

CYIENT

05/08/2016

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trusted
relationships
for more
flexible
& innovative
businesses

How we can help you to
meet tomorrow's challenges

CYIENT

about us

Extensive experience across a diversified client base

25

Years

12

Industries

290+

Clients

26

Fortune 500 Clients























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We have grown these long-term relationships with global leaders in all industries

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INDUSTRY	RELATIONSHIP DURATION (YEARS)					
	3	6	9	12	12	12+
Aerospace & Defence		 AIRBUS <small>AN ALSTOM COMPANY</small>	 BOEING	 United Technologies		
Communications	 Sasktel	 at&t		 BT	 airtel	 verizon
Transportation			 BOMBARDIER			
Heavy Equipment	 CATERPILLAR®				 KOMATSU	
Data Transformation & Analytics		 rpa <small>rural payments agency</small>		 OXY		 TOMTOM®
Utilities	 Sempra Energy®		 Ausgrid			
Semiconductors	 IBM.					
Energy		 SIEMENS			 MITSUBISHI®	
Consumer & Medical		 PHILIPS				
Oil & Gas	 Schlumberger			 FABRICOM <small>GDF SUEZ</small>		

Trusted relationships with our clients helped us build a global company

38

Global Locations

21+

Nationalities

13,000+

Global Workforce

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communications business

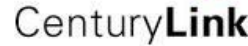
Value Proposition: Unlocking business value for clients - cost and time

- Vendor agnostic solutions
- Deep domain knowledge in telecom
- Fast production cycle
- Wide range of technologies
- Process driven agile development
- Powerful in-house developed tools

We are proud to work with some of the best companies in global communications

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Our communication portfolio covers the end-to-end process for our clients

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NETWORK PLANNING AND DESIGN	FIELD ENGINEERING	NETWORK INVENTORY MANAGEMENT	IT SYSTEMS	OPERATIONS SUPPORT SYSTEMS
FTTx, copper, coaxial planning & design	Site surveys & audits	Network inventory maintenance	Mobile solutions	NOC services
MDU/ MBU, BAU engineering	Splicing and testing	Network inventory quality management	Landbase management	Mobile workforce management
Job pack creation	Installation & commissioning	Network inventory feasibility	Solution implementation	Managed service assurance
Cell site design & drafting	In-building solution deployment	Network inventory integration	Consulting services	Managed service fulfilment
RF planning, design and optimization	Acceptance testing	Network analytics	Open source solutions	Consulting services
Post processing	RF benchmarking	Network inventory data migration/transformation	Application maintenance & support	
In-building solutions	Drive test & optimization		Testing services	
RF compliance management	Wireless field survey (EMF / infra / RF / hotspot)			

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how we work

Cyient Fiber Engineering Differentiators

- Invested two years developing a new OSP Engineering process
- Hybrid approach utilizing technology and more than 3,500 Global OSP engineers allows rapid scalability
- Three 10 hour shifts allowing 30 hours of work to be completed within a 24 hour period
- On average completing 1 million feet of “soup to nuts” fiber engineering per month.
- Provide insert ready engineering designs to reduce backlog posting
- Real-time project tracking through our custom interface
- Project management and customer facing coordination resides in North America

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Cyient Fiber Engineering Process

- Comprehensive field data collection utilizing the latest technology
- Collected data is sent to our offshore team to implement route design ready documentation
- Design ready documentation is shared with offshore OSP engineers for preliminary fiber design
- Preliminary fiber design is shared with our onshore OSP engineers for review and final detailed fiber engineering
- Detailed fiber designs are shared with the client
 - Please note, at anytime throughout this process the client will have full access to the fiber engineering documentation

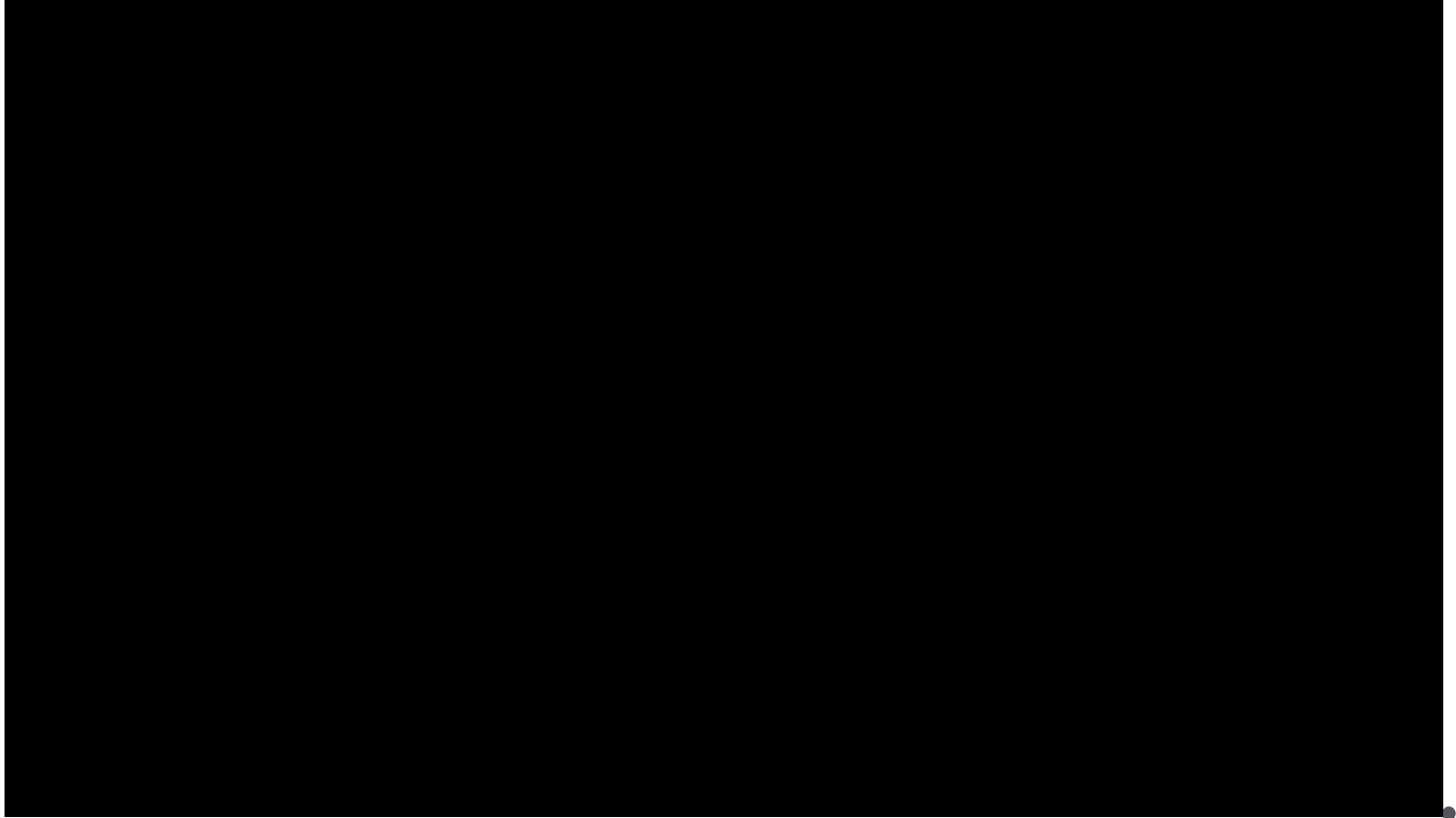
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Cyient Field Data Collection

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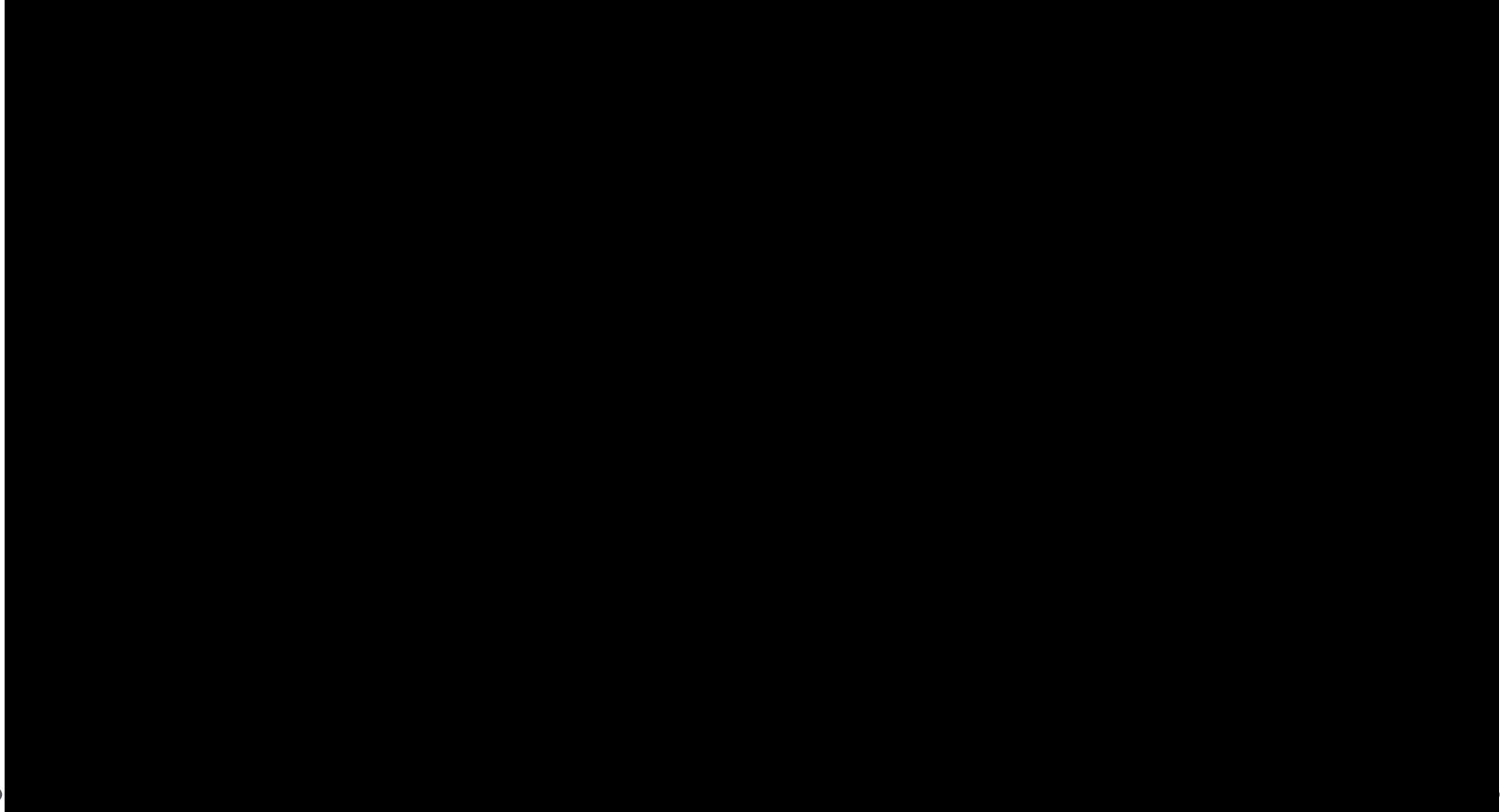
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Cyient Field Data Example

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Why Cyient?

- Highly customer-centric organisation
- Very innovative and collaborative culture
- Optimized total cost of ownership
- Strong competence in your focus industry segments
- Flexible design capacity to meet your program needs
- Cross border engineering with global footprint

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**Our Values FIRST
principle guides
our behavior
and actions**

Fairness

Integrity

Respect

Sincerity

Transparency

98%

We are proud of the fact that
98% of our business comes
from our existing clients

designing tomorrow together

Three simple words that describe our unique approach of working with you to improve your business and the lives of your clients.

Designing

We design solutions across engineering, networks and operational services. We use our industry knowledge and expertise creatively to solve complex problems that have a big impact on your business and allow you to do more and reach further.

Tomorrow

We never lose sight of what really matters – the people who actually benefit from what we design with you. We're here to shape a better tomorrow for them by solving their everyday problems, large and small.

Together

We're on the same side as you. We are able to make our processes fit seamlessly into your organization because we know your industry so well. In a truly collaborative spirit we share our knowledge and innovations on each project. This is the basis for our growing relationships.

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thank you