THE ‘NEW’
C&W COMMUNICATIONS

"Building Stronger Partnerships for Regional Development"

John Reid
CEO, C&W Communications
Ministerial Breakfast, CANTO 2017
The new C&W Communications is a blend of iconic brands.

Our DNA is now stronger with the inclusion of a spirited and entrepreneurial Columbus Communications and new parent company Liberty Global with its international reach and expertise.

We will deploy transformative technology pushing the boundaries of what’s possible in our region.
CONTRIBUTING TO THE GROWTH OF OUR ECONOMIES

Our investment in the region touches capital equipment, suppliers, employers, shareholders, regulators and governments.

TOTAL DIRECT CONTRIBUTION TO THE CARIBBEAN ECONOMY
Apr 2015 to Mar 2017

$1.4 BILLION

- $590M in capital investments and mobile licenses
- $500M in capital and advanced operating expenditures
- $290M in tax expenditures
- $230M in dividends paid to investors and shareholders
- $40M in royalties, fees and other revenue licenses
- $50M in corporate taxes
THE NEW C&W COMMUNICATIONS

TODAY WE ARE...

- 7,000 strong
- Customer focused
- Owners of the most sophisticated subsea and terrestrial fibre network spanning 42,000 km
- Re-energized with a new approach
- Our geographic footprint spans 42 markets
- Delivering on our commitment to connect communities and transform lives
Sign up today at flowstudy.co
IMPROVING OUR CUSTOMER EXPERIENCE

We have embraced the challenge to improve our customer experience.

5 million customer calls answered within 40 seconds in our call centers.

NPS score is 1.9 points higher year to date.
PREPARING FOR 5G
- FIRST IN THE CARIBBEAN
DRIVERS OF INNOVATION

WE ARE THE FIRST IN THE CARIBBEAN TO TEST PRE 5G

• 5G is the biggest technological evolution since the advent of the Internet
• 5G technology will offer nearly four times the capacity, lower latency, fewer dropped calls and speeds over 800 megabits per second faster downloads in seconds rather than minutes; supporting driverless cars and the Internet-of-Things and even smart appliances for the home
• It will transform our society and strengthen our reputation as pioneers in next-generation technology
WELCOME THE PRIME MINISTER OF ANTIGUA AND BARBUDA, THE HONOURABLE GASTON BROWNE
BUILDING PARTNERSHIPS

Let's work together to create a conducive regulatory environment to drive investment and innovation.