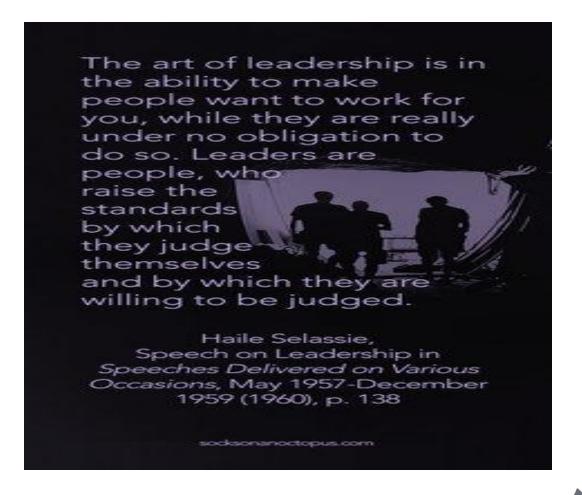
Redefining Leadership in the Digital Era Phyllis Reid-Jarvis

How to Make Extraordinary Things Happen in Organizations



The Art of Leadership...



Art of Leadership...30 Years Later

"The domain of leaders is the future. The work of leaders is change. The most significant contribution leaders make is not to today's bottom line; it is to the long-term development of people and institution so they can adapt, so they can change, so they can prosper and so they can grow"_ Kouzes & Posner



PEOPLE: Employees. Shareholders. Customers





What do They Have in Common?

Rise of amazon early 1998 and its sale of popular CDs at a discount-ONLINE

Downloadable music from the internet

Launch of Apple's iTunes store in 2003 and

Supermarket chains selling popular CDs at a discount?



Change or Be Changed!

Death of former global mega music giant-HMV

Death of NOKIA



Do You Suffer From...?

Escalation of
Commitment:
holding on too
long to a strategy
that was once
successful?



¹Look to the Future...What's Next?

"Must be thinking what's happening after your longest term project if not...you're thinking only as long-term as everyone else"



¹The 5 Leadership Challenges

