345.945.8284 Email: info@icta.ky	Information and Communication Technology Authority <a href="http://www.icta.ky/default.php">http://www.icta.ky/default.php</a> Tel 345.946.4282 Fax 345.945.8284 Email: info@icta.ky	None
Cuba	Ministerio de Información y las Comunicaciones <a href="http://www.mic.gov.cu/">http://www.mic.gov.cu/</a> Tel: 537.885.4089 Fax: 537.883.5193 Email:wilfredo@mic.cu	Ministerio de Información y las Comunicaciones (Dirección de Normas y Regulaciones) Tel: 537.885.4089 Fax: 537.883.5193 Email: wilfredo@mic.cu	Ministerio de Información y las Comunicaciones <a href="http://www.mic.gov.eu/">http://www.mic.gov.eu/</a> Tel: 537.885.4089 Fax: 537.883.5193	Ministerio de Información y las Comunicaciones <a href="http://www.mic.gov.eu/">http://www.mic.gov.eu/</a> Tel: 537.885.4089 Fax: 537.883.5193	Ministerio de Información y las Comunicaciones (Agencia de Control y Supervisión) Tel: 537.885.4089 Fax: 537.883.5193
Dominica	Ministry of Information, Telecommunications and Constituency Empowerment <a href="http://www.dominica.gov">http://www.dominica.gov</a> Tel: 767.266.3294/3275 Fax:767.448.4807 Email: information@dominica.gov.dm	National Telecommunications Regulatory Commission <a href="http://www.ntrcdom.org">http://www.ntrcdom.org</a> Tel: 767.440.0627 767.500.3333 Fax:767.440.0835 E-mail: secretariat@ntrcdom.org	Ministry of Information, Telecommunications and Constituency Empowerment <a href="http://www.dominica.gov">http://www.dominica.gov</a> dm/cms/index Tel: 767.448.2401 Fax: 767.448.0182 E-mail: information@dominica.gov.dm	Ministry of Information, Telecommunications and Constituency Empowerment <a href="http://www.dominica.gov">http://www.dominica.gov</a> . dm/cms/index Tel: 767.448.2401 Fax: 767.448.0182 Email: information@dominica.gov.dm	National Telecommunications Regulatory Commission <a href="http://www.ntrcdom.org">http://www.ntrcdom.org</a> http://www.ntrcdom.org Tel: 767.440.0627 767.500.3333 Fax: 767.440.0835 E-mail: secretariat@ntrcdom.org
Grenada	Office of the Prime Minister <a href="http://www.gov.gd">http://www.gov.gd</a> Tel: 473.440.2255/2265 Fax: 473.440.4116 Email: primeminister@gov.gd	National Telecommunications Regulatory Commission <a href="http://www.ntrc.gd">http://www.ntrc.gd</a> Tel: 473.435.6872 Fax:473.435.2132 Email: gntrc@ectel.int	National Telecommunications Regulatory Commission <a href="http://www.ntrc.gd">http://www.ntrc.gd</a> Tel: 473.435.6872 Fax:473.435.2132 Email: gntrc@ectel.int	National Telecommunications Regulatory Commission <a href="http://www.ntrc.gd">http://www.ntrc.gd</a> Tel: 473.435.6872 Fax:473.435.2132 Email: gntrc@ectel.int	None

# Caribbean Information and Communication Ministries & Agencies

## Caribbean Information and Communication Ministries & Agencies

	<b>Ministry Responsible for ICT Development</b>	<b>National Telecommunications Regulator</b>	<b>Broadcasting Regulator</b>	<b>Spectrum Management Agency</b>	<b>Fair Competition Agency</b>
Guyana	Office of the President – Director of Telecommunications <a href="http://op.gov.gy">http://op.gov.gy</a> Tel: 592.225.1330/2 Fax: 592.225.7051	Public Utilities Commission Tel: 592.226.7042 Fax: 592.227.3293 Email: <a href="mailto:pusecretary@yahoo.com">pusecretary@yahoo.com</a> <a href="mailto:complaints@puc.org.gy">complaints@puc.org.gy</a>	Office of the President – Director of Telecommunications <a href="http://op.gov.gy">http://op.gov.gy</a> Tel: 592.227.1330-1 Fax: 592.226.3395	National Frequency Management Unit <a href="http://www.nfmu.gov.gy/">http://www.nfmu.gov.gy/</a> Tel: 592.226.2233/3976 or 592.225.3104 Fax : 592.226.7661 Email: <a href="mailto:info@nfmu.gov.gy">info@nfmu.gov.gy</a>	None
Haiti	Ministère des Travaux Publics, Transports et Communications <a href="http://www.mtpic.gouv.ht">http://www.mtpic.gouv.ht</a> Tel: 509.34.3844 20 Email: <a href="mailto:secretariat.ministre@mtpic.gouv.ht">secretariat.ministre@mtpic.gouv.ht</a>	Conseil National des Télécommunications (CONATEL) <a href="http://www.conatel.gouv.ht">http://www.conatel.gouv.ht</a> Tel: 509.25.11.39.40 Fax: 509.22.44.05.00 Email : <a href="mailto:info@conatel.gouv.ht">info@conatel.gouv.ht</a>	Ministère des Travaux Publics, Transports et Communications Tel: 509.34.38.44.20 Email: <a href="mailto:secretariat.ministre@mtpic.gouv.ht">secretariat.ministre@mtpic.gouv.ht</a>	Conseil National des Télécommunications (CONATEL) <a href="http://www.conatel.gouv.ht/cu/ctu.php">http://www.conatel.gouv.ht/cu/ctu.php</a> Tel : 509.25.11.39.40 Fax : 509.22.44.05.00 Email: <a href="mailto:info@conatel.gouv.ht">info@conatel.gouv.ht</a>	None
Jamaica	Ministry of Science, Technology, Energy & Mining <a href="http://www.mstem.gov.jm">http://www.mstem.gov.jm</a> Tel: 876.929.8990.9 Fax: 876.960.1623 Email: <a href="mailto:info@mstem.gov.jm">info@mstem.gov.jm</a>	Office of Utilities Regulation <a href="http://www.our.org.jm">http://www.our.org.jm</a> Tel: 876.929.6672/ 876.968.6053 Fax: 876.929.3635 Email: <a href="mailto:consumer@our.org.jm">consumer@our.org.jm</a>	Broadcasting Commission <a href="http://www.broadcastingcommission.org/">http://www.broadcastingcommission.org/</a> Tel: 876.920.9537.9 876.929.1998 Fax:876.929.1997 Email: <a href="mailto:info@broadcom.org">info@broadcom.org</a>	Spectrum Management Authority <a href="http://www.sma.gov.jm/">http://www.sma.gov.jm/</a> Tel: 876.967.7948 876.948.7800 876.948.5115 Fax:876.922.4093 Email: <a href="mailto:info@sma.gov.jm">info@sma.gov.jm</a>	Fair Trading Commission <a href="http://www.jftc.com/">http://www.jftc.com/</a> Tel: 876.960.0120.4 Fax:876.960.0763 Email: <a href="mailto:ftc@cwjamaica.com">ftc@cwjamaica.com</a>
Netherlands Antilles	Minister of Transport & Telecommunication Tel: 599.9 4630461 (secretariat) Fax: 599.9 4615420 E-mail: <a href="mailto:maurice.adriaens@gov.an">maurice.adriaens@gov.an</a>	Bureau Telecommunications & Post <a href="http://www.btnp.org/html/">http://www.btnp.org/html/</a> Tel: 599.9 4631700 Fax: 599.9 736.5265 E-mail: <a href="mailto:gen.affairs@burtel.an">gen.affairs@burtel.an</a>	Minister of Transport & Telecommunication Tel: 599.9 4630461 (secretariat) Fax: 599.9 4615420 E-mail: <a href="mailto:maurice.adriaens@gov.an">maurice.adriaens@gov.an</a>	Bureau Telecommunications & Post <a href="http://www.btnp.org/html/">http://www.btnp.org/html/</a> Tel: 599.9 463.1700 Fax: 599.9 736.5265 E-mail: <a href="mailto:gen.affairs@burtel.an">gen.affairs@burtel.an</a>	None

# Caribbean Information and Communication Ministries & Agencies

## Caribbean Information and Communication Ministries & Agencies

	<b>Ministry Responsible for ICT Development</b>	<b>National Telecommunications Regulator</b>	<b>Broadcasting Regulator</b>	<b>Spectrum Management Agency</b>	<b>Fair Competition Agency</b>
St Kitts and Nevis	Ministry of Youth Empowerment, Sports, Information Technology and Telecommunications <a href="http://gov.kn">http://gov.kn</a> Tel: 869.465.2521 E-mail: dpmmin@sisterisles.kn	National Telecommunications Regulatory Commission <a href="http://www.ntrc.kn">http://www.ntrc.kn</a> Tel: 869.466.6872/8997 Fax:869.466.6817 E-mail:ntrcskn@ecel.int	Ministry of Education, Youth Affairs, Labour, Social Security and Information Technology <a href="http://www.gov.kn/ct.asp?">http://www.gov.kn/ct.asp?</a> Tel: 869.465.2521 E-mail: dpmin.sisterisles.kn	National Telecommunications Regulatory Commission <a href="http://www.ntrc.kn">http://www.ntrc.kn</a> Tel: 869.466.6817 E-mail:directortmreskn@ecel.int	None
St. Lucia	Ministry of Infrastructure, Port Services & Transport <a href="http://www.gov.lc">http://www.gov.lc</a> Tel : 758.468.4300 Fax : 758.453.2769 Email: ps_sec@mincom.com	National Telecommunications Regulatory Commission <a href="http://www.ntrc.lc">http://www.ntrc.lc</a> Tel: 758.458.2035 Fax: 758.453.2558 Email ntrc_slu@candw.lc	Government Information Service Tel: 758.468.2116 Fax: 758.453.1614 E-mail:info@gis.gov.lc	National Telecommunications Regulatory Commission <a href="http://www.ntrc.lc">http://www.ntrc.lc</a> Tel: 758.458.2035 Fax: 758.453.2558 Email ntrc_slu@candw.lc	None
St. Vincent & The Grenadines	Ministry of telecommunications Science Technology & Industry <a href="http://www.gov.vc">http://www.gov.vc</a> Te: 784-456-1223 Fax: 784-457-2880 Email: office.telecom@ mail.gov.vc egovunit@gov.vc	National Telecommunications Regulatory Commission <a href="http://www.ntrc.vc">http://www.ntrc.vc</a> Tel: 784 457 2279 Tel: 784. 457 2834 Email: ntrc@ntrc.vc	National Telecommunications Regulatory Commission <a href="http://www.ntrc.vc">http://www.ntrc.vc</a> Tel : 784 457 2279 Tel : 784. 457 2834 Email: ntrc@ntrc.vc	National Telecommunications Regulatory Commission <a href="http://www.ntrc.vc">http://www.ntrc.vc</a> Tel : 784.457.2834 Email: ntrc@ntrc.vc	None

# Caribbean Information and Communication Ministries & Agencies

## Caribbean Information and Communication Ministries & Agencies

	<b>Ministry Responsible for ICT Development</b>	<b>National Telecommunications Regulator</b>	<b>Broadcasting Regulator</b>	<b>Spectrum Management Agency</b>	<b>Fair Competition Agency</b>
Suriname	Ministry of Transport Communication and Tourism <a href="http://www.minitct.sr/">http://www.minitct.sr/</a> Tel: 597.420422-4 Fax: 597.420905 Email: dirictct@minitct.sr	Telecommunications Authority Suriname <a href="http://www.tas.sr">http://www.tas.sr</a> Tel: 597.53.2523 Fax: 597.49.7411 Email: d.secretariaat@tas.sr	Ministry of Transport Communication and Tourism <a href="http://www.minitct.sr/">http://www.minitct.sr/</a> Tel: 597.420422-4 Fax: 597.420905 Email: odc@minitct.sr	Telecommunications Authority Suriname <a href="http://www.tas.sr">http://www.tas.sr</a> Tel: 597.53.2523 Fax: 597.49.7411 Email: tasur@sr.net	None
Tortola (BVI)	Ministry of Communications and Work <a href="http://www.bvi.gov.vg">http://www.bvi.gov.vg</a> <a href="http://www.inotes.bvi.gov.vg">http://www.inotes.bvi.gov.vg</a> Tel: 284.468.2183 Fax: 284.494.3090 Email: mcw@gov.vg	Telecommunications Regulatory Commission <a href="http://www.bvi.gov.vg">http://www.bvi.gov.vg</a> Tel: 284.494.4163/4165 Fax: 284.544.6424 Email: gumalone@trc.vg	Telecommunications Regulatory Commission <a href="http://www.bvi.gov.vg">http://www.bvi.gov.vg</a> Tel: 284.494.4163/4165 Fax: 284.544.6424 Email: gumalone@trc.vg	Telecommunications Regulatory Commission <a href="http://www.bvi.gov.vg">http://www.bvi.gov.vg</a> Tel: 284.494.4163/4165 Fax: 284.544.6424 Email: gnelson@trc.vg	Telecommunications Regulatory Commission <a href="http://www.bvi.gov.vg">http://www.bvi.gov.vg</a> Tel: 284.494.4163/4165 Fax: 284.544.6424 Email: gnelson@trc.vg
Trinidad & Tobago	Ministry of Science & Technology <a href="http://www.sci-tech.tt.com">http://www.sci-tech.tt.com</a> Tel: 868.627.4188 Fax: 868.627.1720	Telecommunications Authority of Trinidad and Tobago <a href="http://www.tatt.org.tt">http://www.tatt.org.tt</a> Tel: 868.675.8288 Fax: 868.674.1055 Email: info@tatt.org.tt	Telecommunications Authority of Trinidad and Tobago <a href="http://www.tatt.org.tt">http://www.tatt.org.tt</a> Tel: 868.675.8288 Fax: 868.674.1055 Email: info@tatt.org.tt	Telecommunications Authority of Trinidad and Tobago <a href="http://www.tatt.org.tt">http://www.tatt.org.tt</a> Tel: 868.675.8288 Fax: 868.674.1055 Email: info@tatt.org.tt	Telecommunications Authority of Trinidad and Tobago <a href="http://www.tatt.org.tt">http://www.tatt.org.tt</a> Tel: 868.675.8288 Fax: 868.674.1055 Email: info@tatt.org.tt
Turks and Caicos	Ministry of Housing, Works, Public Safety and Telecommunications <a href="http://www.gov.tc">http://www.gov.tc</a> Tel: 649.338.3505-6 Fax: 649.946.2740 Email: peachaley72@gmail.com	Telecommunications Commission <a href="http://www.telecommission.tc">http://www.telecommission.tc</a> Tel: 649.946.1900 Fax: 649.946.1119 Email: johnwilliams@tctelecommission.tc	Ministry of Housing, Works, Public Safety and Telecommunications <a href="http://www.telecommission.tc">http://www.telecommission.tc</a> Tel: 649.338.3505-6, Ext. 40709 Fax: 649.946.2740	Ministry of Housing, Works, Public Safety and Telecommunications <a href="http://www.telecommission.tc">http://www.telecommission.tc</a> Tel: 649.338.3505-6, Ext. 40709 Fax: 649.946.2740	Telecommunications Commission <a href="http://www.telecommission.tc">http://www.telecommission.tc</a> Tel: 649.946.1900 Fax: 649.946.1119 Email: johnwilliams@tctelecommission.tc
United States Virgin Islands	The United States Federal Communications Commission (FCC) <a href="http://www.fcc.gov/">http://www.fcc.gov/</a> Tel: 888.225.5322 Fax: 866.418.0232 Email: fccinfo@fcc.gov	Public Services Commission <a href="http://www.psc.gov.vi/home/contact.htm">http://www.psc.gov.vi/home/contact.htm</a> Tel: 340.776.1291 (St. Thomas office) Fax: 340.774.4971 Email: tjackson@psc.gov.vi	The United States Federal Communications Commission (FCC) <a href="http://www.fcc.gov/">http://www.fcc.gov/</a> Tel: 888.225.5322 Fax: 866.418.0232 Email: fccinfo@fcc.gov	The United States Federal Communications Commission (FCC) <a href="http://www.fcc.gov/">http://www.fcc.gov/</a> Tel: 888.225.5322 Fax: 866.418.0232 Email: fccinfo@fcc.gov	

# Caribbean Statistics & Rates Evolution

## Regional Statistics

### Caribbean Mobile / PayTV Subscribers & Revenues US\$.

	4Q12	4Q13
Mobile Subscribers	33,051,133	33,718,426
Dutch Speaking Caribbean	1,546,136	1,584,635
English Speaking Caribbean	10,685,414	10,992,085
French Speaking Caribbean	6,653,530	6,798,577
Spanish Speaking Caribbean	14,166,053	14,343,129
Mobile Broadband Lines	-	8,089,110
Mobile Penetration without Cuba	115%	117%
Mobile Penetration with Cuba	86%	87%
Mobile Revenues US\$	\$8,626,345,734	8,360,483,673
Mobile VAS Revenues US\$	\$2,439,173,621	3,023,430,085
PayTV Subscribers	\$3,215,700	3,357,834
PayTV Revenues	\$1,389,182,400	1,416,334,356
Source: Signals Telecom Consulting		

## Mobile Operator Comparison

**Regional & Global Subscribers: America Movil, Cable & Wireless, Digicel,**

Operator	Region	Total Subscribers		% Global Subscribers	
		4Q12	4Q13	4Q12	4Q13
Digicel*	Caribbean	7,960,000	8,039,538	61.23%	61.10%
Cable & Wireless	Caribbean	1,623,000	1,498,000	36.98%	41.40%
America Movil*	Caribbean	6,361,000	5,728,770	2.43%	2.12%
Digicel*	Central America	2,441,000	2,703,712	18.78%	20.55%
Cable & Wireless	Central America	1,744,000	2,085,000	39.74%	57.63%
America Movil*	Central America	14,757,000	17,256,230	5.64%	6.39%
Digicel*	Global Operations	14,757,000	13,158,000	100%	100%
Cable & Wireless	Global Operations	4,389,000	3,618,000	100%	100%
America Movil*	Global Operations	261,558,000	269,883,000	100%	100%

Source: Signals Telecom Consulting

\* Only Panama; Digicel sold its operations in Honduras & El Salvador to America Movil.

# Caribbean Statistics & Rates Evolution

## Prepaid Mobile Rates

**Caribbean Prepaid Mobile Minutes Yield, US\$10**

1Q12		1Q13		1Q14	
Market	Minutes	Market	Minutes	Market	Minutes
Anguilla	44.40	Anguilla	44.57	Anguilla	43.84
Antigua & Barbuda	37.52	Antigua & Barbuda	45.40	Antigua & Barbuda	45.40
Aruba	28.97	Aruba	28.81	Aruba	28.81
Bahamas	41.43	Bahamas	35.95	Bahamas	36.07
Barbados	41.44	Barbados	38.26	Barbados	37.66
Belize	30.08	Belize	34.30	Belize	34.02
Bermuda	24.75	Bermuda	33.50	Bermuda	33.50
British Virgin Islands	44.62	British Virgin Islands	42.62	British Virgin Islands	43.20
Cayman Islands	32.21	Cayman Islands	31.34	Cayman Islands	31.51
Cuba	45.56	Cuba	50.00	Cuba	50.00
Curaçao	35.18	Curaçao	27.54	Curaçao	28.27
Dominica	55.53	Dominica	55.50	Dominica	55.50
Dominican Republic	56.79	Dominican Republic	56.31	Dominican Republic	55.42
French Guyana	21.27	French Guyana	20.48	French Guyana	20.97
Grenada	63.92	Grenada	50.88	Grenada	55.15
Martinique & Guadeloupe	21.27	Martinique & Guadeloupe	20.48	Martinique & Guadeloupe	19.52
Guyana	73.33	Guyana	79.31	Guyana	80.89
Haiti	122.23	Haiti	110.22	Haiti	122.82
Jamaica	98.47	Jamaica	143..14	Jamaica	191.83
Montserrat	31.39	Montserrat	33.32	Montserrat	44.44
St Kitts & Nevis	41.63	St Kitts & Nevis	60.48	St Kitts & Nevis	57.84
St Vincent & Grenadines	34.51	St Vincent & Grenadines	35.85	St Vincent & Grenadines	39.94
St. Lucia	38.32	St. Lucia	36.54	St. Lucia	39.83
St. Martin & St. Barths	25.15	St. Martin & St. Barths	68.04	St. Martin & St. Barths	68.04
Puerto Rico	92.78	Puerto Rico	107.53	Puerto Rico	88.21
Suriname	54.27	Suriname	53.88	Suriname	53.53
Trinidad & Tobago	64.29	Trinidad & Tobago	63.49	Trinidad & Tobago	68.92
Turks & Caicos	35.11	Turks & Caicos	39.06	Turks & Caicos	32.08
US Virgin Islands	83.33	US Virgin Islands	110.59	US Virgin Islands	110.59
<b>Regional Average</b>	<b>48.96</b>	<b>Regional Average</b>	<b>53.70</b>	<b>Regional Average</b>	<b>48.79</b>

Source: Signals Telecom Consulting  
Lower Yield Mostly due to weakening of US\$ Dollar against local currencies

Source: Signals Telecom Consulting  
Lower Yield Mostly due to weakening of US\$ Dollar against local currencies

Source: Signals Telecom Consulting  
Lower Yield Mostly due to weakening of US\$ Dollar against local currencies

# Caribbean Statistics & Rates Evolution

## Broadband Rates

Caribbean Downlink Speed Average Price per Technology, 2Q13 vs 1Q14

Caribbean Downlink Speed Average Price per Technology, 2Q13						
	512 Kb	1 Mb	1.5 Mb	2 Mb	3 Mb	4 Mb
xDSL	\$53.34	\$45.68	\$75.80	\$60.37	\$89.33	\$85.23
FWB	\$122.31	\$94.04	\$59.98	\$65.58	\$221.13	\$131.29
WiMAX	-	\$32.96	\$54.10	\$45.24	\$66.99	\$92.62
Cablemodem	-	\$39.24	\$29.95	\$54.57	\$79.58	\$129.32
						\$74.81
						\$79.84

Caribbean Downlink Speed Average Price per Technology, 2Q13

	10Mb	12Mb	15Mb	20Mb	25 Mb	35Mb	50 Mb	100 Mb
xDSL	\$131.50	-	\$124.92	\$173.62	\$106.36	\$487.24	\$461.93	\$895.90
FWB	\$156.74	-	-	-	-	-	-	-
WiMAX	\$131.10	-	-	\$312.78	-	\$422.80	\$597.11	\$895.90
Cablemodem	\$94.60	\$58.21	\$108.82	\$166.22	\$134.35	\$224.90	\$325.91	\$332.69

Caribbean Downlink Speed Average Price per Technology, 1Q14

	512 Kb	1 Mb	1.5 Mb	2 Mb	3 Mb	4 Mb	5 Mb	6 Mb	8 Mb
xDSL	\$54.25	\$39.73	\$70.36	\$48.10	\$73.01	\$73.74	\$70.93	\$66.15	\$98.28
FWB	\$134.01	\$45.91	\$58.37	\$86.16	\$77.70	\$152.58	\$89.89	\$151.76	\$359.53
WiMAX	\$28.09	\$41.98	\$56.50	\$61.43	\$92.00	\$129.50	\$70.87	-	-
Cablemodem	-	\$29.09	\$58.37	\$86.16	\$77.70	\$152.58	\$89.89	\$151.76	\$359.53

Caribbean Downlink Speed Average Price per Technology, 1Q14

	10 Mb	12 Mb	15 Mb	20Mb	25 Mb	30 Mb	50 Mb	100Mb	150 Mb
xDSL	\$93.18	-	\$74.63	\$97.56	\$121.04	\$184.60	\$218.82	\$667.09	\$103.47
FWB	\$95.36	-	-	-	-	-	-	-	-
WiMAX	\$98.34	-	-	-	\$136.80	-	-	-	-
Cablemodem	-	-	\$95.36	\$28.76	\$45.20	\$168.01	\$149.83	\$268.50	\$103.62

## Broadband Installation Costs

### Caribbean Broadband Installation Charge Average: IQ12 vs 2Q13 vs IQ14

1Q12*		2Q13*		1Q14*	
Anguilla	\$74.07	Anguilla	\$74.40	Anguilla	\$74.40
Antigua & Barbuda	\$146.30	Antigua & Barbuda	\$146.47	Antigua & Barbuda	\$139.50
Sint Maarten	\$89.56	Aruba	\$98.33	Aruba	\$98.31
Aruba	\$138.90	Bahamas	\$70.83	Bahamas	\$60.24
Bahamas	\$29.85	Barbados	\$146.41	Barbados	\$148.73
Bermuda	\$100.00	Belize	\$50.76	Belize	\$102.72
British Virgin Islands	\$199.00	Bermuda	\$75.00	Bermuda	\$52.48
Dominica	\$55.56	British Virgin Islands	\$75.00	British Virgin Islands	\$75.00
Grenada	\$31.85	Cayman Islands	\$73.83	Cayman Islands	\$73.44
Cayman Islands	\$118.05	Curaçao	\$55.43	Dominica	\$55.80
Curaçao	\$87.63	Dominica	\$55.80	Dominica Republic	\$11.70
Jamaica	\$39.97	Dominica Republic	\$12.28	Grenada	\$45.57
Suriname	\$150.00	Grenada	\$34.41	Jamaica	\$9.29
St. Vincent & Grenadines	\$63.89	Jamaica	\$17.00	Puerto Rico	\$49.50
St. Kitts and Nevis	\$55.56	Puerto Rico	\$89.63	Saba	\$150.00
St. Lucia	\$55.56	Saba	\$200.00	St. Kitts and Nevis	\$55.80
US Virgin Islands	\$99.00	St. Kitts & Nevis	\$55.80	St. Lucia	\$64.17
		St. Lucia	\$64.17	St. Vincent & Grenadines	\$64.17
<b>Regional Average</b>	<b>\$84.40</b>	St. Vincent & Grenadines	\$64.17	Sint Maarten	\$21.00
		Sint Maarten	\$84.73	Trinidad & Tobago	\$39.92
Source: Signals Telecom Consulting		Suriname	\$75.00	US Virgin Islands	\$199.00
* Not all broadband providers charge an installation fee.		Trinidad & Tobago	\$39.44	<b>Regional Average</b>	<b>\$72.31</b>
		US Virgin Islands	\$119.50		
		<b>Regional Average</b>	<b>\$77.32</b>		
		Source: Signals Telecom Consulting		Source: Signals Telecom Consulting	
		* Not all broadband providers charge an installation fee.		* Not all broadband providers charge an installation fee.	

# Caribbean Statistics & Rates Evolution

## Selected Operators KB Price

### Monthly Kb Price in Latin America & Caribbean: Selected Operators, 2Q13

Market	Operator	Connection Type	Downlink Kbps	Monthly Kb Price US\$
Chile	VTR GlobalCom	Cable Modem	120,000	0.0012
Jamaica	LIME	DSL	8,000	0.0037
Argentina	Telecom (Arnet)	DSL	15,000	0.0038
Trinidad & Tobago	Flow	Cable Modem	100,000	0.0013
Chile	Movistar (Telefonica)	DSL	80,000	0.0008
Chile	Manquehue	DSL	100,000	0.0015
Argentina	Fibertel	Cable Modem	30,000	0.0020
Grenada	LIME	DSL	8,000	0.0074
Trinidad & Tobago	Blink (TSTT)	DSL	10,000	0.0110
Bahamas	Cable Bahamas	Cable Modem	9,000	0.0079
Brazil	Net	Cable Modem	100,000	0.0020
Colombia	UNE	DSL	20,000	0.0042
Colombia	ETB	DSL	10,000	0.0131
Mexico	Cablevisión	Cable Modem	100,000	0.0012
Brazil	Telefonica	DSL	200,000	0.0009
Brazil	Sercomtel	DSL	100,000	0.0025
Brazil	GVT	DSL	150,000	0.0015
Aruba	Setar	DSL	16,000	0.0105
Aruba	Setar	Cable Modem	70,000	0.0072
St. Kitts & Nevis	LIME	DSL	8,000	0.0144
Puerto Rico	PRT (Claro)	DSL	50,000	0.0036
Costa Rica	ICE	DSL	10,000	0.0099
Panama	Cable & Wireless	DSL	5,000	0.0064
Puerto Rico	Liberty	Cable Modem	30,000	0.0030
Jamaica	Flow	Cable Modem	100,000	0.0013
El Salvador	Telecom (Claro)	DSL	3,000	0.0132
Nicaragua	ENITEL	DSL	5,000	0.0122
St. Lucia	LIME	DSL	4,000	0.0273
Dominica	LIME	DSL	8,000	0.0138
Dominican Republic	CODETEL (Claro)	DSL	50,000	0.0124
Barbados	LIME	DSL	20,000	0.0048
Ecuador	CNT	DSL	15,000	0.0078
Anguilla	LIME	DSL	8,000	0.0186
Venezuela	CANTV	DSL	2,000	0.0318
Curaçao	UTS	DSL	26,000	0.0032
Guyana	GT&T	DSL	1,500	0.1000

Source: Signals Telecom Consulting

# Caribbean Statistics & Rates Evolution

## Selected Operators KB Price

### Monthly Kb Price in Latin America & Caribbean: Selected Operators, 1Q14

Market	Operator	Connection Type	Downlink Kbps	Monthly Kb Price US\$
Chile	VTR GlobalCom	Cable Modem	120,000	0.0011
Jamaica	LIME	DSL	20,000	0.0016
Argentina	Telecom (Arnet)	DSL	15,000	0.0017
Trinidad & Tobago	Flow	Cable Modem	100,000	0.0010
Chile	Movistar	DSL	150,000	0.0005
Chile	Manquehue	DSL	100,000	0.0013
Argentina	Fibertel	Cable Modem	30,000	0.0015
Grenada	LIME	DSL	8,000	0.0070
Trinidad & Tobago	Blink (TSTT)	DSL	10,000	0.0080
Bahamas	Cable Bahamas	Cable Modem	50,000	0.0014
Brazil	Net	Cable Modem	120,000	0.0018
Colombia	UNE	DSL	20,000	0.0044
Colombia	ETB	DSL	10,000	0.0093
Mexico	Cablevisión	Cable Modem	100,000	0.0011
Brazil	Telefonica	DSL	200,000	0.0003
Brazil	Sercomtel	DSL	200,000	0.0011
Brazil	GVT	DSL	150,000	0.0009
Aruba	Setar	DSL	16,000	0.0105
Aruba	Setar	Cable Modem	70,000	0.0072
St. Kitts & Nevis	LIME	DSL	8,000	0.0144
Puerto Rico	PRT (Claro)	DSL	50,000	0.0026
Costa Rica	ICE	DSL	10,000	0.0099
Panama	Cable & Wireless	DSL	25,000	0.0032
Puerto Rico	Liberty	Cable Modem	40,000	0.0022
Jamaica	Flow	Cable Modem	100,000	0.0010
El Salvador	Claro	DSL	10,000	0.0058
Nicaragua	Claro	DSL	10,000	0.0070
St. Lucia	LIME	DSL	8,000	0.0144
Dominica	LIME	DSL	8,000	0.0138
Dominican Republic	Claro	DSL	10,000	0.0128
Barbados	LIME	DSL	160,000	0.0006
Ecuador	CNT	DSL	25,000	0.0028
Anguilla	LIME	DSL	8,000	0.0162
Venezuela	Inter	Cable Modem	10,000	0.0088
Curaçao	UTS	DSL	50,000	0.0016
Guyana	GT&T	DSL	1,500	0.1000

Source: Signals Telecom Consulting

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# Special Thanks

*to the following companies for their invaluable support for advertising in CANTO's 2014-2015 Annual Directory*

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## Request for CANTO Directory Information 2015-2016

*As is customary at this time of the year, we are requesting your organization's updated contact information for all key personnel and heads of departments in your organization. We have attached your 2014 Who's Who information for your reference. Please update and return to the CANTO Secretariat by 31st March, 2015.*

*We must point out that the value of the directory is dependent on the currency of the data presented. Failure to provide current information by the date specified will result in the old data being published in the new edition of our Annual Directory.*

*Please use this opportunity to update your company's information on or before the deadline date, to ensure that reach is extended throughout the globe, and to preserve the value of the publication as a relevant source book for our members and customers.*

*Should you have any questions please do not hesitate to contact Ms. Tricia Balthazar at [tbalthazar@canto.org](mailto:tbalthazar@canto.org), telephone (868) 622-5582, or Ms. Gail Edwards at [gedwards@canto.org](mailto:gedwards@canto.org), telephone (868) 622-3770/4781/0929.*

*I look forward to receiving your submission.*

*Yours faithfully,*



Regenie Fraser  
Secretary General



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