Panel “Converged Regulation”

CANTO 32nd Annual Conference & Trade Exhibition
Manuel Kohnstamm, August 1 2016
About Liberty Global
Liberty Global Group + New LILAC

32+ COUNTRIES
~55 mm HOMES PASSED
~10 mm MOBILE SUBSCRIBERS
$20+ bn REVENUE
~60 mm FIXED RGUs

Latin America
MORE THAN 20 COUNTRIES

Europe
12 COUNTRIES

MORE THAN 20 COUNTRIES

~55 mm HOMES PASSED

~60 mm FIXED RGUs

32+

~10 mm MOBILE SUBSCRIBERS

$20+ bn REVENUE
Scale

- Savings
- Synergies
- Innovation
- Attractive partner
- Consolidation

Investment

- Large Investments in Acquired Businesses
- Improving Speed, Reliability and Quality
- Employing the Best Professionals
- Big R&D Spend
- Infrastructure Investment

Innovation

- Customers Need to Experience Services
- Fast to Market
- Empowering Customers
- Rich Industry Knowledge
Virgin Media

- 6,000 New Jobs
- 4,000,000 Additional Homes Passed
- 200 Mbps in 65% of Homes Passed
- £3 BLN Investment
- £8 BLN Boost to Economy

Telenet

- 250 New Jobs
- Upgrading 70,000 KM of Network
- Up to 1 Gbps Internet Speeds
- €500 MLN in 5 Years

UPC Poland

- 6,000 New Jobs
- Expansion from 3 to 6 MLN Homes Passed
- Up to 500 Mbps Internet Speeds
- 4 BLN Polish Złoty Largest Investment in Polish Telecom Market
Innovate

Our Industry Leading Interactive Digital Television Portfolio

- Next Generation Digital Television
- Multiscreen Entertainment
- Engaging Content Experiences
- ‘Traditional’ Digital Television
Innovate

- Digital Agenda Champions
- Next Generation Gigabit Speeds
- Expanding our Footprint
Empower customers

Providing Support

Delivering New Products

Delivering Higher Speeds

Upgrading to Next Generation Networks

Delivering Engaging Content
Empower customers

Superior, fiber-rich networks
Next-gen TV platforms
TV Anywhere
On demand & enriched content
Speeds up to 500 Mbps and beyond
Mobile and WiFi
The long view

Keeping Stakeholders Informed

Maintaining Open Dialogue

Partner to Government

Sustainable Relationship
Empowering consumers and businesses through innovative services requires long-term commitment.

A sustainable long term perspective on the market provides predictability and security for operators who want to make that commitment and invest.

Our reality: a fast moving industry with competing services over the internet.

Detailed legislation and regulation can easily become outdated in a short period of time.

Principles based regulation has been a successful strategy, for example in Europe.

Intervention must be focused on enabling competition and investment.

Internet policy requires balanced approach between end-user rights and opportunities to innovate.