trusted relationships for more flexible & innovative businesses

How we can help you to meet tomorrow’s challenges
about us
Extensive experience across a diversified client base

25

Years

12

Industries

290+

Clients

26

Fortune 500 Clients
We have grown these long-term relationships with global leaders in all industries.

<table>
<thead>
<tr>
<th>INDUSTRY</th>
<th>RELATIONSHIP DURATION (YEARS)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>3</td>
</tr>
<tr>
<td>Aerospace &amp; Defence</td>
<td>AIRBUS</td>
</tr>
<tr>
<td>Communications</td>
<td>Sasktel</td>
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<tr>
<td>Transportation</td>
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<tr>
<td>Heavy Equipment</td>
<td>CATERPILLAR®</td>
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<tr>
<td>Data Transformation &amp; Analytics</td>
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<tr>
<td>Utilities</td>
<td>Sempra Energy®</td>
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<tr>
<td>Semiconductors</td>
<td>IBM</td>
</tr>
<tr>
<td>Energy</td>
<td>SIEMENS</td>
</tr>
<tr>
<td>Consumer &amp; Medical</td>
<td>PHILIPS</td>
</tr>
<tr>
<td>Oil &amp; Gas</td>
<td>Schlumberger</td>
</tr>
</tbody>
</table>
Trusted relationships with our clients helped us build a global company

38
Global Locations

21+
Nationalities

13,000+
Global Workforce
communications business
Value Proposition: Unlocking business value for clients - cost and time

- Vendor agnostic solutions
- Deep domain knowledge in telecom
- Fast production cycle
- Wide range of technologies
- Process driven agile development
- Powerful in-house developed tools
We are proud to work with some of the best companies in global communications

- AT&T
- Verizon
- BT
- Swisscom
- Airtel
- Telstra
- KPN
- CenturyLink
- Cox
- Windstream
- Belgacom
- TelstraClear
- VolkerWessels Telecom
- Kordia
- Cablevision
- Schuuring
- STC
- Otel
- SaskTel
- OpenNet
- BellAliant
- MBC
- M1
- ServiceStream
- Vodafone
- IBM
- HP
- GE
- Ericsson
- Alcatel-Lucent
- Intergraph
Our communication portfolio covers the end-to-end process for our clients

<table>
<thead>
<tr>
<th>NEWWORK PLANNING AND DESIGN</th>
<th>FIELD ENGINEERING</th>
<th>NETWORK INVENTORY MANAGEMENT</th>
<th>IT SYSTEMS</th>
<th>OPERATIONS SUPPORT SYSTEMS</th>
</tr>
</thead>
<tbody>
<tr>
<td>FTTx, copper, coaxial planning &amp; design</td>
<td>Site surveys &amp; audits</td>
<td>Network inventory maintenance</td>
<td>Mobile solutions</td>
<td>NOC services</td>
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<tr>
<td>MDU/ MBU, BAU engineering</td>
<td>Splicing and testing</td>
<td>Network inventory quality management</td>
<td>Landbase management</td>
<td>Mobile workforce management</td>
</tr>
<tr>
<td>Job pack creation</td>
<td>Installation &amp; commissioning</td>
<td>Network inventory feasibility</td>
<td>Solution implementation</td>
<td>Managed service assurance</td>
</tr>
<tr>
<td>Cell site design &amp; drafting</td>
<td>In-building solution deployment</td>
<td>Network inventory integration</td>
<td>Consulting services</td>
<td>Managed service fulfilment</td>
</tr>
<tr>
<td>RF planning, design and optimization</td>
<td>Acceptance testing</td>
<td>Network analytics</td>
<td>Open source solutions</td>
<td>Consulting services</td>
</tr>
<tr>
<td>Post processing</td>
<td>RF benchmarking</td>
<td>Network inventory data migration/ transformation</td>
<td>Application maintenance &amp; support</td>
<td></td>
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<tr>
<td>In-building solutions</td>
<td>Drive test &amp; optimization</td>
<td>Testing services</td>
<td></td>
<td></td>
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<tr>
<td>RF compliance management</td>
<td>Wireless field survey (EMF / infra / RF / hotspot)</td>
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</table>

05/08/2016
how we work
Cyient Fiber Engineering Differentiators

- Invested two years developing a new OSP Engineering process
- Hybrid approach utilizing technology and more than 3,500 Global OSP engineers allows rapid scalability
- Three 10 hour shifts allowing 30 hours of work to be completed within a 24 hour period
- On average completing 1 million feet of “soup to nuts” fiber engineering per month.
- Provide insert ready engineering designs to reduce backlog posting
- Real-time project tracking through our custom interface
- Project management and customer facing coordination resides in North America
Cyient Fiber Engineering Process

- Comprehensive field data collection utilizing the latest technology
- Collected data is sent to our offshore team to implement route design ready documentation
- Design ready documentation is shared with offshore OSP engineers for preliminary fiber design
- Preliminary fiber design is shared with our onshore OSP engineers for review and final detailed fiber engineering
- Detailed fiber designs are shared with the client
  - Please note, at anytime throughout this process the client will have full access to the fiber engineering documentation
Why Cyient?

- Highly customer-centric organisation
- Very innovative and collaborative culture
- Optimized total cost of ownership
- Strong competence in your focus industry segments
- Flexible design capacity to meet your program needs
- Cross border engineering with global footprint
Our Values FIRST principle guides our behavior and actions

Fairness
Integrity
Respect
Sincerity
Transparency
We are proud of the fact that 98% of our business comes from our existing clients.
Three simple words that describe our unique approach of working with you to improve your business and the lives of your clients.

Designing
We design solutions across engineering, networks and operational services. We use our industry knowledge and expertise creatively to solve complex problems that have a big impact on your business and allow you to do more and reach further.

Tomorrow
We never lose sight of what really matters – the people who actually benefit from what we design with you. We’re here to shape a better tomorrow for them by solving their everyday problems, large and small.

Together
We’re on the same side as you. We are able to make our processes fit seamlessly into your organization because we know your industry so well. In a truly collaborative spirit we share our knowledge and innovations on each project. This is the basis for our growing relationships.
thank you