HEXATRONIC

Innovative System Solutions for Fiber Communications

We Deliver and Support Everything That You Need for Your Passive Fiber Optic Network

Group Facts

Headquarters
Gothenburg, Sweden

R&D and Design of Sweden
Hexatronic C&I AB
Hexatronic Elektronik & Data AB
The Blue Shift AB
Memoteknik AB
Proximion AB
TD Fiberoptik AB

Foreign Subsidiaries
OpticReach Ltd, UK
Hexatronic AS, Norway
Hexatronic Inc, US
Hexatronic Tianjin Trading Co. Ltd, China
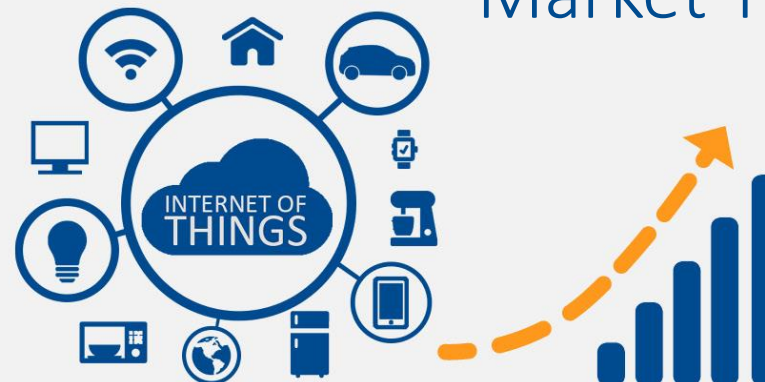Hexatronic NZ Ltd

Education
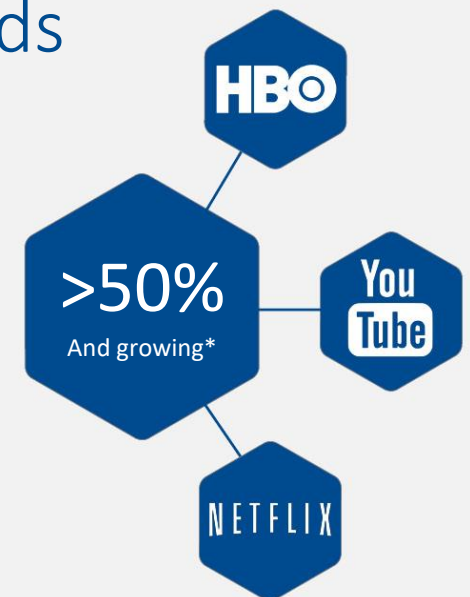ICT Education AB
Iftac AB

Employees
ca 350

$100M

4000 SHAREHOLDERS

20% GROWTH TARGET

10% EBITDA TARGET

Nasdaq STOCKHOLM

Our Expertise

System and Product Solutions
Innovation-R&D-Production-Quality

System Warranty and Certifier Program ISO 9001, 14001

Training Academy

In-house Production in High Capacity Facilities

Specialist Technical Support

World Class Fiber System Solutions

Market Trends

INTERNET OF THINGS

Building the digital infrastructure for a better society

HBO

>50%
And growing*

You Tube

NETFLIX

*of US data traffic

Global Presence

Hexatronic Norway

Hexatronic Finland

Hexatronic Sweden, Headquarters

OpticReach

Hexatronic China

Hexatronic USA

Hexatronic NZ

🗾 Hexatronic Company
○ Distribution Partner
● OEM Production

Customers

| Nordic | Europe | North America | South America | Africa | Middle East | Asia | Oceania |

Communication Network Solutions

Metropolitan Networks

Data Center

Local Access Network

Business Access Network

Fiber to the Antenna (FTTA)

Rural Networks

Fiber Transport Network
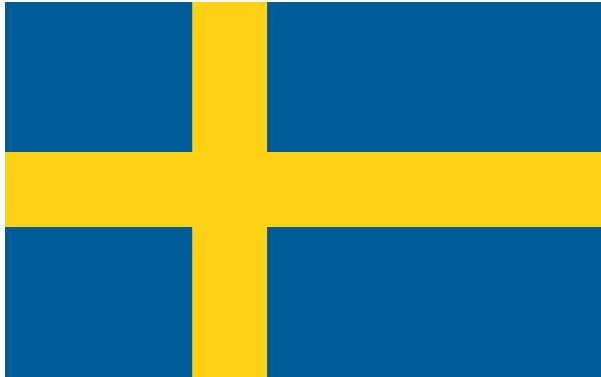
Fiber to the Home (FTTH)

Submarine Network
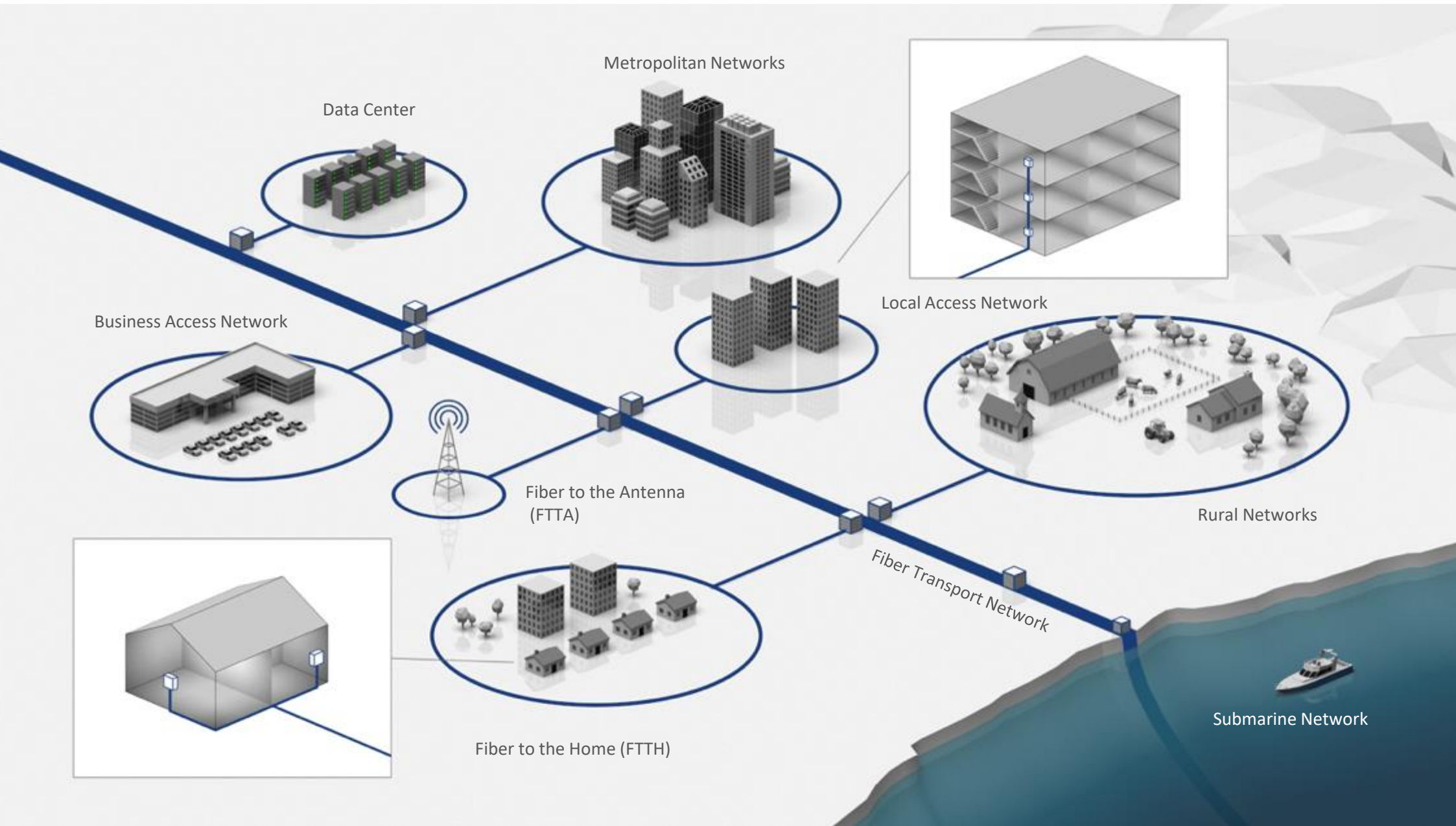
Using Technologies and Data to Enrich our Lives

BASIC INFRASTRUCTURE

Sweden as an example (no further comparison)

Large Areal – Small Population

10 Million People, January 2017

Export and Trade

Swedish Broadband – FTTH/-B - Today

- Current no. 3 in Europe with 35 % connected to FTTH/-B
  (Lithuania no. 1 with 37 %)

- Swedish Broadband speed no. 2 in Europe at 15.8 Mbit/s
  (Ireland no. 1 at 17.4 Mbit/s)

Source: FTTH Council Sept. 15

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December 2016 – New Vision from Swedish Government to have a Fully Connected Country to push Growth and Innovation

Access to fast broadband all over Sweden and access to stable mobile services at all time.

- 2020
  - 95 % of all housholds and business should have min. 100 Mbit/s

- 2025
  - 98 % of all housholds and business should have min. 1 Gbit/s
  - 1.9 % at 100 Mbit/s
  - 0.1 % at 30 Mbit/s

SWEDEN 1850
ONE OF THE POOREST COUNTRIES

MEANWHILE IN GREAT BRITAIN – FULL INDUSTRIALIZATION

Spinning Jenny 1764

EDUCATION
LAW 1842 TO BUILD SCHOOLS AND EMPLOY TEACHERS

SWEDISH RAW MATERIALS – NORTHERN SWEDEN

Mines – Iron Ore

Saw and Paper Mills

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INFRASTRUCTURE – RAILWAYS IN SWEDEN FROM 1856
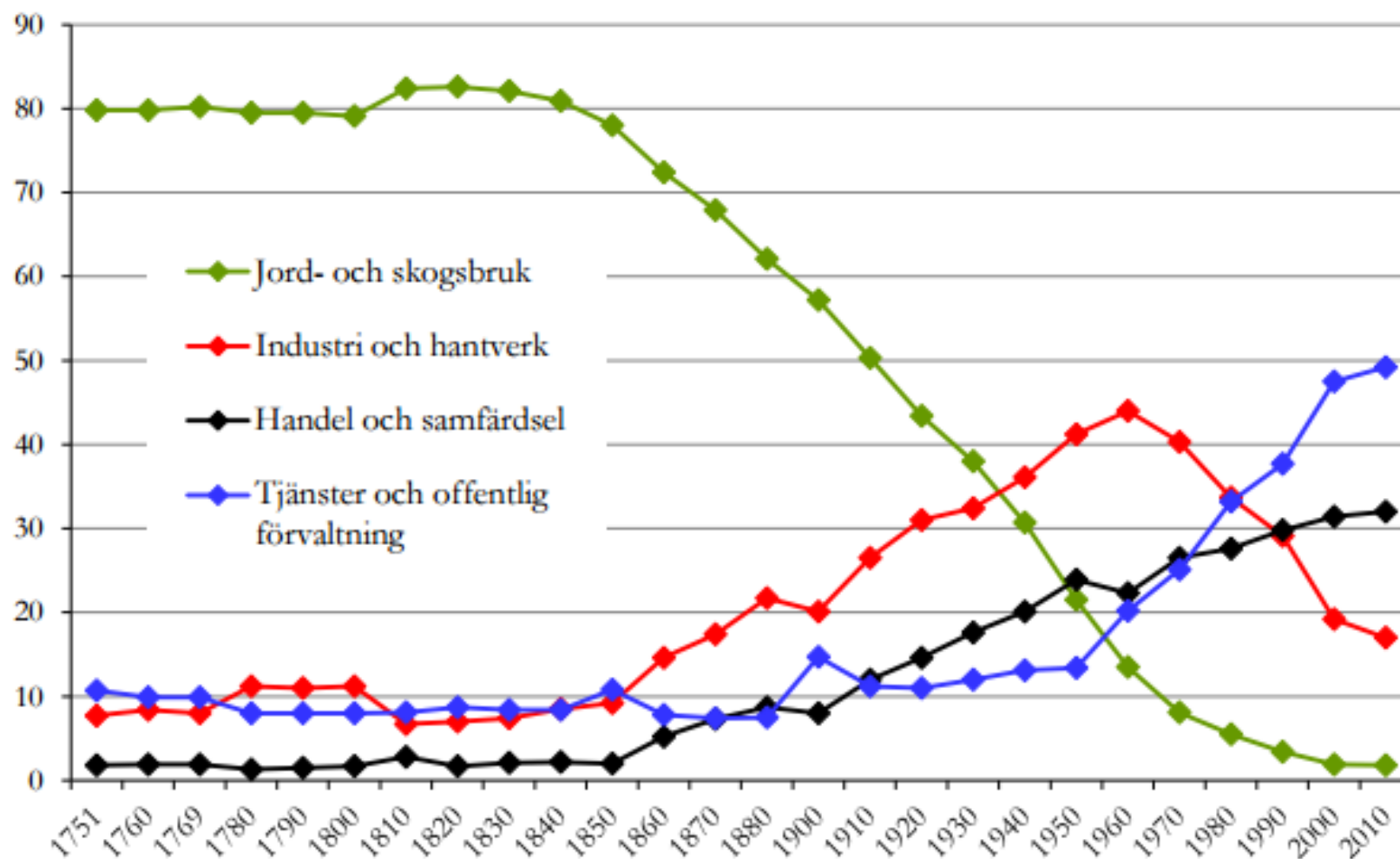

Sweden 1866, >500 km   Sweden 1886   Sweden 1900, >10 000 km

INNOVATIONS & START-UPS

Diagram 1: Sysselsättning efter näringsgren i riket, åren 1750–2010, angiven i procent.

Legend:
- Jord- och skogsbruk
- Industri och hantverk
- Handel och samfärdsel
- Tjänster och offentlig förvaltning

Källa: Tabellverket, Statistiska tabellkommissionen och SCB.

Diagram 3: Sveriges folkmängd, fördelad på stad/tätort (svart) och landsbygd/glesbygd (grå), angiven i procent.
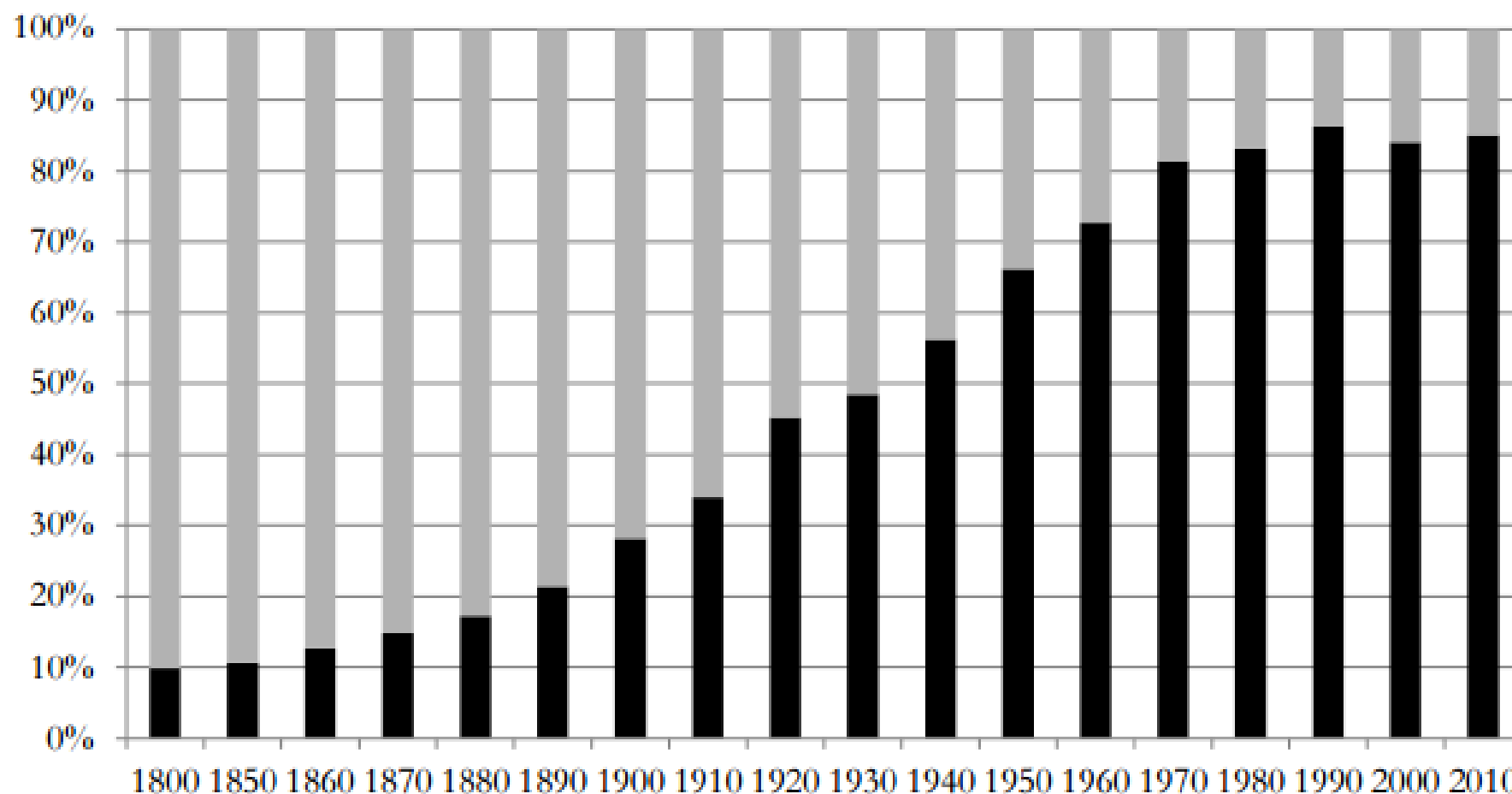
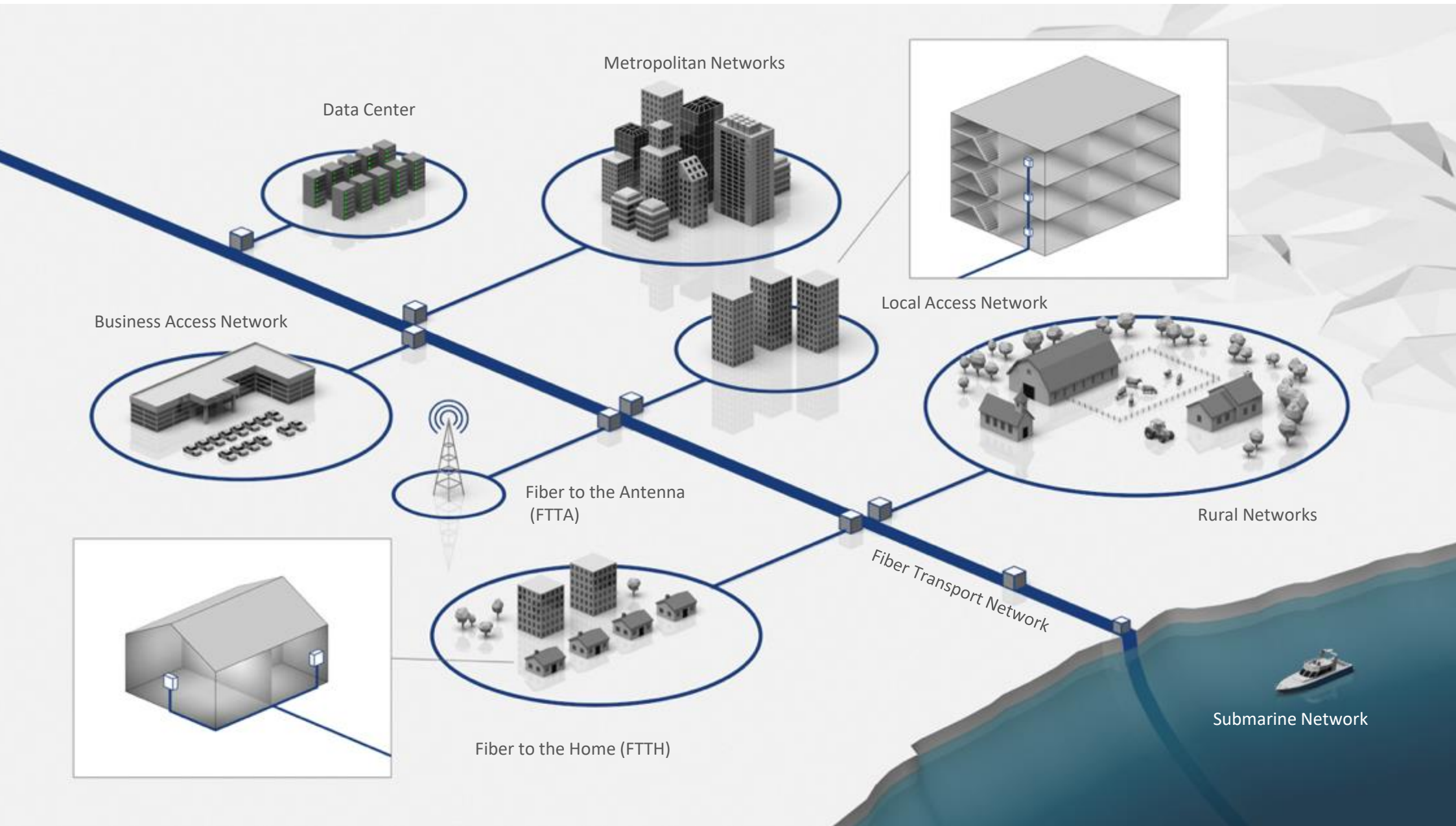Källa: Tabellverket, Statistiska tabellkommissionen och SCB.

Swedish Start-Ups of today – Based on the Internet

INNOVATION TODAY
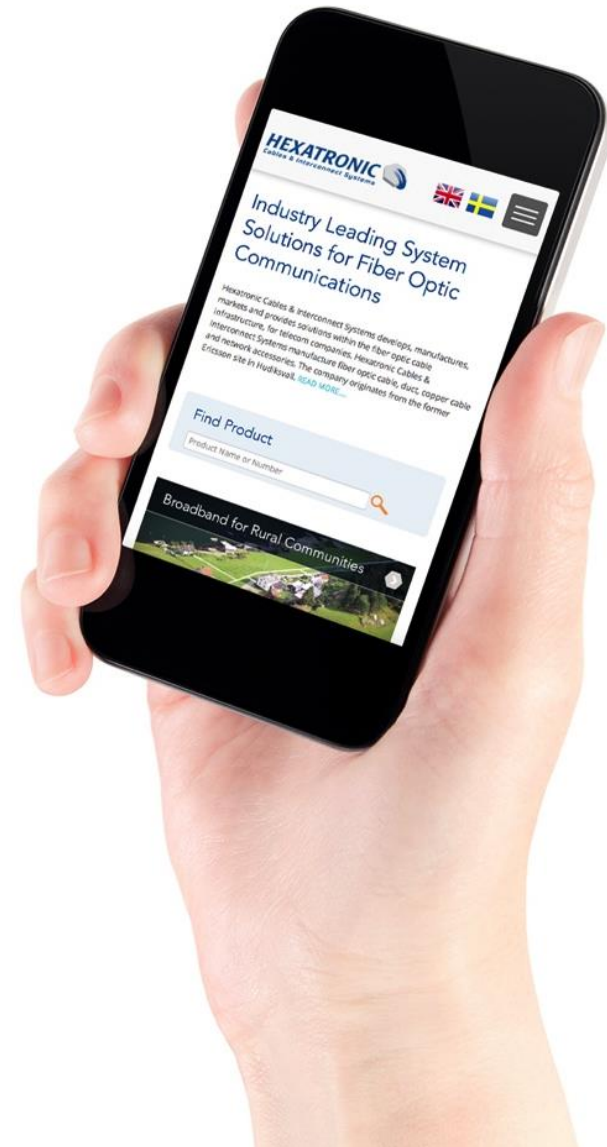# BASED ON NEW INFRASTRUCTURE
FIBER

- Smart Nations
- IoT
- IoE
- Industry 4.0
- Artificial Intelligence
- 5G
- Bring the Content Closer
- Improve the User Experience – More Demand
- Self-Driving Cars
- Data Centers – Local Access
- Guarantee Connectivity

Infrastructure with High Quality and High Reliability

Data Center

Metropolitan Networks

Local Access Network

Business Access Network

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Rural Networks

Fiber Transport Network

Fiber to the Home (FTTH)

Submarine Network

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- Instruction videos at youtube.com/hexatronicpartners
- Complete product information at company websites

2017-01-19

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